LAKE OF THE OZARKS

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BOATING ON BACK

Osage Beach maps itself

First time in history, city knows location of

Sober boaters welcome at Shootout Meet-n-

State rep wants DNR to put money where

Survey says 'Snuff out

Osage Beach will decide to move on smok-

No more 'Handicapped'

No booze allowed

Action, not excuses

assets. Page 9

mouth is. Page 3

ing ban. Page 35

A MONTHLY NEWS MAGAZINE FOR THE LAKE OF THE OZARKS

VOL. 7 -- ISSUE 8

AUGUST, 2011

ake of the Ozarks goes Hollywood

By Nancy Zoellner-Hogland

Throughout the month of August, members of the Lake Area Chamber of Commerce Beautification Committee will be beating the pavement, drumming up financial support that will enable them to erect what they've referred to as an "iconic" welcome to the Lake.

Joe Roeger, a member of the Lake Area Chamber of Commerce Board of Directors and chair of the committee, said he anticipates needing between \$25,000 and \$30,000 to erect a "Hollywood-style"

welcome sign at the beginning of the new 54 Expressway. The sign is slated for a wedge of state-owned property at the intersection of The Expressway and what is now referred to as Old Highway 54. If fund-raising goes as planned, bids will be let in September for completion by December when Route 242 is scheduled to open.

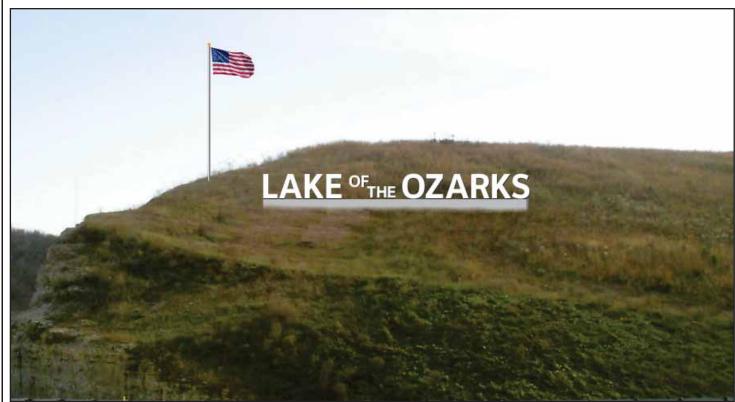
should be visible about a halfmile out to traffic entering the

"When we put the job out to bid, we asked bidders to break it out into components - concrete, excavation, those sorts of things - because we anticipate that a substantial amount of the work to be done and the materials needed will be donated. It's going to be quite a project and something that people will be noticing and talking about," he said.

The project includes a 40-foot-tall flagpole and a 4-foot-tall by 87-foot long concrete wall supporting 8-foottall steel letters. Those letters will be coated with a weatherproofing polymer and then painted with a reflective paint similar to what the Missouri Department of Transportation (MoDOT) uses to stripe pavement. The sign will be lit by a solar and wind-powered LED lighting system that can be programmed to change colors as desired.

"We want it to shine," Roeger said. "We're envisioning red, white and blue for Fourth of July, green for St. Patty's Day, red for Valentines. We want it to be spectacular - something people will go home and tell their friends about." See page 4

According to Roeger, the sign Lake on Highway 54.



If all goes as planned by the end of the year visitors to the Lake will be greeted with this new 'iconic' welcome sign. Rendering contributed.

Law removes word from agencies, state correspondence. Page 36 Inventors' 'Superbowl' Camdenton students compete in science, technology, engineering, math. Page 32

Three Rivers Run Over 60 PWCs took the water June 20th for

chairty on a ride to the Arch. Page 43 Hometown Shootout

Local racers look to make the nationally known 2011 event theirs. Page 41

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Page 2 August, 2011 Lake of the Ozarks Business Journal

BUSINESS JOURNAL



The *Lake of the Ozarks Business Journal* strives to provide accurate and relevant news and information for area readers. All stories and photos contained within unless otherwise attributed are produced by editorial staff.

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STEAKS · LOBSTER · PRIME RIB · ONION RINGS · THE RED ROOM LOUNGE



Armchair Pilot

By Nancy Zoellner-Hogland

fall, This the U.S. Security Transportation Administration will be installing Automated Target Recognition (ATR), on about half of the 488 full-body scanners in use at airports across the nation. The upgrade will eliminate the "naked" image that currently appears on an operator's screen and will instead replace it with a computer-generated silhouette. Passengers will see the same image that screeners see. Suspicious objects will be "auto detected" and passengers showing items that could pose a potential threat will be subject to additional screening. Because the technology will also allow agents to view the generic image at the checkpoint, rather than having to go to a booth, security lines could speed up.

Two months ago, the TSA was under the spotlight for its invasive pat-down searches of children. Last month, the agency was again accused of using "unreasonable" security screening methods - this time on a much older patron. Jean Weber of Destin, Florida and her 95-year-old cancer-stricken mother were passing through security when a TSA agent said they felt something suspicious on the older woman's leg and couldn't determine what it was. Weber said her mother was led into a private screening area to remove her adult diaper to complete the pat down. Weber, upset about the way her mother was treated, filed a complaint, although a TSA spokesperson denied the accusation.

A Phoenix TSA agent recently got a taste of her own medicine when a 61-year-old Colorado woman allegedly refused to go through passenger screening, became argumentative and then twisted the agent's breast with both hands. The traveler admitted to the offense and was arrested and charged by police

with a felony count of sexual abuse.

Next month Frontier Airlines will be adding seasonal nonstop service between Branson Airport and Austin Bergstrom International Airport Phoenix Sky Harbor Airport. According to the carrier, it will be the only airline offering nonstop service on these new routes. The Branson-Austin flights, with fares at \$89 one way, will run Monday, Wednesday and Friday from Sept. 16 through Dec. 14. The Branson-Phoenix flights, with one-way tickets priced at \$105, will be offered Saturdays only from Sept. 17 through Dec. 10.

Columbia Regional Airport is in the process of installing a new perimeter fence to ensure wildlife and aircraft do not meet, as well as completing engineering for a taxi-way rehabilitation. The airport is also in the process of extending both of its runways and corresponding taxi-ways. The airport's five-year plan includes more than \$30 million in airfield improvements, funded primarily through the federal Airport Improvement Project.

Passenger traffic at Lambert-St. Louis International Airport has grown steadily this year and for the first six months of 2011, is up 1.2 percent over the same period last year. June traffic was up 3.8 percent with 9.2 million passengers flying in and out of the airport. Departing passengers were up 4.4 percent with 593,327 more than June 2010 and aircraft departures were up 12.6 percent. The weight on airlines also increased 8.2 percent in June with a six month year-to-date growth of 5.4 percent. The airport also saw an increase in air cargo, up 6.5 percent in June and 3.9 percent the first six months of the year.

American Airlines launched flight tracking apps for BlackBerry and Windows smartphones that allow travelers

to check in, receive flight status notifications and mobile boarding passes, check standby status and access frequent flier program information. Currently, 72 airports across the U.S. allow fliers to obtain use mobile boarding passes, which features a barcode that can be scanned at security checkpoints and gates.

Delta Air Lines Business Elite travelers on international flights will be able to enjoy full, flat-bed seats with direct-aisle access on all wide-bodied Boeing 777 and 767-400 aircraft. According to the airline, by the end of 2013, all international carriers will be outfitted with the seats, considered a "premium cabin feature." Delta said the upgrade is part of a \$2-billion investment in its fleet.

Travelers were assured they could rest easier now that the Federal Aviation Administration and the National Air Traffic Controllers Association developed a plan to help controllers stay awake on the job. According to the agreement, controllers can listen to the radio and read "appropriate" printed material while on duty between 10 p.m. and 6 a.m. - as traffic permits. Controllers also are allowed to request a leave of absence if they are too tired to work. Work schedules were adjusted to ensure a minimum of nine hours off between shifts and controllers won't be put on an unscheduled midnight shift following a day off. A fatigue risk management system should be in place by next January. However, the respite from worry was brief. Last month it was revealed that a controller at the Longmont, Colorado center was caught working while intoxicated when the agent failed a random drug and alcohol test administered onsite. The blood alcohol limit is 0.02 for ATC employees, one quarter of the 0.08 limit in Missouri, but the FAA did not disclose specifics on the controller's blood alcohol level.

Sports physicals offered

Lake Regional Clinic – Camdenton, located at 1930 N. Business Route 5, will offer sports physicals for area students by appointment from 1 to 4 p.m. Tuesday, Aug. 2. Parental consent is required.

The physicals, performed by Lake Regional Pediatrician

Shari Neill, M.D., will cost \$25 and will include a general exam; height, weight, blood pressure and flexibility checks; and an orthopedic check, if necessary. Patients are asked to wear athletic clothing to the exam.

Space is limited, and preregistration is required. For

more information or to register, call 573-346-5624.

Lake Regional Health System currently operates primary care clinics in Camdenton, Eldon, Iberia, Lake Ozark, Laurie, Macks Creek and Osage Beach.

Locals want state responsibility for beach problem

City, county press state to address and fix problem at PB 2

By Nancy Zoellner-Hogland
State Rep. Diane Franklin,
R-155, has drawn a line in the
sand at Public Beach No. 2.

In July she organized a meeting where representatives from the Missouri Department of Natural Resources (DNR), the Clean Water Commission, the city of Osage Beach and Camden County could discuss how to get to the bottom of the cove's pollution problem. Between Memorial Day and the end of July, the beach was closed to visitors seven times after tests showed water in the cove exceeded the Environmental Protection Agency's recommended maximum of 235 E. coli colonies per 100 milliliters of water or the geometric mean,

"I think the question everyone at the Lake is asking is, 'What is the DNR doing to find a solution?'. So far, all

a rolling average of sample data,

exceeded 126 E. coli colonies

per 100 milliliters.

they've done is test the water and close the beach when the count is high - but testing is not solving the problem - it's only acknowledging that a problem exists. The state parks in Missouri are to be enjoyed by Missourians but few have been able to enjoy this one this year. This has grown to be more than just an economic issue for the Lake - it's become a statewide issue of the people," Rep. Franklin said, adding she was told last January by a DNR official that they planned to remove many of the geese during molting season in June. She said she was surprised to learn that didn't happen.

"Other organizations have even volunteered to contribute money to solve the problem – but it's my opinion that the DNR has money and resources dedicated to taking care of the parks and they should be doing that," she said.

Osage Beach Alderman John

Olivarri, who represented the city at the meeting, concurred.

"This beach is in the state's park, it's the state's problem and the state is responsible for fixing it. Even if we wanted to, we couldn't go in and start testing and making changes because we don't have the authority to do that," he said. "Therefore, it's high time they do something."

Olivarri and Rep. Franklin also agreed said a good start would be to conduct tests that would determine the origin of the E. coli.

"Right now I'm not so sure the DNR is convinced the problem is caused by geese," Olivarri said, adding that before attending the meeting, he visited the beach and found large numbers of waterfowl both in the water and on the shore.

Last month, Rick King, Public Works superintendent for the city of Osage Beach, reported finding 15 to 20 – or more – geese swimming in the cove or sauntering up and down the sandy beach every time he's conducted routine checks on the sewer stations that serve

the beach bath house and concession stand. An online search for "goose droppings" resulted in thousands of results, many of which were posted by communities experiencing the same issues as Lake of the Ozarks, reporting average droppings of from 2 to 5 pounds per day, per goose.

"The DNR keeps saying that

the pollution could be coming from another source and that those tests are too costly. However, we're of the opinion it's too costly not to run the tests," Olivarri said.

Franklin said they also discussed the possibility of widening the beach – pulling the sand up higher on the shore – to allow more exposure to sunlight which kills the E. coli bacteria.

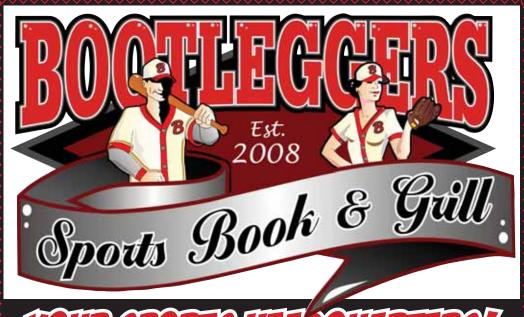
Franklin and Olivarri both said other suggestions were made as well, including looking at a way to bring about more water movement at the back of the cove.

"In the rest of the Lake, where there's normal wave action, the water is constantly moving – constantly circulating. However, because of its location and because of the docks and wave-breaks that stretch across the cove, Public Beach No. 2 never gets flushed out. We're hoping they'll consider ways to change that," Olivarri said "We had a few more ideas for them to think about - nothing earthshaking - but all things that various groups have discussed Although nothing was agreed upon at the meeting, I felt good when I walked away. I think they listened and will seriously look at our ideas."

Rep. Franklin said she was told the representatives from the two different state agencies would get back with her in early August to discuss a plan of action.

"I certainly hope that's the case because Lake of the Ozarks is getting a black eye when we shouldn't have. Money has been spent on renovations in other parks across the state It's time that money gets spendight here, right now – not just to show that we have a problem but to fix the problem," she said





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Lake of the Ozarks goes Hollywood

continued from page 1 At a July meeting of the Lake Ozark Board of Aldermen meeting, Roeger told the board he hoped to collect \$5,000 each from both Lake Ozark and Osage Beach - the same amount donated towards the welcome garden at the intersection of Bagnell Dam Boulevard and Old Highway 54 across from Denny's Restaurant.

In a later interview, Dave Van Dee, city administrator of Lake Ozark, said that would be the board's call.

"We have a pretty tight budget right now but if there's support from the aldermen, we'll try to work something out," he said, adding that if the cash wasn't available, the city might be able to offer an in-kind donation. "If we can provide manpower and a backhoe or some other work that's needed, that also might be a possibility."

Roeger said he plans to approach the Osage Beach board at its August 4 meeting.

In the meantime, he said

with help from Randy Lewis of Toby's Nursery, who maintains the garden - mostly at his own expense, the chamber will continue to support the welcome

"Actually, when we originally planned the garden we were looking for something more 'showy' that would make a greater impact but couldn't find a location that made it feasible. So this Hollywood-style sign isn't something we just thought of. It's actually been on the back of my mind since 1998. MoDOT just made it possible," he said.

Roeger said all donations would be appreciated. For more information on how to donate, call him at 573-280-8662.

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Federal suit filed against Home Depot

By Nancy Zoellner-Hogland

The U.S. Department of Justice is investigating a claim that Home Depot, which has a store in Osage Beach, violated the Buy American Act. The law, adopted in 1933, requires that all materials used in construction of public projects originate in the United States or certain "designated countries" such as Canada or Israel.

The lawsuit initially was filed in 2008 by two employees of another government contractor. The employees claimed their employer, the Actus Lend Lease Co., supplied noncompliant material in several military housing projects. Actus paid an undisclosed amount of money to settle but during the disclosure process, attorneys learned that Home Depot, one of Actus' corporate partners, also was in violation of the law.

The suit alleges that up to half of the products supplied by Home Depot were made

in China and other "nondesignated" countries. Although Home Depot officials argued they have complied fully with the terms of the contract and the Buy American Act, a federal judge recently refused their request to dismiss the case. A trial is set for early next year.

Earlier this year, Fastenal Co., a national hardware distributor, agreed to pay \$6.25 million after the Department of Justice found it provided Chinesemade goods under a federal contract. Staples Inc., Office Depot Inc. and OfficeMax Inc. paid a combined \$22 million to settle government claims they violated the act.



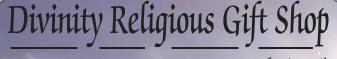
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CompTIA introduces **Healthcare IT Tech Certificate**

professional credential aimed at information technology (IT) professionals who install, manage and troubleshoot electronic health records systems for the nation's healthcare providers is now available from CompTIA, the non-profit trade association for the IT industry.

The CompTIA Healthcare IT Technician certificate is a vendor- and technology-neutral credential that validates the operational, regulatory and security knowledge necessary provide hardware and software support in medical environments where electronic health record (EHR) systems are used.

"The federal government estimates that upwards of 50,000 new healthcare IT professionals are needed in the next few years to service the thousands of healthcare practices expected to implement EHR systems," said Terry Erdle, executive vice president, skills certification, CompTIA.

"These new employment opportunities will be hybrid jobs requiring a mix of healthcare knowledge and high-tech expertise," Erdle continued. "The CompTIA Healthcare IT Technician credential covers both categories and will identify professionals with the knowledge and skills required to support the implementation

and maintenance of healthcare IT systems, including EHRs, in a broad range of clinical settings."

The CompTIA Healthcare IT certificate closely maps to two job roles for skilled health IT specialists identified by the Office of the National Coordinator for Health IT as being critical in helping healthcare providers transition to EHRs. These job roles are implementation support specialists and technical and software support staff.

CompTIA recommends that individuals interested in the healthcare IT certificate also hold CompTIA A+ certification, which validates foundationlevel knowledge and skills for PC support, installation, preventative maintenance, networking, security troubleshooting.

The CompTIA Healthcare IT Technician certificate exam covers the following areas:

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Osage Beach puts itself on the map

By Nancy Zoellner-Hogland

The city of Osage Beach has put together a "treasure map" of sorts.

The map, created by the city's Information Technology Department, contains more than 10,000 icons that represent the locations of all the city's assets - such things as water and sewer lines, water meters and hydrants, street lights and signs and more.

At a special meeting last month, Jim Davis, IS operations manager for the city, and Luke Peterson, programmer and analyst, presented the results of a several-year undertaking that included locating and mapping every piece of the city's infrastructure. The map also includes several other components that can be layered to display such things as topography, aerial photographs of the city, the 911 addressing system and soil surveys. In the future, the Federal Emergency Management Agency (FEMA) flood plain map will be added to offer another layer of information. In addition, the program, which will be available

exclusively to city officials, has been tied in to the accounting department to keep track of such things as new hook-ups and water usage.

"We had a man in the field tracking everything - gathering information - and all that data was recorded. From this point on, as the city grows and more streets, water and sewer lines, meters are added, we'll make sure that information is included as well," Davis said, adding that the IT department is also continuing to look for more information that would be helpful to city operations.

City Planner Cary Patterson said it will enable the various city departments to get the "big picture," which will, in turn, will allow them to cross reference, determine if the city actually has in place what they think they have in place, better meet existing needs and better plan for the city's growth.

Davis said since the city relied on old and often incorrect maps to find buried lines, it also would dramatically cut down on time spent searching when the city needed to move utilities.

"Lloyd found a map that reflected a water line on the right side of the road when it was actually on the left," he said, adding that public works employees reported similar situations on more than one occasion.

Davis said the system will also allow public works employees to find problems when they occur.

"The guys use a radio to 'read' water meters. They drive by and the system collects the meter number and all the information. However, when a meter malfunctions, the worker used to be required to hunt it down. Now, it will be as easy as tapping into the system and that problem meter can be pinpointed on a map," he explained.

Public Works Superintendent Rick King agreed and said although the mapping service has only been available a short time, already his department has already found the system extremely useful.

"And this system will be extremely helpful not only now but in the future when we're all long gone from here," he said.

The maps also will help with emergency response. In the event of a chemical spill, city officials can immediately pinpoint the location of the spill and check to see if it's within the radius of one of the city's wells. Because landmarks are

included, should a tornado like the one that hit Joplin pass thru the city, officials would still be able to locate infrastructure.

Davis said he planned to request additional money to purchase software that would allow his department to take pictures of some of those items. The pictures could then be pulled up as part of the search.



Photo provided by City of Osage Beach

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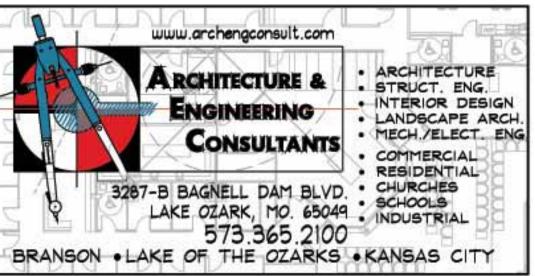


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Osage Beach mourning loss of two devoted allies

By Nancy Zoellner-Hogland

The city of Osage Beach suffered two major losses within two days last month.

On July 21, recently retired Police Chief Dave Severson passed away after nearly a year-long bout with cancer. On July 22, Alderman Dave Gasper passed away, after a much shorter fight against the same disease.

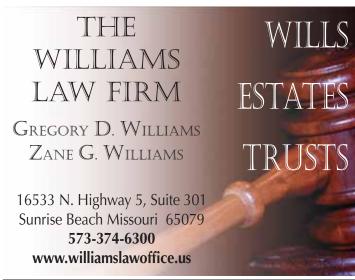
Severson had been head of the Osage Beach Police Department since August 2005 after taking early retirement from the City of Anaheim (California) Police Department. A retirement reception for Severson was held July 6 to honor his years of service to the city. Just two weeks later, many of the same reception guests were attending his visitation, held July 28 at the Hedges Funeral Home.

The family asked that those who wished to honor the chief could make donations to Citizens Against Domestic Violence at PO Box 245, Camdenton, MO 65020; or to Special Police Projects, c/o Osage Beach Police Department, 1000 City Parkway,

Osage Beach, MO 65065. For more information, contact Todd Davis, an 18-year veteran of the Osage Beach Police Department, who was named as the city's new police chief by the mayor and the board of aldermen a short time after Chief Severson's retirement.

Alderman Gasper, who had been living in Osage Beach full time since 2000, was elected to office in April 2008. During his time in office he also served as board representative for the Planning Commission, the Public Infrastructure Advisory Committee and the Parks and Recreation Advisory Committee.

Services for Alderman Gasper were held in his hometown of Livingston, Illinois. Memorials in his name can be made to Lake Regional Cancer Center, the Siteman Cancer Center or Osage Beach City Park. City Administrator Nancy Viselli said a memorial service would be held at a future date. More information will be available on the city's website at www.osagebeach.org or can be obtained by calling city hall at 573-302-2000.





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age 12 August, 2011 Lake of the Ozarks Business Journal

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Camden County seeking professional for planning and zoning promotion

By Nancy Zoellner-Hogland

Just two weeks after Chris Hall, former planning and zoning administrator for Camden County, turned in his resignation, more than a dozen people were vying for the position.

Camden County Presiding Commissioner Kris Franken said in an attempt to draw even more interest, in late July the job opening was published on Monster.com, an online job search site.

"Some of the initial applications came from the Lake area – some were out of the area but a lot of the applicants weren't qualified," he said, adding that he and the selection committee came up with a twopage job description for the position.

According to the ad, the candidate must possess considerable knowledge of planning and zoning; must have a working knowledge industrial, residential commercial property development; and must be familiar with government processes and services, funding sources and economic research methods.

The successful candidate possess should also considerable ability communicate effectively and diplomatically both orally and in writing with state and federal agencies, private businesses, elected officials, community volunteers, potential developers, county staff and the general public including formal presentations. A degree in engineering or planning and he ability to analyze data and negotiate outcomes desirable to the county were also desired skills. The salary range is \$35,000 to \$46,000.

Franken said they planned to continue accepting applications until early August. Next, a panel consisting of the three county commissioners, an employee from the planning and zoning department and three members of the planning and zoning commission would review the applications, narrow the selection down to the top few and then conduct face-to-face interviews. He said because the position was now vacant, they hoped to choose a new director as soon as possible but wouldn't rush the selection process so fast that they wouldn't have adequate time to make a quality decision.

"And although our selection panel will include one employee from the department, that person won't get a vote. They will only be there in an advisory position," he said.

In the meantime, Franken said he was totally surprised when Hall, who had been with the county eight years, resigned.

"As far as I know, there hadn't been any disagreements – but even if there had been, because it's a personnel matter I couldn't disclose that information. I can tell you that I didn't have any inkling that he was thinking about leaving," he added. "We were all pretty surprised by it. We had a meeting at 10 and by 11 he was cleared out and gone. I was told he left the area but I don't even know where he was going."

While Hall was employed with the county, he spearheaded development of the county's new master plan. He also worked with the Federal Emergency Management Agency to make adjustments to their new flood plain maps.

Get in Touch

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Or: Business Journal, 160 N. Hwy. 42, Kaiser, MO 65047.

Lake of the Ozarks Business Journal August, 2011 Page

A Green Home is a Healthy Home

with David Braddy LEED GA of Bolivar Insulation Systems

Look Out Below

Proper insulating of a crawl space is essential to prevent mold and rot. Fiberglass batts if used must be installed properly. If installed incorrectly they will do more harm than good. Never install moisture barrier or use batt insulation with Kraft paper and if you do use insulation with Kraft paper make sure the paper is not facing down towards the ground or you will trap moisture and create the perfect place for mold and rot.

You do not have to have standing water under a house or building to have these problems. Your home will actually draw moisture into it unless you have an airtight seal to prevent it. There are only two methods to effectively accomplish this; either polyurethane spray foam or crawl space encapsulation. There are different methods of encapsulation including positive pressure systems, but they all have one thing in common; no vents.

Many people try to accomplish a vapor seal with poly or other methods, but instead make the problem worse by trapping moisture. If you have read my other articles you understand that moisture or humidity always moves from more to less and will find even the smallest of penetrations to move through. You can never get a permanent or total seal by using other methods and I have seen many attempts; including foam board with taped seams, poly or vapor barrier stapled to joist, Kraft paper facing down and in every case it has failed.

It is better to use nothing rather than improperly installed materials, at the least, all crawl spaces should make sure the ground is covered with a minimum of 6 mil poly.

The bigger problem here is that while it may be somewhat cooler under a crawl space, the humidity is usually higher than the outside air, so there is an even greater force to penetrate into the living area above. This is known as the stack effect. When a crawl space is vented as is



required still in some areas, the humid air does not come in one side and out the other or flow through, it comes in wherever the vents are and moves up into the living area. Now add moisture content from the ground and you have a potent recipe for moisture problems.

This is where the musty smell comes from in a home that has been closed up for a period of time.

The crawl space under your home is vitally important to your families and your homes health, but is one of the most overlooked areas for improvement. Approximately 50% of the air in the average home comes from below.

Most building scientist and engineers have now come to the conclusion that venting a crawl space to the outside in a humid environment is just plain wrong. You could never dry your crawl space of moisture by open vents in a humid environment. If your home ever smells musty you already have a mold problem, this can lead to premature failure of the structure and health issues for its occupants, including but not limited to allergies and asthma.

Homes in high humidity areas and around water are the most at risk; make sure you do not overlook this important area of your home. It is imperative that you call a professional to correct moisture problems in your crawl space.

David Braddy is the General Manager of Bolivar Insulation Systems in Linn Creek Missouri, you can contact him at 573-346-3321 for more information.

Letters to the Editor are Welcomed!

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Drinking boat drivers not welcome on land either



Lake Ozark's historic Bagnell Dam Strip - staff photo

By Nancy Zoellner-Hogland

The Missouri State Water Patrol has made it clear that drinking while boating has no place in Lake of the Ozarks.

Lake Ozark city officials are doing their best to make it clear that drinking boat drivers have no place on the Bagnell Dam Strip - at least during the Shootout Meet-n-Greet. They've issued a warning that racers who participate in this year's event will be politely informed of the city's open container law the first time they are seen with open beers or other alcoholic beverages in their hands. The next time they are caught, they will be arrested and hauled off to jail. Jeff Carrol, a member of the Bagnell Dam Strip Association (BDSA), got the warning from Alderman Larry Buschjost when he attended the June 28 board of aldermen meeting to request a permit for this year's event.

The Meet-n-Greet, scheduled for Aug. 24 on the Bagnell Dam Strip, invites participants of the Shootout to line their boats up on the Strip, which is closed to traffic, and meet with the public.

"Are you going to do a better job with alcohol?"
Buschjost asked Carrol.
"You need to tell people we have an open container law on the books because your people rubbing it in the police department's noses last year. You need to tell people what

the rules are and if they don't want to obey them, then we don't want them to come. It's not the city's responsibility to tell them – it's the organizer's responsibility."

Buschjost said that last year, as soon as boat owners pulled into their designated spots, many pulled out coolers filled with alcohol, openly drank and then threw their empty containers on the

We're not going to tolerate it again this year," he promised.

Lake Ozark Police Chief Mark Maples agreed.

"We do the best we can but when you have a small department like we have, it can quickly turn into a big problem when you've got a lot of people drinking," he said, adding this year his officers would politely approach anyone consuming alcoholic beverages and inform them of the law. Arrests would only be made if drinkers refused to comply.

Carrol promised to include the no-drinking regulation on all promotional material but added that he planned at some point in the future to request a waiver of the no-drinking policy for future Meet-n-Greets.

Buschjost, a former Missouri State Highway Patrol officer, said that was something that would never happen on his watch.

continues on page 16

Lake of the Ozarks Business Journal August, 2011

Home Finishing Touches

with Steve Ashlock of DKB

Laminate Countertop for My **Kitchen Remodel?**

We've previously shared some of the characteristics associated with Granite & Quartz countertops. However, if you want the best selection of colors and patterns, and the lowest price, laminate is your choice.

There are hundreds of laminate colors, patterns, and finishes. These range from vibrant pure colors to hundreds of patterns that simulate the look of natural stone and wood, all at a fraction of what you would pay for the real thing. Are you aware laminate also offers more edge choices than other countertop materials plus it can be formed into a seamless cove backsplash? In fact; you'll discover that solid surface countertops offer approximately 60 -70 color choices & patterns to choose from. Engineered stone, a man-made composite material using natural quartz offers approximately 150 choices. With granite & marble, what you get depends on what's been quarried, and you can't pick from easy-to-use sample chips; you have to sort through slabs at the stone yard, or just take your chances on what's available when you order.

Then there's style – which inevitably changes. With laminates' low cost and always-up-to-date patterns and colors, changing your countertop to be in style with today's trends is a piece of cake. Selling your house and/or Condo and want to make your kitchen sparkle for potential buyers? A new laminate countertop, especially one of the new Hi-Definition and/or 180fx laminate countertops will have a much greater impact on sale price than a coat of paint.



Steve Ashlock

Countertops are meant to be used, so expect normal wear and tear with your laminate countertop. Heat typically causes the most damage. Put a hot pot on laminate, and you may leave a scorch mark. A good rule of thumb with any countertop is that if a pot is too hot to handle, don't set it down on a countertop; use a solid trivet. Laminate is a strong material, but it won't resist a determined attempt to cut it with a knife. Knife cuts can go through the color layer exposing the brown under-lament. These cuts typically cannot be repaired, so be careful and use cutting boards. Laminate is not bullet proof, but it can take a beating. Like tile, granite, and engineered stone, if you chip it, you usually can't repair it completely. But laminate is a lot less expensive to replace, if the damage is severe!

In summary, laminate kitchen countertops are an affordable way to give your kitchen an update without breaking the bank.

Steve Ashlock is the Store Manager at DKB, located at 924 Hwy 42, in Osage Beach, Steve and the DKB Team can be reached at 573-348-4464 or sashlock@riback.com. Their web site is www.dkbshowroom.com



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Drinking boat drivers not welcome on land either



Lake Ozark's historic Bagnell Dam Strip - staff photo

continued from page 14 "I used to come here in the 60s - every weekend - and the business store fronts would be torn out because alcohol turns people into something they normally wouldn't be," he said, adding that after the city finally adopted the law prohibiting drinking outside licensed bars and restaurants, they had to run court 24 hours a day to process all the violators. "We're not going back there! We want to promote the Lake of the Ozarks as a family atmosphere and not as a dunken brawl."

Ron Dugan, owner of Captain Ron's, headquarters for what has become the largest unsanctioned boat race in the United States, described the Meet-n-Greet as a way to extend the Shootout it into a week-long event and expand its benefit to communities all around the Lake.

"A lot of our racers come from long distances - New York, Florida, California - so they have to take a week's vacation to come down and participate in this event. Many bring their families along so we wanted to add

activities to give them, as well as all the spectators that come to the Lake for the race, some fun things to do. In addition, by extending the scope of the event, more people will be here more days and that equals more room revenues and more money being spent at restaurants and other businesses. That means everybody wins," Dugan said

in an earlier interview. The Shootout Meet-n-Greet isn't the only draw to the Strip. On Aug. 12, the BDSA will be holding its regular Cruz Night. This month the car show will also include a concert by the musical group Brewer and Shipley. According to the BDSA plan, a professional stage and sound and lighting system will be set up in the parking area in front of the Dogpatch gift store, requiring traffic to be routed around the area from 7 p.m. to the end of the concert. The cruise event will begin at 6; at 7 the Strip will be closed to traffic from the stage to the Summer USA store; the concert will begin at 7:45 with local musician Dale Blue and the main act will follow at 8:15. Concert goers should bring lawn chairs.

Lake of the Ozarks Business Journal August, 2011

Building an effective web *presence*

with Sandy Waggett of MSW Interactive Designs

Step #11 – Start a Blog

Over the past ten months we identified steps one through ten in the process of building an effective web presence: 1) Define your ideal client; 2) Identify specific goals; 3) Create a call to action; 4) Give customers what they expect; 5) Be a better communicator; 6) Get found; 7) Improve Your Link Popularity; 8) Setup and optimize your free Google Places listing; 9) Make it easy to share; and 10) Be analytical.

The eleventh step is: Start a blog and write... often.

If you've ever attended a Jeffrey Gitomer seminar, you know he talks about the path to wealth (and dominating your competition) is writing. Gitomer says write daily and offer something of value to your customers. Good advice. It should be no surprise that one of the keys to dominating your competition online is writing, as well. A blog (short for "web-log") is a great way to start.

When I present workshops about growing your online presence, as soon as I say "blog", I often get deep groans from the audience. The fact is, content is king on the Internet. Search engines soak up fresh, original, and useful content ... internet users like the same thing. Is it any surprise that websites with strong content and frequent supporting blog posts around a specific topic tend to rise to the top of page one results? It shouldn't be!

Blog Platforms

There are several free blog platforms that you can use to get started. Some good ones include: Blogger. com, WordPress.com, Tumblr.com, and Posterous.com. I use Blogger. com for each of my blogs. It's owned by Google and I am a fan of using Google's products when it makes sense. That said, depending on when this article is published (versus when Google+ becomes publicly available), "Blogger" may no longer exist by that name. Rumor has it that Google intends to drop both the Picasa and Blogger names and brand each service more seamlessly under the Google name and with Google+ social platform. Don't worry if you already have a Blogger.com account ... I am confident Google will make the transition easy, if and when it happens. Exciting times!



Sandy Waggett

What to Write About

The two most important things for a successful blog are compelling content and frequent updates. Frequent updates are important, so set aside 15-20 minutes to write a post. It WILL make a difference over time ... commit to doing it. Compelling content can be a bit more challenging. To get the creative juices flowing, consider some of the following ideas:

1. Lists

People like lists. Write short posts around your area of expertise entitled, "The Top Three Ways to...", or "5 Steps to ..."

2. FAQs

Write short blog posts around frequently asked questions about your business or area of expertise.

3. Photos

Craft short blog posts around photos ... from your business, your clients, your products, or your interests

4. Recommendations or Reviews

Offer your clients and readers recommendations or reviews around items related to your expertise.

Once you get a few blog posts under your belt, you can really go crazy and connect your blog to your business Facebook page. When you do this, all of your Facebook fans will automatically know when you've published a new post.

Make time for blogging. You won't regret it. Jeffrey Gitomer says, "Writing leads to wealth..."

Sandy Waggett says, "Blogging leads to great search engine rankings."

Sandy Waggett, Owner
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The Arc of the Lake / Thrifty Threads & Things thrift shop celebrated joining the Lake Area Chamber of Commerce with a ribbon cutting. Stop by 1135 Bluff Dr. The Arc of the Lake 573.302.1700.

Pictured along with TAG Team Members from left to right are: (1st row) Steve Naught, Lake Area Chamber Board Member; Craig Lee, Manager; Danielle Stanfield, Miss Pre-Teen Lake of the Ozarks; Polly Scott, Assistant Manager; Jasmine Wilks, Little Miss Lake of the Ozarks; Kristina Pahlmann, Central Bank of Lake of the Ozarks; Stan Green, US Bank. (2nd Row) Courtney Hurt, Aflac; Kelly Vansyoc, US Bank; Becky Panchot, Wally's Refrigeration; Johna Stanfield, Central Bank Lake of the Ozarks; Christy Wilks; Andi Hornback, Central Bank Lake of the Ozarks.

Lake Regional Health System, Home Health Again Receive Accreditation

Lake Regional Health System and Lake Regional Home Health in Osage Beach again have earned The Joint Commission's Gold Seal of ApprovalTM for accreditation by demonstrating compliance with The Joint Commission's national standards for health care quality and safety in hospitals and home care. The accreditation award recognizes the health system's dedication to continuous compliance with The Joint Commission's stateof-the-art standards.

Both the hospital (excluding skilled nursing services) and the home health program underwent rigorous unannounced on-site surveys earlier this year. A team of Joint Commission expert surveyors evaluated their compliance with standards of care specific to the needs of patients, including infection prevention and control, leadership and medication management.

The Joint Commission's hospital standards address important functions relating to the care of patients and the management of hospitals. The standards are developed in consultation with health care experts, providers, measurement experts and patients.

An independent, not-forprofit organization founded in 1951, The Joint Commission is dedicated to continuously improving the safety and quality of the nation's health care. Voluntary accreditation by The Joint Commission certifies health care organizations to participate in Medicare and Medicaid programs. Currently, more than 19,000 health care organizations and programs nationwide are accredited by The Joint Commission.

Lake Regional Health System provides comprehensive health care services to the residents and visitors of the lake area. The hospital is accredited by The Joint Commission and is a two-time recipient of the Missouri Quality Award. Lake Regional also operates primary care, urgent care, specialty and rehab therapy clinics, retail pharmacies and home health services throughout the lake area. To learn more, visit lakeregional.com.

Lake of the Ozarks Business Journal August, 2011

Bank 'Sense'

David R. Creel, Vice Pres., Marketing, Bank Star

Five Easy Tips for Saving Money

We all know how hard it is to save money. No matter how much we make, it seems like expenses always grow proportionately with income.

Here are five easy ways to jump start a savings program:

- 1. Pay yourself first. As soon as you get your paycheck, set aside a reasonable amount and put it into a savings account earning interest. Ten percent of your net paycheck is the standard formula, but you can decide how much you can comfortably put away. Anything is better than nothing.
- 2. Save with a goal in mind. If there is something you have your sights on, make that your goal. If it's a down payment on a car or a house, open a savings account that pays a good interest rate and name it your "house account" or "car account." If it's something you want to save for that can be bought in a few months—perhaps money for Christmas—you could take your goal and divide it by the amount of time it will take you. For example, if your Christmas account goal is \$400 and you've got 4 months to do it, put aside \$100 per month into an interest-bearing account to get there.
- 3. Automate your savings program. One of the easiest ways to save money is to set up with your bank an automatic transfer of funds from your checking account into your savings account. You designate the amount you want transferred each month and the bank will make

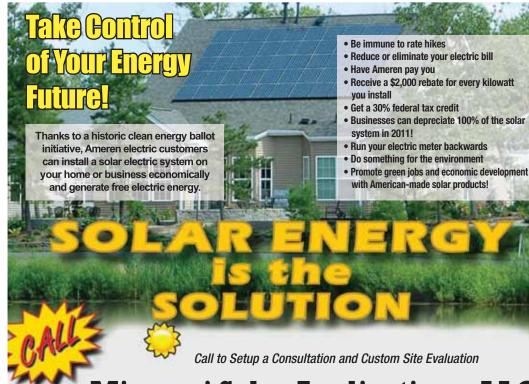


it happen. Before you know it, you will accumulate a tidy nest egg!

- 4. Start small. Numbers can be overwhelming if you try to get too aggressive. If you've had trouble saving in the past, you may want to start small. Even \$5 or \$10 a month can add up over time. Something saved is better than nothing, but make sure you save SOMETHING every month.
- 5. Change your spending habits. Or at least monitor them carefully to make sure you're not spending money needlessly. Try not buying lunch out for one week per month and put the money saved into your interest-bearing savings account. Even if you only spend \$5 per day for lunch, you will save nearly \$25 per week just by bringing your lunch to work.

Get into the mindset of saving money and watch your expenses. If you follow any of the steps above, you'll build your savings nest egg in

David R. Creel is the Vice President, Marketing for all Bank Star banks in Missouri . His office is at the Horseshoe Bend Bank Star One location and he can be reached at 573-365-BANK.



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Lowther named Wound Healing Center Program Director

Laurie Lowther, R.N., recently was named program director for Lake Regional Wound Healing Center. The center is located on the first floor of Lake Regional Hospital in Osage Beach.

An affiliate of National Healing Corporation, Lake Regional Wound Healing Center specializes in the treatment of chronic wounds and non-responsive conditions and offers hospitalbased outpatient wound care and hyperbaric oxygen therapy. Lowther is responsible for all aspects of the center's operation.

A native of the lake area, Lowther graduated from School of the Osage in 1987 and Central Texas College of Nursing in Killeen in 1992. She has 19 years of nursing experience, including medical-surgical,



cardiac ICU, home health and hospice.

Lowther, who began her nursing career at Lake Regional, returned to work for the health system seven years ago. She has served as clinical nurse manager in the Wound Healing Center for the past two years.



Holly Sabourin receiving the 2011 Golden Peanut Award for her efforts in this year's fundraising effort. Street sales of peanuts raised more than \$6000, proceeds of which will go to local charitable organizations for needy children, including the YMCA, Camp Wonderland, Big Brothers/Big Sisters, and scholarship programs for needy students in the area. Holly has also been Peanut Day chairperson for two years. Presenting the award on behalf of the Kiwanis Club of Ozark Coast was David Creel.

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Please remember to include photos if available, captions detailing the photographs and your information in Word (.doc) files for publication consideration! Lake of the Ozarks Business Journal August, 2011

"Insurance Talk"

with Amanda Fagan of Golden Rule Insurance

Harassment, Discrimination, Wrong Doing

Whether a front page story or water cooler gossip those are three words business owners do not want to hear anywhere near their front door. As the economy and work force change a funny joke or a gentle pat on the back can go from harmless to lawsuit in a matter of seconds. Your Human Resources Department may be the best in keeping files updated and documenting situations that arise. However, the extra work, stress and funds it takes to fight a lawsuit could be a direct hit to your bottom line. Even worse if the complaint has merit and warrants a settle-

Employment Practices Liability (EPLI) is an inexpensive and positive addition to all business insurance policies. EPLI offers a separate policy limit with a deductible option that includes a cost to defend should a claim be filed. This coverage is not just for the employer/ employee relationship, it extends to include volunteer workers, directors, officers and even third parties. A few examples follow:

Gender Discrimination - A national restaurant chain paid \$360,000 to settle a suit brought by men alleging that they were denied more lucrative server position because of their sex. The restaurant was accused of only hiring women as servers. (1)

Harassment (by a third party) -A customer threatens to file a class action lawsuit alleging that a restaurant is not Americans with Disabilities Act (ADA) compliant, claiming that the handicapped parking spaces are too narrow, or the counters are two inches too high, or the doors are too heavy or display racks block the aisles. The customer and his or her attorney often settle for a



Amanda Fagan

"bargain" of \$15,000 to \$20,000 (knowing that defense costs could reach six figures for the restaurant) before moving on to the next restaurant down the block. (1)

Wrongful Doing - The executive director of a nonprofit organization was terminated for failing to comply with terms regarding the use of federal grant money. The executive director was terminated after an outside audit revealed the organization had failed to keep proper records regarding the use of the grant money. The former executive director filed a lawsuit against the nonprofit alleging wrongful termination. Carrier paid more than \$500,000 in defense of this case. (1)

If your business has employees Employment Practices Liability coverage is highly recommended to offer protection against claims arising from harassment, discrimination and other wrong doings. Many EPLI carriers offer online tools the Human Resources Department can implement into a program tailored to fit your needs. When it comes to saving your bottom line, EPLI coverage is of great value.

Amanda Fagan is an agent with Golden Rule Insurance Agency in Osage Beach. She can be reached at 573-348-1731 or amanda@ goldenruleinsurance.com for additional comments or questions.

- 1. http://www.monitorliability.com
- 2. WestBend article WB1951 (5-11)





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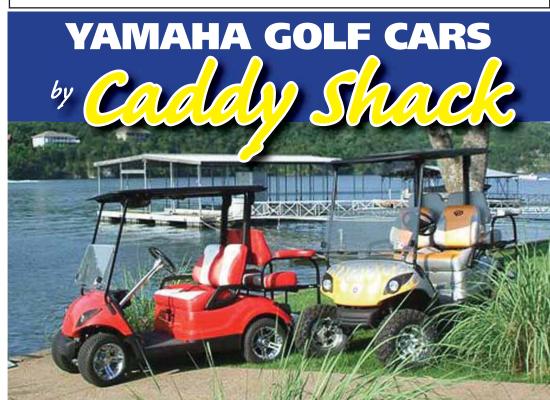
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SmartMoves

Energy Costs and Your Home

There is a new service for home owners at the lake; it's called a "Home Energy & Comfort Survey".

This service can save you thousands of dollars in energy costs over the life of vour home, and Smartmoves Cost Reduction Systems of Sunrise Beach is proud to be the only Building Performance Institute (BPI) Certified Home Energy Auditor (Building Analyst and Envelope Professional) at

An important distinction is the BPI Certification is a requirement to be a Missouri Certified Home Energy Auditor. Another important benefit a Smartmoves "Home Energy & Comfort Survey" gives you, the home owner, is a comprehensive report of your homes energy use and air quality. If your house is on the market, by providing perspective buyers this important information, you can separate your home from other properties on the market.

So what is an energy & comfort survey? The basic survey should consist of 5 parts for a house with gas appliances or 4 parts for an all-electric home and this month's article will cover part 1 & 2.

1) We start with an internal and external visual inspection. This is looking for the obvious flaws that a busy home owner might be overlooked or didn't know it could be an issue. I recently inspected a home that the outside dryer vent was clogged. After removing the lint build up, the owner commented that they had planned on buying a new dryer because it was taking 2-3 cycles to dry the clothes but now the dryer works perfectly. Small things can make for a big expense and with the outside vent blocked, the new dryer would not have worked any better.

2) After the visual inspection of the exterior and interior we proceed to Part 2 of the survey. If there is non-electric/fuel powered appliances (water heater, furnace,



Roger Bequette, VP, \$martmoves Cost Reduction Systems, Inc.

gas stove, vented space heaters, or clothes dryers) a "Combustible Appliance Zone" (CAZ) Test needs to be performed. This test is very important because it ensures that carbon monoxide (CO) will not be vented into your home. An example of when CO can be vented back in to your home is in the winter time; you have the house buttoned up, both bathrooms have vents going, the furnace and clothes dryer running and the stove hood is drawing air. All these fans are making a vacuum inside your home. If the outside pressure is greater than the inside, the flue that is designed to take CO gasses out could be acting as a vent bringing outside air into your home. This is designed as a worst case scenario, but really you can see this happening on any given evening. The CAZ test is performed prior to the blower door testing if gas appliances are in the house. If you have an all-electric home, no CAZ test is required.

Next month we'll cover the remaining parts of the Home Energy & Comfort Survey, The Blower Door Test, The Infrared Camera Survey and the Comprehensive Report.

Roger Bequette VP, \$martmoves Cost Reduction Sys-

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Pictured (from left): Matt Tausig, The Lodge of Four Seasons golf director; Dassrath; Charles Cassmeyer, HK's co-chair; Meriage; Peter Brown Jr., HK's co-chair; Terri Hall, Lake Regional Fund Development director; Cecilia Thomson, HK's co-chair; and Mary Ellen Coy, Lake Regional Fund Development

Bank Star presents \$5,000 checks to Dassrath, Lake Regional

The 33rd Annual HK's Hospital Benefit Golf Tournament for Lake Regional Health System concluded June 5 with a single putt worth \$10,000. Christian Dassrath sank a 50-foot putt to claim a \$5,000 cash

prize, plus a \$5,000 donation for Lake Regional from putting contest sponsor Bank Star. The checks were presented by Bank Star President Rick Meriage on June 27 at The Cove Golf Course.



Lake of the Ozarks Business Journal August, 2011

Sailing with OYC

Buying a Sailboat

By Ozark Yacht Club

Before buying anything of significant value, size or competence, it is a good idea to understand one's circumstances going in. For example, If you live in a hovel and enjoy listening to drummer Fats Milo playing empty dog food cans, you should revisit your urge to buy a concert piano before heading down to the local Steinweg store.

Regarding sailboats, one should consider the following:

Sailing Skills ... small one-man dinghies such as Laser and Catalina Expo 12.5 are excellent entry level boats for youths and adults up to about 180 lbs. Fit and skilled sailors tend to enjoy over-powered 2-man sports boats in the range of 18 to 24 ft lengths. As we get older we tend to like the dry cockpit and creature comforts of a cruising boat.

The sport can be learned in sailing schools teaching everything from beginner dinghy sailing to coastal cruising, navigation and racing. Together, these courses take about 3 weeks followed by a lifetime of experience.

Family & Friends ... People who enjoy sailing solo may find a 14-24ft day-sailer most suitable. Couples and small families often start with 25ft cabin boats but typically move up to 30ft cruisers as soon as they see fit.

A group of four who like to stay over night aboard, will come to appreciate the living accommodations of a Catalina or Beneteau 36: a salon seating four to six, a galley with stove and refrigerator, enclosed head & shower, and two bedrooms.

Cockpit layout ... should be an important selection criterion. A 20ft sailboat could hold ten survivors of the Titanic in calm seas, but is designed to be enjoyed by 2-3 persons at most. Even a 36-footer seats (moves, climbs, hikes ...) no more than 4-6 people comfortably; sitting out of the way below decks at a 30-degree heel falls way outside most mates' comfort zone.

Racing ... Sailboat racing combines elements of physical fitness, chess strategy and social engagement. To participate, you may choose a one-design class with an active fleet in your area, or you can get one of many family cruising boats widely raced on the basis of the PHRF (performance handicap rating formula) rating system. Popular boats range from PHRF 250 (slow) to 50 (fast).

If you like to finish near the front of the fleet before PHRF corrections, you should purchase a boat rated at 130 or lower.

Budget... Of course, prices range all over the map, but here are some general guidelines: a new 10-14ft dinghy goes for about \$ 5,000 plus up to \$1,000 for a trailer. New sports boats of 18-24 foot length cost around \$25,000. A well equipped 30ft cabin cruiser runs \$75,000 -\$100,000 and that will go to about \$200,000 - \$250,000 for a 36-footer. From there, the sky is the limit.

While new boats offer many creature comforts and usability features (furling sails ...) some older boats may be considered more elegant. A 20-year old cabin boat in good condition can be purchased for about 30% of its new successor.

Compared to cars and powerboats, the condition of a sailboat can be more readily validated by physical inspection. Commonly, the purchase of a used boat is subjecteded on a satisfactory survey (around \$ 500; ordered and paid by the buyer) of the hull, engine, electronics, sails and miscellaneous inventory.

Berthing ... Where do you plan to keep the boat when not in use? Novices dream of using their garage or backyard, but veterans roll their eyes at that. Your neighbors will come to admire your boat, then call the neighborhood regulators. Boats up to 28 ft may be stored mast-up on a trailer at a marina featuring valet service (in/ out hauls, guest dock while in water); boats above 28 foot and 10,000lbs displacement are best berthed in wet slips year around.

Trailering ... is a very desirable feature if you intend to race the boat at multiple venues around the region; It is a reasonable expectation with easily rigged boats up to about 20 ft length. Otherwise, it may prove less exciting than what it's cracked up to be: Stepping (and collapsing)the rig gets old very fast, finding places to dock can be cumbersome, and digging your car out of the snow (while the boat sits in the garage) is an outright bummer.

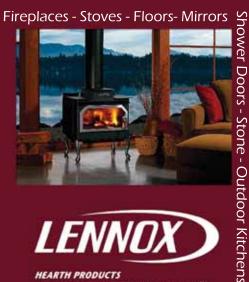
While this article attempts to offer reasonable general guidelines, the author himself violates most of them, commonly sailing a 40 footer singlehanded in strong winds, working his butt off at age 69 and enjoying every minute of it. To be sure, Mozart on the stereo is part of it; Fats Milo is positively out.

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Lake Ozark takes action against grease

By Nancy Zoellner-Hogland

No, Lake Ozark aldermen aren't anti John Travolta and Olivia Newton-John. They also don't care if the town is overflowing with lubricating grease monkeys, dishonest politicians greasing palms or slicked-back hair coated with pomade.

Instead, they're mounting an all-out attack against the thick, gooey substance that gets washed from restaurants' plates, pots and pans and then, if not properly processed, passes into the city's wastewater treatment system where it clogs lines, causes pump stations to malfunction and ultimately spill over and damages the wastewater treatment plant.

"In the last three or four years I've seen at least a half dozen spills contributed specifically to grease – not exorbitant amounts because we respond quickly – but spills, just the same," said Public Works Director Matt Michalik.

"Recently we had a situation where the restaurant owner didn't get the trap cleaned out when he should have; it clogged up the pipe and literally blew the cap off the pump. We had about a 1,000-gallon spill to clean up. I have to say, our restaurant owners and operators have come a long way at being responsible and taking care of their equipment but we need to put more 'teeth' into the law to make them even more responsible."

Under the latest set of guidelines, new restaurants would be required to install grease traps sufficient to handle the loads based on the number of seats. Existing restaurants would be required to expand their capabilities if they enlarged the business to serve

more customers.

Grease traps – or interceptors – are receptacles that kitchen wastewater flows through before entering the sanitary sewer lines. They capture, or trap grease, which is 10 to 15 percent less dense and lighter than water, allowing it to float.

When kitchen wastewater flows through a grease trap, the grease and oils rise to the surface and are trapped inside the receptacle using a system of baffles. The captured grease fills the trap from the top down, displacing clean water out of the bottom of the trap and into the sanitary sewer line. When a significant layer of grease has accumulated, the trap must be cleaned out or no separation will occur and the grease will leave with the water.

Michalik said that's why the city decided to make sure restaurants install traps that are large enough to handle the volume. But he said that's just the start.

Beginning in 2012, restaurants will be required to obtain a Fat, Oil and Grease Management Permit when they apply for their business license. That new permit will cost \$50.

"Currently, we're inspecting grease management equipment on a regular basis. It takes one of my guys half a day to go around and check all of them - and it's a smelly job! There's nothing on this planet that smells worse than a grease trap. It's horrible," Michalik said. "At other times we just drop in and ask the restaurants to produce receipts to prove they are getting their traps pumped out. While \$50 sounds like a lot, the fee will not bring in any extra revenue; it will simply cover the cost of the inspections."

Letters to the Editor are Welcomed!

Of course we reserve the right to edit material submitted to us for content, clarity, space and spelling. We will not print any material that personally attacks any person, public or private. All submissions become the property of Benne Publishing, Inc., and are Copyright 2011 as part of the magazine's contents. Submitted materials cannot be returned.

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As the Lake Churns

May sales stats have bolstered the year to date stats for the first five months of 2011. Overall lakefront home average sales price has increased 4% while the number of homes sold increased by 9%. Average price per square foot remained the same indicating that at least for now, prices are holding steady.

The largest growth in a specific segment that I am seeing is the luxury home market of Porto Cima and The Villages at Shawnee Bend. The number of lakefront homes sold in these communities has more than tripled over the same time frame last year, average sales price has increased 26% and the price per square foot has risen by 15%. The average days on the market has been reduced by about two and a half months. It will take monitoring over the next few months to determine if this is an anomaly or a true return for this section of the market. I personally believe we are seeing a return in consumer confidence.

The number of Horseshoe Bend (non Four Seasons) lakefront homes sold is down by one, the average sales price is up 5 ½ % and the price per square foot is down 12% so in this segment, the buyers are still spending and they are getting more house for their money.

Four Seasons lakefront home sales have increased by 29%, the days on the market decreased by two months and the average sales price has fallen by 16%. Upon closer review, this appears to be more due to smaller homes selling than to a decline in value.

Lakefront condo sales are up slightly in terms of units sold however the sales prices and price per square foot are down about 5% (which is still a 3% improvement over the first four months YTD combined sales).

In looking at a closer comparison of waterfront two bedroom units on Horseshoe Bend, the number of units sold have more than doubled over last year, the days on the market have decreased by over a month, average sales price has remained the same but average unit size



Real Estate and Lake News with C. Michael Elliott

is larger so again, in this segment buyers are getting more for their dollar.

Camden County reports via their website they issued 8 new residential building permits the first four months of the year. It did not indicate what that figure had been in 2010 for comparison. I believe the lack of permits goes hand in hand with the lack of vacant land sales the lake has been experiencing the past couple of years.

Most of the information I have compiled is based on data from the Board of Realtors MLS System from January 1 thru May 31 of both 2010 and 2011. This is intended as a general synopsis of the lake's real estate market. If you would like detailed information on any specific market at the lake, please let me know.

For anyone interested in seeing what is available in the foreclosure market, please call or email, I'll be happy to provide you with listing data on bank owned properties.

Karen and I are hosting the July 14th Business Journal Social at JB Hooks from 4 p.m. to 7 p.m. Stop by to visit and enjoy some great food and as always, great service and atmosphere.

Any questions? Contact C. Michael Elliott & Associates at 866. Your. Lake or cme@yourlake.com. View thousands of lake area listings at www. YourLake.com. You can also log your opinions on Michael's real estate blog, www. As The Lake-Churps com





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Highway 54 Expressway

the right exit, or perhaps like many visitors are simply confused over the changes-- this map illustrates the exits and destinations for the route from the Business Hwy 54 exit through to the Grand Glaize bridge. The area between the Hwy. 42 exit and Walmart is particularly difficult for many, as the lanes of old and new 54 split into one-way traffic.

The photo here shows the expressway at the bot-

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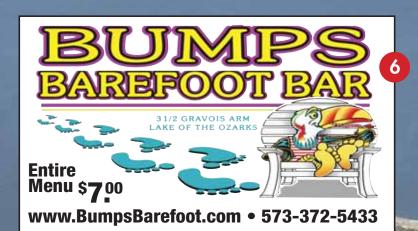
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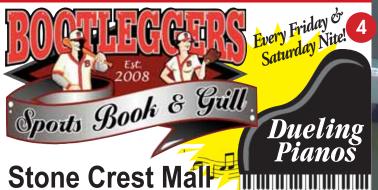
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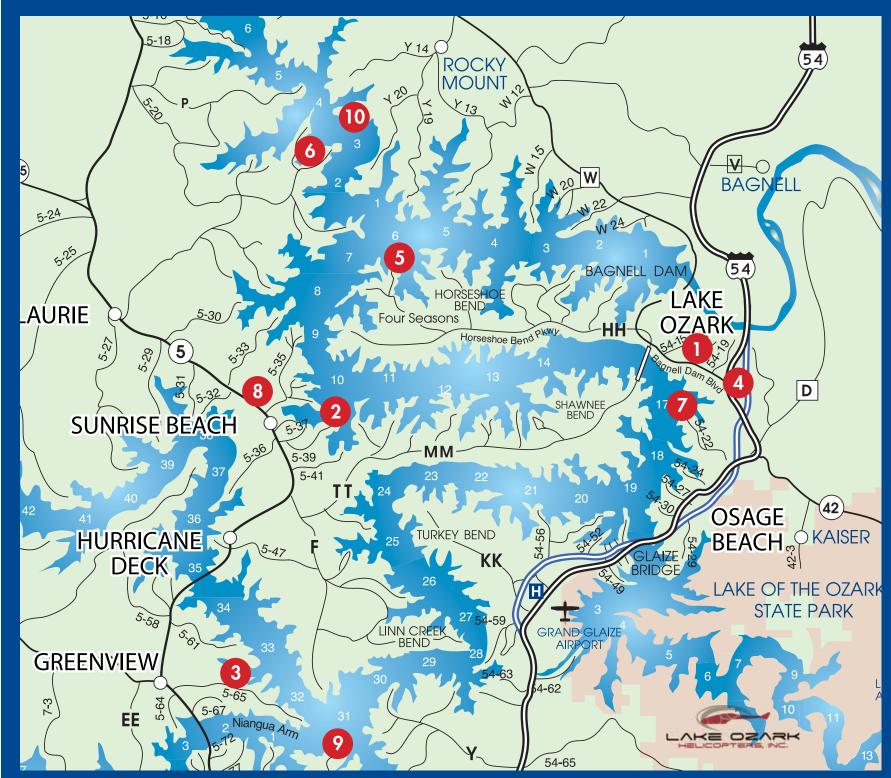








LAKE DINING GUIDE







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'Mathletes' to athletes – Camdenton R-III robotics program popular with all

By Nancy Zoellner-Hogland

Dubbed "the hardest fun you'll ever have," FIRST (For Inspiration and Recognition of Science and Technology) was founded more than 20 years ago by inventor Dean Kamen in an effort to "transform our culture by creating a world where science and technology are celebrated and where young

people dream of becoming science and technology leaders."

According to Sherry Comer, director of Afterschool Programs for the Camdenton R-III School District, Kamen's program does that – and a whole lot more.

Comer applied for a grant that allowed Camdenton R-III to participate for the first time



Students in the Camdenton R-III Afterschool Science, Engineering and Robotics program surprised their sponsors when they won several awards, including the regional competition, which allowed them to go to nationals in St. Louis. At that competition, they came in 40th in their division out of 81 teams. Photo contributed.

Drive One 4 'Their' School

Students in Camdenton's Afterschool Science, Engineering and Robotics program aren't just focusing their efforts on science, technology, engineering and math. They're also dedicated to assisting fellow students. The students who travel to compete must pay their own way, which requires them to participate in multiple fundraisers throughout the year.

This August they are partnering with Ozark Ford to hold a "Drive one 4 UR School" event. However, instead of keeping the money raised, they are donating it to the Joplin High School to help rebuild the science program. That school was destroyed in May when an EF-5 tornado ravaged the town.

Dale Lear, general manager of the Camdenton auto dealers, said from 9 a.m. to 3 p.m. on Saturday, August 20, members of the community can stop by the Camdenton High School parking lot to test-drive the latest Ford and Lincoln products.

"For every valid test-drive completed, Ford Motor Company will donate \$20 to Camdenton High School up to \$6,000. We'll have five salesmen and two managers on site so there shouldn't be any wait," he said, adding that drivers must be 18 and older to participate and only one per household can qualify for the \$20.

From 10 a.m. to 4 p.m. the Camdenton Optimist's club also will be grilling burgers and hot dogs that will be sold as part of the fund-raiser.

According to the Ford Motor Company website, the Drive One 4 UR School program, which got its start in 2007, has become Ford's most successful test-drive initiative ever. With some 1,500 events held in 49 states since its inception, the program has garnered approximately 255,000 test drives and raised more than \$5 million for before- and after-school activities across the country.

in the 2010-2011 school year. Another grant was awarded to the district for the 2011-2012 school year that will allow the program to continue.

"The whole concept is to get kids excited about four areas - science, technology, engineering and math (STEM) by adding competition to give it a 'Superbowl-type' excitement. It sounds strange but in this area, it's especially important. Because we don't have Boeing, General Electric or General Motors in our area, our kids don't usually get to see the technology used in those industries. This program exposes them to the opportunities that are out there, pushes them beyond their limits, and encourages them to take the higher-level math and science classes instead of taking the path of least resistance," Comer said, adding that the program isn't just for math geeks.

"That's what's so exciting. It draws in students who are creative because that skill is needed to design logos and fliers. Students involved in fabrication are needed because some welding is involved. Other students who are really good at video games are needed to operate the robot the students build. It's really a team effort that takes the combined talents and lets the students see how, when they work together, they can come up with something pretty amazing," she said, adding the "gracious professionalism" aspect of FIRST is especially important," she said.

Using that concept, students in competition with each other are encouraged to work with their competitors to solve problems. According to the FIRST site, "fierce competition and mutual gain are not separate notions. Gracious professionals learn and compete like crazy, but treat one another with respect and kindness in the process. They avoid treating anyone like losers. No chest thumping tough talk, but no sticky-sweet platitudes either. Knowledge, competition, and empathy are

comfortably blended."

The Camdenton's Afterschool Science, Engineering and Robotics program, which receives funding only through grants and donations from civic organizations as well as individuals, is entirely run by volunteers. High school students who participate are challenged to raise funds, design a team "brand," hone teamwork skills and learn and use sophisticated hardware and software to build and program a robot that is able to perform prescribed tasks against a field of competitors. Comer said it's as close to "real world" engineering that a student can get. Volunteer professional mentors lend their time and talents to guide each team - a team that last year surprised their sponsor and qualified to go on to the national competition.

"With thousands of students participating, the competition is tough – but our kids are tougher! They took second place in the Kansas City regional competition but won the St. Louis regional," Comer said.

In fact, last year's team ended up with a lengthy list of awards – the St. Louis Regional Champions 2010, Rookie Inspiration Award 2010, World Championship Qualifiers 2010, KC Regionals Finalist 2011, St. Louis Regional Champions 2011, Industrial Safety Award 2011, Quality Award 2011 and World Championship Qualifiers 2011.

Kyle Gulshen, a sophomore at Camdenton High School, described the program at a recent competition in Washington D.C.

"After School has allowed me a wonderful opportunity to participate in an incredible program FIRST Robotics where we design, build and compete with robots in some of the most exciting matches you could ever watch. FIRST is a truly incredible learning opportunity. I believe it's the future of education. It takes the isolated and disjointed incidents of mathematical formuli and scientific theorems learned in school and fuses them into a more cohesive problem-solving skill that is essential for the STEM related fields of the future," he said.

"Not only that, but throughout after school and FIRST I was pared with mentors from my community who work every day in the field of my interest. This was really helpful. It provided me a lot of real-world experience and gave me a sense of what my career may be like in the future," Gulshen said, adding, "Just to give you a sense of how directly applicable it is, I was actually able to learn the programming used in the Boeing 787 this year, which was really neat! You can take it right out in the field."

Gulshen also praised the "gracious professionalism," concept employed at competitions.

"The most important thing is the most wonderful atmosphere - gracious professionalism, as it's called - where kids from all over the world are working together to solve real challenges. I think it's important. First, it inspires all of us students to look beyond the walls of our classroom and to improving the communities. It prepares us not only to tackle the problems of the present but to solve the unforeseen problems of the future. Afterschool and FIRST have really helped me to look past what I cannot do, and empowered me to strive for all that I can do," he said.

For more information on the program visit www.usfirst.org.



Not only were students required to build a robot, they had to build it in a way that it would perform certain designated tasks. Here, the operators of "Jenny" practice hanging a yellow tube from a hook. The robot was required to hang four different inflatable tubes without breaking them as part of the competition. Photo contributed.

Lake of the Ozarks Business Journal August, 2011

"Ask An Engineer"

with Stan Schultz of Schultz & Summers Engineering

Disasters Strike Hard In Missouri

I grew up the son of a member of the Missouri National Guard. On occasion, my father was called out to help with disasters. I distinctly remember the wastewater lagoons collapsing in West Plains, which lead to the contamination of many private wells in the immediate area. He was an MP and helped transport water for several days to effected families in Missouri and Arkansas.

I cannot remember the level of devastation from so many separate incidents. I remember watching my dock sink to the water level during the December 2006 ice storm and the snow event earlier this year was memorable as well. Unfortunately, the 20+ inches of snow in January was just the first of many events our local and state agencies have had to deal with in the past 5 months. I talked to my friend, General Steve Danner, recently and he noted he had only had six days to spend with his wife and family since the snows hit in late January.

After the snow; came the tornadoes that hit Lambert Airport in St. Louis and then the floods along the Mississippi River in eastern Missouri. May saw devastation and great loss of life in Joplin and now we have flooding along the Missouri River. What can happen next?

We should be very proud of the dedication of our first responders and Governor Nixon and the state of Missouri. They are all good people and love Missouri and are giving it all they have to help their fellow citizens.

What can we learn from these disasters? We simply need to look to the states along the Gulf Coast and learn how they deal with disasters when they strike. Many southern states have standing contracts with disaster cleanup contractors, catering businesses, and temporary housing suppliers that give them almost immediate response



Stan Schultz

to whatever happens.

I have learned that we are home to many disaster clean-up contractors already. These companies have migrated to the southeast in the past 10 years where work was available. We have experienced contractors who also call Missouri home and it would be nice if we could get contracts in place so that Missouri firms could be cleaning up Missouri disasters instead of having to work as subcontractors to larger companies. Many times our Missouri contractors are two or three tiers removed from being the prime contractors, which affects greatly the profit they are able to make.

Missouri is one of the best places in all of America to call home. It is beautiful and our people work hard. I know we have smart leaders and capable private contractors that just need to get together in times of disaster. It is truly an area we can improve and be a winwin for all involved.

Stan Schultz owns Schultz and Summers Engineering in Lake Ozark Missouri. If you have any questions concerning, water or wastewater management, flood certification, property surveying, dock permits, or commercial site development and design you can reach Stan at 573-365-2003 or email sjschultz@schultzandsummers.com or visit www.schultzandsummers.com

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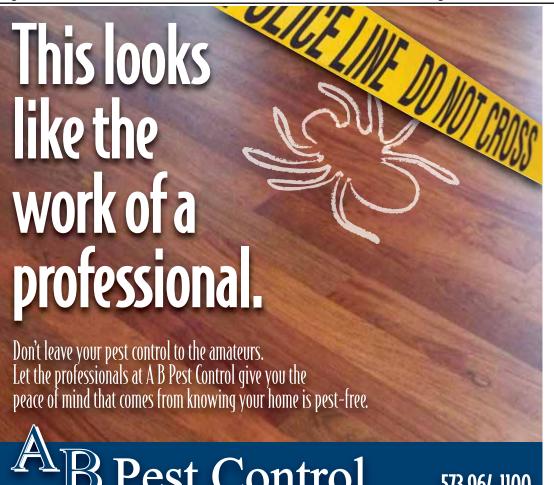






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Lake Regional Hosts Summer Nursing Camp

Sixteen individuals interested in nursing careers participated in Lake Regional's 2011 Summer Nursing Camp, held July 18-22 at Lake Regional Hospital.



Sixteen high school students and adults interested in pursuing nursing careers participated in Lake Regional Health System's 2011 Summer Nursing Camp, held July 18-22 at Lake Regional Hospital in Osage Beach, Mo.

Throughout the five-day camp, participants gained an understanding of nursing fundamentals as they visited nursing units, job shadowed experienced nurses, learned about state-of-the-art equipment used daily by nurses and interacted with staff. Using training equipment, they also learned the proper technique for inserting intravenous catheters, performing head-to-toe patient assessments, checking blood pressures and more.

In addition, participants learned CPR and toured the helicopter based at Lake Regional. They also learned about the admissions process for local nursing schools, as well as the importance of professionalism

during the interview process for nursing programs.

"Lake Regional's biannual nursing camps offer participants the opportunity to learn about the technical aspects of nursing, as well as the importance of providing quality, compassionate patient care," said Lake Regional Nurse Mentor Beth Pettitt, R.N., BSN, BSBA. "It's exciting to introduce future nurses to the many opportunities that exist in this profession."

For information or to apply to attend the 2011 Winter Nursing Camp in December, contact Pettitt at 573-348-8060 or bpettitt@lakeregional.com.

Lake Regional Health System provides comprehensive health care services to the residents and visitors of the lake area. The system currently employs more than 400 nurses at the hospital, seven primary care clinics, 16 specialty clinics, urgent care and home



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Lake of the Ozarks Business Journal

Survey shows public support for snuffing out smoking in public places

By Nancy Zoellner-Hogland

If aldermen follow the leading of the people, smoking inside restaurants located in Osage Beach may one day be a thing of the past.

An online survey conducted by the city from June 2 thru July 5 revealed that nearly 75 percent of the 1,509 people that participated supported the ban. Fewer - 68.2 percent - said they would support a smoking ban in bars. Of those responding, 695 - or 46.1 percent - were nonsmokers; 521 - or 34.5 percent used to smoke; and 293 – or 19.4 percent – were and decide how to proceed.

Survey results also showed:

9.2 % (139) were under 29 17 % (257) were 30 to 39 17.2 % (260) were 40 to 49 56 % (853) were over 50 54.6 % were females 45.4 % were males 17.7 % (267) second homeowners or part-time residents 4.8 % (73) were business owners within Osage Beach 30 % (453) were visitors

The Osage Beach isn't the only one supporting government efforts to snuff out smoking in public places.

"We were shocked but really heduled for discussion at the Aug. 18 board of aldermen meeting, scheduled for 6:30 p.m. at Osage Beach City Hall. Viselli said at the meeting the board will discuss the survey

A recent Gallup poll from a random sample of 1,016 adults found that 59 percent of Americans back a ban, the first time a majority has endorsed the idea since 2001 when the question was first asked. However, only 19 percent of those surveyed support a ban against smoking altogether. The poll also found that just a quarter of the population now smokes - down from a high of 45 percent in 1954.

To date, Missouri is one of 11 states that have not adopted a statewide ban. Missouri cities that have anti-smoking laws include Blue Ballwin, Springs, Chillicothe, Brentwood, Clayton, Columbia, Creve Coeur, Fulton, Gladstone, Independence, Jefferson City, Kansas City, Kirksville,

Kirkwood, Lake Saint Louis, Lee's Summit, Liberty, Maryville, Nixa, North Kansas City, Parkville, Raymore, St. Louis City, St. Louis County, Springfield and Warrensburg. Osage Beach would be the first municipality in the Lake area to adopt a ban.



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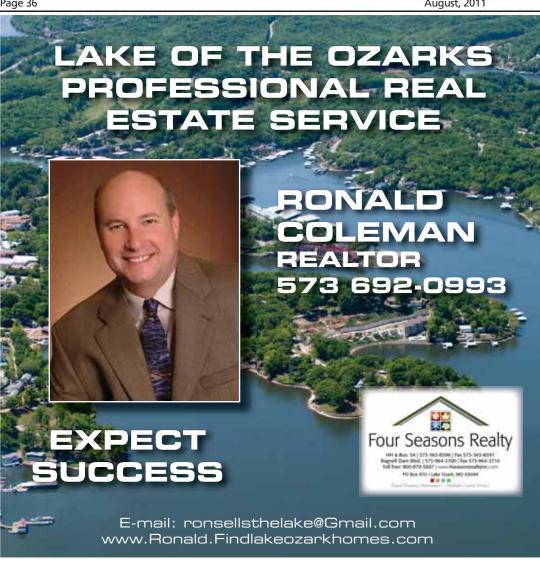
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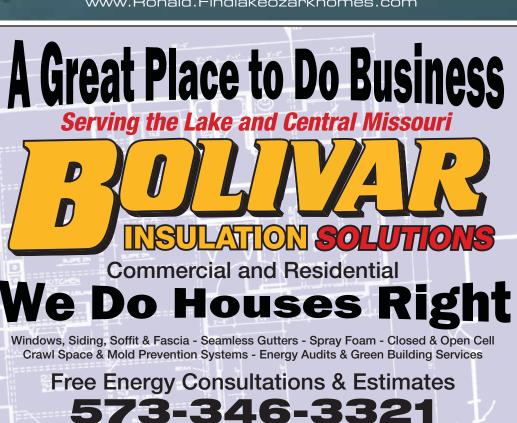
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Word 'handicapped' taboo under new law

By Nancy Zoellner-Hogland

When businesses owners replace or install new blue signs designating handicapped parking spaces, they will no longer be allowed to post signs that include the "H" word.

Under legislation signed in July by Gov. Jay Nixon, after Aug. 28, the day the law goes into effect, the signs are only allowed to say "Accessible." Signs currently in use do not have to be changed out - only replacement signs or newly installed signs fall under the law.

The law also requires business owners to change the way they stripe their parking lots in the future. Beginning Aug. 28, when any political subdivision or owner of private property restripes a parking lot or constructs a new lot, one in every four accessible spaces, but not less than one, shall be served by an access aisle that is a minimum of 96 inches wide. The spaces must also be designated "lift van accessible only" with signs that meet the requirements of the federal Americans with Disabilities Act (ADA) and must be as close as possible to the nearest accessible entrance.

Americans with Disabilities Act is a federal civil rights law designed to prohibit the exclusion of people with disabilities from everyday activities, such as buying an item at the store, watching a movie in a theater, enjoying a meal at a local restaurant, exercising at the local health club or having the car serviced

at a local garage. To meet the goals of the ADA, the law established requirements for private businesses of all sizes. These requirements first went into effect on January 26, 1992, and continue for both for-profit and non-profit organizations.

Political subdivisions of the state may, by ordinance or resolution, designate parking spaces for the exclusive use of vehicles which display a distinguishing license plate but are not required to do so. However, on-street parking spaces designated by political subdivisions for the exclusive use of vehicles displaying a distinguishing license plate or card must be painted "clearly and visibly" with the international symbol of accessibility and the adjacent curbs must be painted blue.

House Bills 555 and 648 also replace the term "mental retardation" with "intellectual disability" in numerous state statutes and change the name of the state's Division of Mental Retardation and Developmental Disabilities to the Division of Developmental Disabilities. In addition to designating October as Disability History and Awareness Month, this allows legislation school districts to direct their schools to provide disability instruction during this time.

"Teaching children in K-12 about disability not only begins to teach them acceptance of people with disabilities, but also helps them see beyond the

CONTINUES

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Word 'handicapped' taboo under new law

continued from previous page disability to their capacities and opportunities to contribute," said Colleen Starkloff, director of education and training at the Starkloff Disability Institute in St. Louis.

The legislation also adds a mental health professional to the MO HealthNet Oversight Committee and makes it illegal to discriminate against people with disabilities when it comes to parental rights.

Gov. Nixon signed the legislation while visiting Paraquad Independent Living Center. Serving more than 4,000 people in the St. Louis area, Paraquad is one of the largest non-residential independent living centers in the nation.

"Public attitudes are still a major problem facing people with disabilities," said Robert Funk, CEO of Paraquad. "These new laws are an important step in making a positive change in attitudes by, among other things, increasing the rights of parents with disabilities and increasing awareness of civil rights for people with disabilities."

Four Lake of the Ozarks condominium developers came under fire four years ago when lawsuits were filed against them in the U.S. District Court of Western Missouri over violations of 1991's Fair Housing Act. According to the Metropolitan St. Louis Equal Housing Opportunity Council, the suit was brought against Cedar Heights, Miramar, Loch Haven and Clearwater projects over handicapped accessibility issues. The suit alleged the buildings were split-level and inaccessible to people with disabilities; some doors on ground floor units weren't wide enough to accommodate wheelchairs; many bathrooms had no reinforced walls for grab bar installation; common areas like boat docks were inaccessible; and some sales offices failed to meet the requirements set forth by the ADA, therefore discriminating against the handicapped.

The suits were later handed over to the Missouri Attorney General's office. Nancy Gonder, spokesman for Attorney General Chris Koster, said the matter was settled when developers agreed to make modifications to the buildings to make them more accessible. Action against many of the other 17 projects went by the wayside when the housing market collapsed and the projects were abandoned or developers chose to pay the fines levied against them rather than make the more-expensive modifications.

In the meantime, planning and zoning officials from Lakearea municipalities said in 2009 national accessibility codes were incorporated into multifamily and commercial building codes to ensure buildings would be accessible.

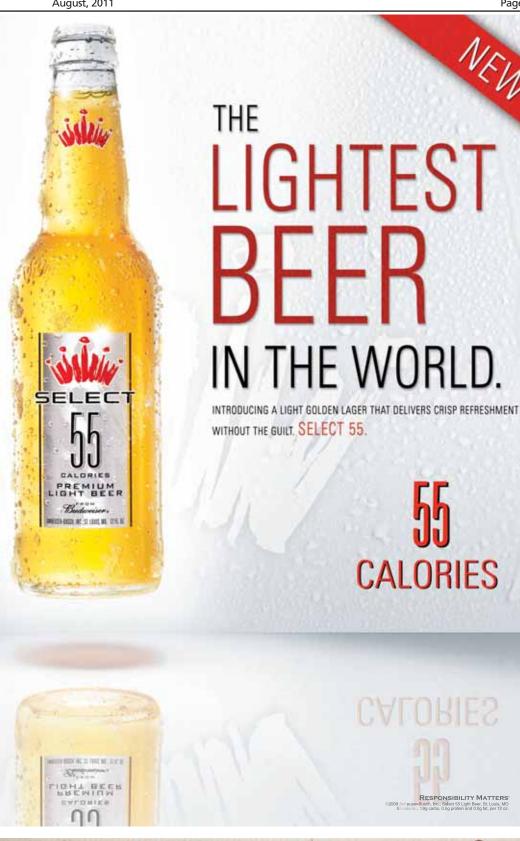
According **ADA** guidelines business, for all private businesses that provide goods or services to the public are called "public accommodations" and have obligations for existing facilities as well as for compliance when a facility is altered or a new facility is constructed. Existing facilities are not exempted by "grandfather provisions" that are often used by building code officials.

An informal survey of businesses throughout Lake Ozark and Osage Beach found many were in violation of ADA guidelines. Many businesses visited had no designated "accessible" parking.

The complete handbook can be accessed online by visiting www.ada.gov and clicking on the "ADA guidelines for small businesses" link.

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With Dwight Weaver

A CAN OF WORMS

It is not uncommon for a business at the Lake to get in touch with me for historical information about their business location or property. This is often a new owner who has discovered that the business they own has passed through many owners and has been around for a number of decades, but they have no historical information about the business property. Occasionally the call comes from an advertising agent who

seeks to claim that the business they are developing advertising and promotional materials for had the first marina, resort, fishing camp or other business at the Lake on the property they represent. This invariably opens a considerable can of worms because business names, owners and buildings evolve through time and many changes occur. More than a few early businesses actually were in the planning and development stage long before the dam was even

complete and the Lake basin filled.

Sometimes the word "pioneer" is invoked. During years of historical research I have complied a list of 116 resorts, lodges and camps that opened their doors to customers at the Lake between the spring of 1931 and the spring of 1932. I consider them pioneer businesses. In time, ongoing research will no doubt add many more names to the list. Many of the business names on the list are no longer even recognizable to those alive today. The resorts range all the way from Swinging Bridge Camp at the 92 mile mark, to Art Luck's Resort at the 31 mile mark, to Lakewood Cottages at the one mile mark.

The photo, circa 1931, accompanying this article (photographer unknown) is of the Pistol Club House. It was once at the end of O Road overlooking Pistol Club Point. During the 1930s and 40s the club acquired quite a colorful reputation for the parties held there. An extensive history of the club can be found in my book History & Geography of Lake of the Ozarks, Volume Two. ■

This historical sketch is from the collection of H. Dwight Weaver.

Weaver is the author of five books on the history of the Lake of the Ozarks.

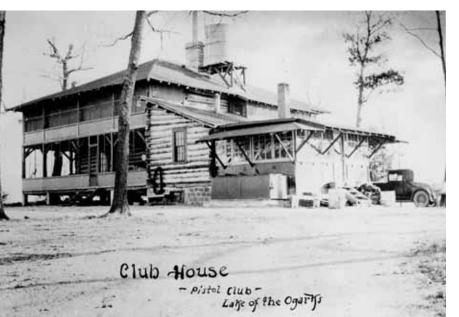
Weaver's new book "Historic Bagnell Dam Boulevard, Past and Present" is

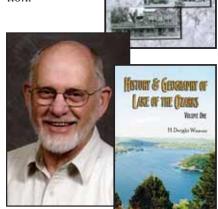
designed as two tours, both beginning at the Dam and moving westward. One tour features businesses consecutively on the north side of the Boulevard, and the other tour features businesses consecutively on the south side of the Boulevard.

"Historic Bagnell Dam Boulevard, Past and Present" is available now at retail locations around the Lake.

Contact him at dwightweaver@

charter.net call573-365-1171 for more information. Visit www.lakeoftheozarksbooks.com for more information.





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Projects improving outlook for Lake Ozark

By Nancy Zoellner-Hogland

Jerry Bice, owner of Lake Ozark Helicopters, said quite a few of the passengers he's been taking up lately have been developers who want a "bird's-eye view" of the undeveloped land that lies between Bagnell Dam Boulevard and Highway 54.

"Since they've started working on Route 242, we've had several people who want to take a look at the lay of the land – to see the sites they're considering. With all that's going on in Lake Ozark, I think developers are finally realizing this recession won't last forever and they're starting to plan for the future – get on board while they have a chance," he said.

Lake Ozark City Administrator Dave Van Dee echoed his sentiments.

"I can't give specifics, but we're seeing a lot more interest for all sorts of developments – everything from housing to large and small commercial – now that the corridor for 242 is becoming more defined. Nothing that I know of has gone past the discussion phase so far – but at least we've got developers interested in discussions. That's a start," he said. "I'm certainly a lot more optimistic about Lake Ozark's future than I was a year ago."

According previous to projections, once opened up by the extension of Horseshoe Bend Parkway, land currently assessed at approximately \$500,000, will allow development that has the potential of bringing that property's assessed value up to more than \$82 million, pumping close to \$200 million additional real estate, sales, utility and personal property taxes into city, county, fire district and the school district coffers.

Missouri Department of Transportation (MoDOT) Route 242 Project Manager Jason Vanderfeltz said although a snowy beginning to the year and a rainy spring caused some delays in construction, the 1.8-mile, four-lane divided roadway is on track to be completed by the end of the year.

At the same time, bulldozers, graders and have been making tracks at The Shoppes at Eagle's Landing, developer Gary Prewitt's latest venture, located



The Shoppes at Eagle's Landing, developer Gary Prewitt's latest venture, is starting to take form. The light beige rectangle in the upper right quadrant of the photo marks the spot to be occupied by CVS Pharmacy. Photo provided by Jerry Bice of Lake Ozark Helicopters.



at the intersection of Bagnell Dam Boulevard and what is now referred to as "Old Highway 54" in Lake Ozark.

Crews have been busy prepping the site for construction of CVS, a 15,000-square-foot store that will feature a full-service pharmacy with a drive-thru facility, beer and alcohol section and large "front-store" retail area featuring beauty, health and personal care items. According to Brian M. Grassa, managing director of development for Cedarwood Development, Inc, a third-party developer that works with CVS, the store should be open within 18 weeks from the time the foundation is poured.

Work on the pad for Kohl's Department Store is also underway. With a construction schedule similar to that of CVS, representatives said they plan to be open in plenty of time for this year's Christmas shopping season.

Crews have also been busy chiseling out rock to make way for Menards, a 162,340-square-foot home improvement store to be located on the northern tip of the mall.

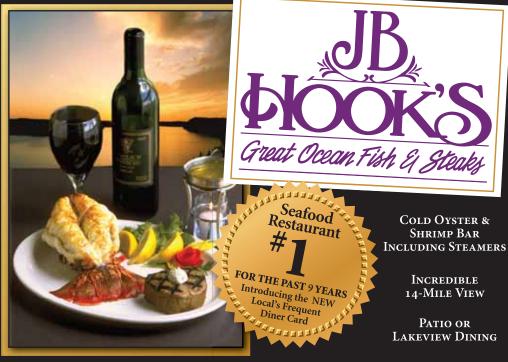
Prewitt, a life-long resident of the area, said he's excited to be able to bring jobs and additional revenues to the Lake.

"Just in the first three stores, between full time and part time, we expect to see 150 new jobs open up at Menards, 80 to 100 at Kohl's and another 30 to 40 at CVS—and that doesn't even figure in all the laid-off construction workers that will be employed to build the stores," he said. "It's taken many, many hours of discussion and 'behind-the-scenes' work so it's pretty exciting to finally see it all coming to fruition."

Left: Bloomsdale Excavating, Company, who submitted the low bid of \$8,337,512.67, has been busy pushing dirt and removing rock in order to get Route 242 completed by the end of the year. The 1.8-milelong road will connect the new Expressway and Highway 54 to Bagnell Dam Boulevard, Horseshoe Bend Parkway and State Road MM, which crosses the Lake of the Ozarks Community Bridge. Photo provided by Jerry Bice of Lake Ozark Helicopters.

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Lake Regional Offers Trim Kids Program

School-age children and their parents are invited to sign up for Lake Regional Health System's Trim Kids program, a practical approach to weight loss and healthy living led by trained health care professionals.

This free, nine-week program will include nutrition, exercise and behavior modification components, such as self-esteem building, emotional pitfalls and stress management. Participants will receive handouts, and incentives will be offered for homework and program completion.

Because parental involvement is necessary for achieving program goals, at least one parent or legal guardian is required to attend each session with their child. Parents also are expected to implement the principles presented, including shopping for and cooking healthier foods, participating

in their child's exercise program and helping their child meet established goals.

An informational meeting is scheduled 6 p.m. Thursday, Aug. 25, for registrants and their parents. The program will be held each Thursday from 6 to 8 p.m. beginning Sept. 1 and ending Oct. 27. Sessions will be held in Lake Regional Hospital's third floor conference rooms.

Visit lakeregional.com/ events to register. Space is limited. Call 573-348-8222 for more information.

Lake Regional offers a variety of educational programming topics during the year, such as diabetes, heart disease and childhood obesity. Several health fairs and screenings also are held annually throughout the lake area. For information on upcoming events, visit lakeregional.com/events.

Second Annual Lake Area "Crop" Hunger Walk Set For September 17, 2011

The 5K walk will begin and end at Carl's Market at the intersection of Horseshoe Bend Parkway and Bittersweet in Lake Ozark. Registration begins at 9:30 in the Ruthie D's parking lot across the street.

The event is sponsored and coordinated through the Church World Service, Seventy-five percent of proceeds go to Church World Service, with the other 25% going directly to our HOPE House food bank.

2010 was the first year Lake of the Ozarks held a Crop Hunger Walk. We raised over \$7800 and almost \$2000 went to Hope House. This year we hope to top \$10,000!

How does the CROP Hunger Walk work?

Area churches, businesses and organizations sign on to be Recruiters and establish Crop Walk teams within their organizations. They obtain pledges from friends, family and others who wish to help in addition to establishing pledge campaigns within their organizations.

Local restaurants can also pledge funds by donating a portion of their food sales to CROP on specified days.

Business and corporate sponsorships can also be established.

CROP Hunger Walk Makes a Difference in so many lives Globally and Locally: \$25 Can help a struggling global farm family with their crops, ensuring a successful harvest. \$50 Can provide a local church with 400 pounds of much-needed food for their pantry.

25% of all Pledged CROP Walk funds will go directly to HOPE HOUSE food bank

A recruitment orientation meeting will be held at Hope House on Tuesday, August 2nd at 5:30 p.m. All recruiters as well as those interested in being a recruiter are invited to attend.

For more information please contact Bette Taylor at 365-7805 or visit www.lakeoftheo-zarkscropwalk.org.

Shootout draws racers near and far, brings week of nonstop action to Lake



Grant Freeman, a three-time Shootout class champion, plans to compete again in this year's event. Last year he was clocked at 108 mph. He's hoping to exceed that speed this year. Photo provided by J.B. Simpson/LakeExpo.com.

By Nancy Zoellner-Hogland

Local favorite Grant Freeman, who took "Top Gun" in his class – Manufacture V – with a speed of 108 mph, said he can't wait to do it again.

"The Shootout can't come around fast enough for me. I gotta protect my territory! Besides that, it's all for a good cause – well, that and bragging rights," he added with a laugh.

Freeman races a Lamborghini-orange Donzi 38ZR with power twin Mercury Racing 700 SCI motors that throw a 50-foot rooster tail, so he not only flies across the water – he looks good as he passes by.

A three-time Shootout Class Champion, he said because boating is his passion, he also travels with the Donzi Factory Custom and Racing Poker Run Team when he can.

"I own Quality Roofing, which has five locations and employs 55 roofers, so I'm pretty busy a good portion of the year but in the fall and winter I try to get to Florida with the team to work with the Make-A-Wish Foundation," he said. "It's a great organization and wonderful to put a smile on

the kids' faces. They love to go out in the boats!"

Another well-known Lake resident will be competing in the Shootout. Greg Surdyke, owner of Surdyke Yamaha and Marina, will once again be racing his 350 horsepower Yamaha 2008 FX1800.

"It's the only PWC with a 'bad' sound system," he quipped. "It has a stereo with lots of speakers so you can really hear me when I pass by!"

Surdyke, who's lived at the Lake since 1996 and participated in the Shootout since 1997, took "Top Gun" in his class – PWD5 – last year with a speed of 72 mph.

"The water is always a little choppy so you really have to hold on, but it's a lot of fun. I heard this year there's going to be a waverunner expected to run 100 mph. However, it takes 'glass' water to run at that speed, so I don't know that he'll be able to hit that," he said.

Freeman and Surdyke are just two of several Lake-area residents who participate in the race, which got its start as a way for locals to claim bragging rights to "Fastest Boat on Lake of the Ozarks." However, the race has gained worldwide notoriety

and now draws racers from all across the United States.

The Lake of the Ozarks Shootout has also expanded to include a week's worth of activities. Touted as the largest unsanctioned boat race in the United States, it has been listed by Powerboat Magazine as one of the 8 "must see" boating events. With drivers reaching speeds of 208 MPH on a 1 mile drag, there's plenty of excitement for both spectators and racers who come to compete for the title of "Top Gun" in their class.

Last year's 22nd Anniversary event broke multiple records - more than 75,000 people took part in a wide variety of activities that included a treasure hunt, golf tournament and remote control mini Shootout; more than 6,000 boats lined the course; more than \$70,000 was raised for 20 different charities including eight Lakearea fire departments and 411 volunteers donated 5,140 hours to make the week-long event a success.

For more information, including a schedule of activities, visit www. lakeoftheozarksshootout.org.



Greg Surdyke has won Top Gun in his class twice. He's hoping to repeat that success in this year's Shootout on his 350 horsepower 2008 Yamaha FX 1800. Photo contributed.



OB cautious about committing increased tax revenues

By Nancy Zoellner-Hogland

Osage Beach aldermen decided to hold off one more quarter before deciding whether or not they should grant a Cost of Living Adjustment (COLA) to the city's full-time employees.

The matter came up at their July 21 meeting at the request of Mayor Penny Lyons.

"At budget workshops last year, aldermen voted 3 to 3 for a wage freeze. Penny broke the tie, voting in favor of the freeze, with the understanding that the board would revisit the issue in six months," explained City Administrator Nancy Viselli. "The six months was up and revenues are up, so she asked that it be placed on the agenda for our meeting."

second-quarter the budget review meeting held a week earlier, Assistant City Administrator Jeana Albertson told the board that July sales revenues, which reflected May sales tax revenues, were at a record-breaking \$497,244 \$19,756 more than the second highest July in the city's history when the city took in \$477,488.

Albertson also told the board that although the city was budgeted to receive sales tax revenues of \$2.963 million in 2011, if revenues continued to track in the same manner, the city would end the year with \$3.089 million - some \$96,000 more than anticipated.

However, even with the news that revenues were higher than budgeted, aldermen decided to wait three more months before approving the lump-sum COLA payments.

"Sales tax revenues are up but they're only up \$37,000 and we're only half-way thru (the year). I think we'll be in a lot better shape to give employees more money a little later. I think waiting three months is more reasonable," said Alderman John Olivarri.



Alderman Ron Schmitt said while he too was encouraged by the new numbers, he wasn't ecstatic.

"This increase would take up almost every cent that we're ahead. Therefore, I'd like to make a motion to postpone this discussion another three months," he said.

However, in a later interview City Administrator Nancy Viselli said not all of the \$135,266 needed to cover a 3-percent COLA would have to come from general revenues.

"We have what we call a 401 Forfeiture Account. The city puts 6 percent of the employees' salaries in a pension account but if employees leave before five years when they're fully vested, they only get a portion of the pension and the rest goes into the Forfeiture Account. Right now we have about \$116,000 just sitting in there. We could have taken some of that money to pick up a portion of the payment," she explained, adding that the lump-sum payments would not have been paid out in one lump sum. "Employees who would have had their regular performance review and already received raises by now would have gotten checks. That's about 60 percent of our employees. However, the rest wouldn't have received their checks until their anniversary date."

Viselli also said although the suggested 3-percent COLA was based on the U.S. Inflation Calculator, which uses the United States Consumer Price Index data to set the rate of inflation, aldermen weren't locked into that percentage. A worksheet showing the lump sum amount for 2.5 percent and 2 percent was also put out for consideration. Figures show at 2.5 percent, the city would have paid out \$112,722.48; at 2 percent the city would have spent \$90,177.98.

However, Viselli agreed with Alderman Lois Farmer's assessment that 3 percent later would be better than 2 percent

"As one alderman said, if they approve it in October, it'll be nice for Christmas shopping," she quipped.

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Three Rivers Run draws over 60 riders in 17th event

By Darrel Willman

The Three Rivers Run has been held annually for the past fifteen years, with tens of thousands in charitable contributions to show for it, founded by Tim Seebold and Chris Myers.

Each year dozens of riders and personal watercraft make the grueling journey. It begins below the Bagnell Dam and travels up the Osage River to Jefferson City. From the capital, they enter the Missouri River, continuing up to the Alton Lock and Dam. From Alton, they make their way out onto the Mississippi River for the final leg to St. Louis and the Gateway Arch.

The ride this year got off to a late start, at around 8:30 am on July 22nd. Due to the flooding conditions, the riders stopped at their final gas refueling point and concluded the run at St. Charles. The water levels on the Osage also caused an early end for at least one rider, as he encountered rocks and debris on the bottom, taking his craft out of the event.

Mike Clayton, on-air per-

sonality for KLOZ-FM and frequent rider in the event said, "This year we had approximately 60 riders and we had great support from Polaris and Kawasaki. Seebold Sports and Bridgeport Marina are key contributors. This was one of the tougher rides we've been on-the Osage River was extremely low-- at times we could actually walk across the river since it was only a foot deep in places. This caused some problems for about 15-20 riders, being held up temporarily during the first leg. It took us three hours to get to Mari Osa Delta.

But we helped raise a ton of money for charity and had a lot of fun at the same time. I'd like to thank all of the volunteers for helping to make this ride a success-- from the gas docks to the lunches, they make a huge difference. The heat and the low water made this a difficult year, but I'm planning on riding again next year, I wouldn't miss it for the world."

To get into the run, riders need to raise \$750 in contributions for the Tri-County YMCA

through donations. But, for most this poses no problem, as they have a book of raffle tickets to sell for \$25 each. Selling all of them automatically gets them in. This year, the prizes were a \$8,700 Polaris 4X4 Ranger Utility vehicle from Tim and Debbie Seebold of Seebold Sports along with Polaris, as well as a Kawasaki watercraft from Bridgeport Marina. Second prize was a \$500 shopping spree donated by Paul's Supermarket. As part of the run, riders were treated to a reception the night before at Dog Days Bar & Grill. The pre-ride party plays host to the silent auction, where items donated are auctioned off to the highest bidder. At the conclusion of the ride, the participants had a postride party at the Ameristar in St. Louis that included dinner.

Along the way, gas and oil for the riders, as well as lunch in Washington MO is provided. Five refueling points in all were scheduled. A fuel truck meets a volunteer-driven rental truck loaded with snacks, water and gas cans for the event.

Stops included St. Elizabeth, Jefferson City at the Mari Osa Delta, Hermann, Washington and St. Charles.

The donations help fund the Lake area's only community center dedicated to providing youth and teen programs, childcare, health and fitness classes, summer camps, adult leagues and activities for older adults. The new facility is a shining example of the power of fundraising events like this one.

Prizes this year went to Joe English and Stephanie Rottinghaus. Joe is the proud new owner of a Kawasaki Jet Ski Ultra LX and Stephanie a Polaris Ranger 400 4X4.



Riders wait at the landing at Mari Osa Delta for refueling, while those fueled (at right) rest for a moment before continuing on. Still others arrive in small groups for rest and refueling. Photos by author.



The volunteer support staff arrives at the locations in advance of the riders with empty fuel containers and other supplies for the participants. After the arrival of the fuel truck, they carry the heavy load down to the water's edge.



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BUSINESS JOURNAL CLASSIFIEDS

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DOWNTOWN ELDON COMMER- CIAL BUILDING. Total 10,000 sf of space on 2 levels. Spacious, open street level space would be great for any retail business. Upper level can be used for storage or remodel into apartments. The full basement is a bonus. \$99,900. Call Bruce Adams (573) 216-4690 for details. Adams & Associates Real Estate (573) 348-5100. www.AdamsAtTheLake.com.

FOR SALE: MARINE SALES/SER-VICE & SPORTING GOODS. Business and real estate just outside of Laurie, MO. Includes +/- 7 acres, 6,000 sq. ft. building used for retail store and indoor archery range, and 2,400 sq. ft. metal building used for service shop. Also has boat storage facility. Features Smokercraft pontoon and Mercury and Honda outboard dealerships and service business. Terrific opportunity to own a business at the Lake of the Ozarks. MLS 3070295. Call Bruce (573) 216-4690. Adams & Associates Real Estate (573) 348-5100. www.Adams-Commercial. com.

FOR SALE: OSAGE BEACH PROFESSIONAL OFFICE PLAZA. Fantastic Hwy 54 location. Newer quality construction with steel roof - 6 units - 2 buildings - 8,300 sq. ft. Quality long term tenants. Reduced to \$995,000. Investment package available. Call Bruce Adams (573) 216-4690. Adams & Associates Real Estate (573) 348-5100. www.Adams-Commercial.com.

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FOR SALE: RETAIL/OFFICE STRIP CENTER. Owner Financing! Laurie Landing. Great location in Corporate Woods Business Center 5 units –, total 7250 sq. ft., quality construction, great parking, front & back access. Low maintenance. Good tenants in place. \$395,000. Adjacent lots available for expansion. Bruce Adams (573) 216-4690. Adams & Associates Real Estate (573) 348-5100. www.Adams-Commercial.com.

ROCK BOTTOM REDUCTION! Best Commercial Value On The Westside! Sunrise Beach, Like New 10,500 sq. ft. building w/ 24'/18' sidewalls, 2 - five ton heat-pump units, multiple OH doors, dock high loading platform, outstanding Hwy 5 visibility and access. (\$229,900) MLS 3065825. Or corner lot bldg w/7,200 sq. ft. building with 4,800 sq. ft. commercial space in lower level and 2,400 sq. ft. upper level 4BR/3BA resi-

dence (\$249,900). Seller will lease back residence. MLS 3065824. Buy both for \$349,000 (MLS 3065826). Owner will consider all offers. Bruce at Adams & Associates Real Estate (573) 216-4690 for details www.Adams-Commercial.com.

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3600 SQ. FT. COMMERCIAL BUILDING in Eldon. Located in area with high traffic flow - was the "Movie Gallery" \$225 or best offer. Gary Markus REMAX 302 3650

WATERFRONT RESTAURANT BAR! Located at the 3mm of the Big Niangua! Totally turn-key business with 190 ft of lakefront, total of 28 boat slips, PLUS cottage with 2 separate living areas! 5000 sq. ft. bar , 1500 Sq. Ft. of decking, Great Parking and wonderful location. Well Established Business...Will consider owner financing with 20% down! \$900,000 MLS 3075198 Contact Bobbi Bash Realty 573-365-2622 bbash@usmo.com

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\$199,000 VILLAGES LOT IN PRE-MIER LOCATION, Price Just Reduced \$21K! Excellent pricing for this Southwest Facing, Beautiful deep cove setting w/calm water channel view building lot. 94LFx217x90x226 lot has very gentle terrain located in an area comprised of homes ranging from 1.2 Million to 6 Million, All Villages amenities including pool, clubhouse, tennis courts, playground, marina with ship & shore store, golf, walking and nature trails. By far the finest, most well planned luxury development at Lake of the Ozarks. 235 Brookhaven Lane, The Villages at Shawnee Bend, MLS#3078285 See this Virtual Tour and all the lake's properties at www.YourLake.com. Call

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HORSESHOE BEND HOME, Carport, 3 bed/2 bath, 1500 sq. ft., totally remodeled in 2009, 2 living rooms & multiple decks to enjoy the nice wooded views! Great location off of HH. Only \$74,900 MLS 3078939 Contact Bobbi Bash Realty 573-365-2622 or bbash@usmo.com

NEWER HOME ON 2 ACRES just of D Rd, School of the Osage District, 4 bed/2ba, 2 car attached garage, 2+car detached garage/workshop, open floorplan, trayed & vaulted ceilings! \$149,000 MLS 3077890 Contact Bobbi Bash Realty 573-365-2622 or bbash@usmo.com

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WATERFRONT FIXER-UPPER at the 45mm!! 3 bed/2 bath, 115 ft of gentle lakefront, paved street to door, 2 car attached garage, 3500 Sq. Ft. Wonderful neighborhood!! Great Buy at \$172,500 MLS 3079154 Contact Bobbi Bash Realty 573-365-2622 or bbash@usmo.com

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1993 CELEBRITY 240 BR – 7.4 MERC. W/HERITAGE TRL-500 HR	\$12,900
2000 CROWNLINE 266 BR - ENG. 454 - PPL/WHT - 308 HRS	\$25,900
1998 REGAL 2800 LSR - ENG. 350 - T/GRN - 8002 HRS	\$28,900
1999 REGAL 2800 - 350 MAG - 223 HRS	\$32,500
2007 RINKER 300 – T350 – 200 HRS	\$79,900
1996 SEARAY 210 SELECT - 5.7 - TRAILER - 178 HOURS	\$14,000
1994 SEARAY 300 - T/5.7 - WHT - 400 HRS	\$31,900
1997 CRUISER INC 3120 ARIA – T/5.7	\$39,900
1988 WELLCRAFT 32 ST. TROPEZ – T/350 – WHT	\$29,900
2009 REGAL 3350 - 5.7 GXI-NTT/RED - 89 HRS	\$145,000
2009 REGAL 3760 - N/BLK - 150 HRS T8.1 EVC JOYSTICK	\$217,000
2000 REGAL 4160 - T8.1 - WHT/GRN - 80 HRS	\$145,000
2003 REGAL 4260 - T8.1 - T/BLK - 168 HRS	\$189,000
2004 REGAL 4260 – T/8.1	\$214,900

BOWRIDERS	
1996 SEARAY 210 SELECT – TRL	\$14,000
2006 REGAL 2200 - 5.7 - NTT/MED.BLUE - 20 HRS	\$29,900
2008 CROWNLINE 230 LS - 350 MAG - WHT/RD w/TRL-30 HRS	\$43,000
1993 CLELBRITY 240BR - 7.4 MERC W/HERITAGE TRL 500 HRS	\$12,900
2000 CROWNLINE 266 BR - ENG. 454 - PPL/WHT - 308 HRS	\$25,900
1998 REGAL 2800 LSR -350 - T/GRN - 800 HRS	, -,
1999 REGAL 2800 LSR - 350 MAG - 223 HRS	
1994 REGAL 8.3 SE – 7.4 GLDP – 400 HRS	\$19,900
1995 REGAL 8.3 SE - 7.4 - T/TEAL - 600 HRS	
1996 REGAL 8.3 SE – 7.4V – WHT – 450 HRS	
2005 ULTRA STEALTH 280 – 496H – BLUE/WHT – 138 HRS	
2004 COBALT 282 - TW/350 MAG - ONLY 96 HOURS	
2007 COBALT 282 – T/5.0 – SAND – 80 HRS	
1999 REGAL 2800 5.7 VOLVO DP 320 HP 470 HOURS	,
2004 ENVISION 2900 COMBO - 6.2 - 230 HRS - WT/PPL	
2002 REGAL 2900 – 5.7 GXI DP – TT/BLUE – 350 HRS	. ,
2002 ENVISION 3200 COMBO – 496 MAG – NTT/BLK – 130 HRS	\$44,900

DECK BOATS

2004 SEA RAY 240 SUNDECK - 5.0\$16	,90
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CRUISERS

1999 REGAL 2760 - T-MERC 4.3's - NNT/GRN - 219 HRS	\$42,500
2005 CRUISERS,INC. 280 - T/5.0 - BLU/WHT -200 HRS	
2006 SEA RAY 280 SUNDANCER - ENG. 496 B3 - WT/BL- 210 HRS	. \$89,900
2007 RINKER 300 – T350 – 200 HRS.	\$79,900
1994 SEARAY 300 - T/5.0 - BLU/WHT - 200 HRS.	\$31,900
1997 CRUISER INC. – 3120 ARIA – T/5.7	. \$39,900
1997 CRUISER INC. – 3120 ARIA – T/5.7 1998 REGAL 322 – T350 MAG – NTT/GRN 1997 REGAL 322 – T/350 MAG – 410 HRS –NTT/BLUE	\$59,900
1997 REGAL 322 - T/350 MAG - 410 HRS -NTT/BLUE	\$57,900
1999 CHRIS-CRAFT 320 EXP. – T/5.7 GI – WHT	\$74,900
1988 WELLCRAFT 32 ST. TROPEZ – T/350 – WHT	\$29,900
2006 SEARAY - 320DA T6.2 - N/BLUE - ONLY 75 HOURS!	\$136,000
2002 REGAL 3260 - T/7.4 MPI B3 - 184 HRS	. \$81,900
2002 REGAL 3260 - T-5.7 - NTT/SAND - 570 HRS	\$69,900
2000 CHRIS-CRAFT 328 EXP – T5.7 – WHT – 53 HRS	. \$72,900
1999 SEARAY 330 DA - T/454 - 550 HRS W/TAN	\$69,900
1999 SEA RAY 340 SUNDANCER TW 7.4 GEN /A/C -REDUCED!	. \$91,000
1997 WELLCRAFT 36 MARTINQUE T7.4 260 HOURS	. \$84,000
1995 SEARAY 370 SD -T/7.4L - N/TAN - 600 HRS	
2009 REGAL 3760 COMMODORE – 150 HOURS	\$217,000
1994 SEA RAY 380 SS - T502 - 298 HRS - T/TEAL	\$49,900
2005 REGAL 3860 - ENG. 420 - TT/SAND - 350 HRS	\$179,000
2003 REGAL 3880 SEDAN TWIN 8.1 LOADED BOAT! REDUCED!	
1991 MAINSHIP 39 – T8.1 CRUSADER HO	
2008 CRUISERS INC. 390 SC - T/8.1 - 75 HRS	
1994 REGAL 400 - T/7.4 - N/GRN - 600 HRS	\$58,000
1998 REGAL 402 – T/7.4 – WHT/TAN – 250 HRS	
2006 REGAL 4060 – 8.1 V – NTT/BLUE	\$223,000
2007 REGAL 4060-T-8.1 - ONLY 9 HOURS!	\$285,000
2002 SEARAY 410 EC - T/8.1 - WHT	\$170,000
2000 REGAL 4160 – T/8.1 GXI – WHT/GRN – 80 HRS	\$145,000
2003 REGAL 4260 TWIN 8.1 LOADED WITH HARD TOP!	\$225,000
2003 REGAL 4260 TWIN VOLVO 75P DIESEL LOADED BOAT!	
2004 REGAL 4260 – T/8.1 GXI	\$214,900
2004 REGAL 4260 – T/8.1 – BLUE/YL	\$199,000
2007 REGAL 4460 – T/8.1 – NTT/BLK – 70 HRS	\$298,000
2007 REGAL 4460 - T/496 HO - 300 HRS	\$269,900
2003 REGAL 4260 - T/8.1 - TAN/BLK - 168 HRS	189,000

CUDDYS

2001 CROWNLINE 225 – 5.7 – TRAILER	. \$19,000
2000 REGAL 2450 – 350M – NTT/TN	\$25,900
1996 CHAPARRAL 2550 - 7.4 B3 - WT/TL w/TRL	\$15,000
2000 COBALT 293 - 8.2G - N/TAN - 170 HRS	. \$49,900
1994 SEA RAY 280 SR - ENG. 454 B3 - NTT/GRN	\$17,900
2005 TROPHY 2902 - WHT/GRN - 86 HRS	. \$48,900
2009 REGAL 3350 - 5.7 GXI - NTT/RED - 89 HRS	\$145,000
2004 REGAL 3350 - T/5.7GXI	\$89,500
2005 REGLA 3350 - T/8.1 - 75 HRS - TT/BLK	\$118,000
2005 REGAL 3350 CUDDY - T/5.7 GXI - 140 HRS N/TAN	\$109,900

PONTOONS

2005 BENNINGTON 2575 RL – 225 EVINRUDE\$28,900
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PERFORMANCE

2008 BAJA 30 OUTLAW - WHT/RED/BLK - 150 HRS T/496 HO's	. \$115,000
2005 BAJA 30 OUTLAW – 6.2 – WHT/YL	\$64,900
2001 ADVANTAGE 31 VICTORY 496M 120 HOURS	\$51,900
2005 BAJA 33 OUTLAW - 496 HO - WT/BL/ORG - 230 HRS	\$84,900
1989 FORMULA 311 TWIN 454 BRAVO 1	\$33,000
1999 FORMULA 353 FASTECH – WHT/RED	\$74,900
1996 APACHE 36 WARRIOR - T/500 - WT/BL/PL - 280 HRS	\$84,900
2006 BAJA 35 OUTLAW - T/496 MAG HO - 190 HRS	. \$149,900
2006 DONZI 35 ZR - T496 MAGS HO - 120 HOURS - WHT	\$129,000
2002 ENVISION 36 LEGACY - T/502 - WHT/PPL - 200 HRS	\$68,900
1997 BAJA 38 SPECIAL - T/502 MAG's - 390 HRS T/BLK	\$69,900
1998 WELLCRAFT 38 SCARAB - T/502 - N/TEAL - 497 HRS	\$54,900
1996 FOUNTAIN 42 LIGHTING TWIN 525 BRAVO 1 129 HOURS	\$80,000
1999 FOUNTAIN 42 LIGHTING - TRP/ -WHT/BL/YL - 99 HRS	\$99,000

PWC

2001 DELTA SONIC -	FNG 175	\$14.90	N

FISHING BOATS

2007 TRACKER NITRO	189 SPORT - 150 EFI 150 H.P BLUE	\$15,00
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19 MM Past Grand Glaize Bridge Lake Rd. 54-56 to Dude Ranch Rd. Osage Beach, MO

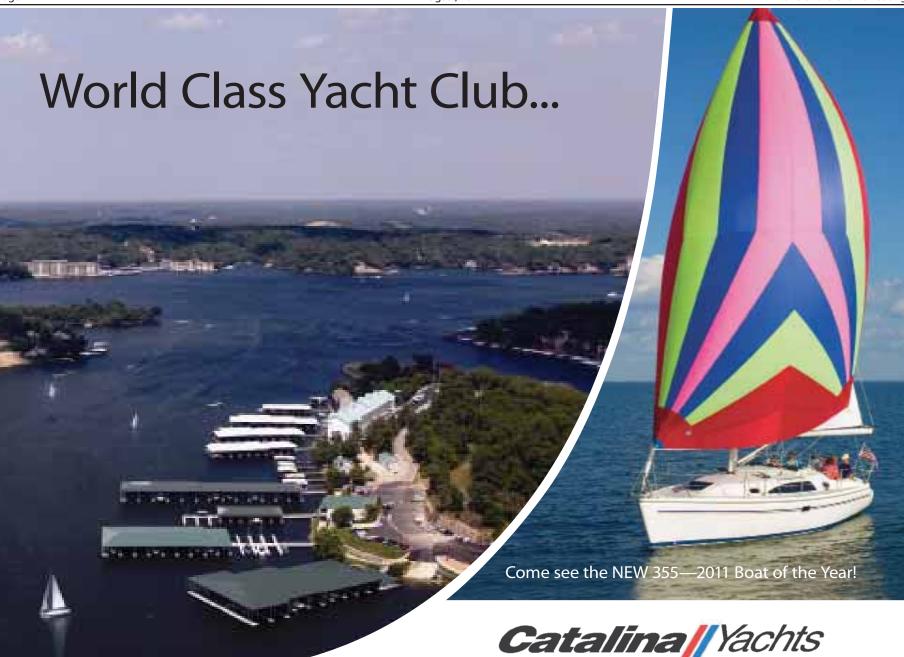












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32′ 1977 Islander 32	\$29,500
27′ 1992 Hunter	\$15,500
22' 2005 Catalina Capri w/trail	ler\$17,500
9' 2008 Catalina Sabot (New).	\$2,800

Sales: 1800 Bagnell Dam Blvd. Marina: 119 Westwind Dr. Lake Ozark, MO 65049 (at the 1-Mile Marker)

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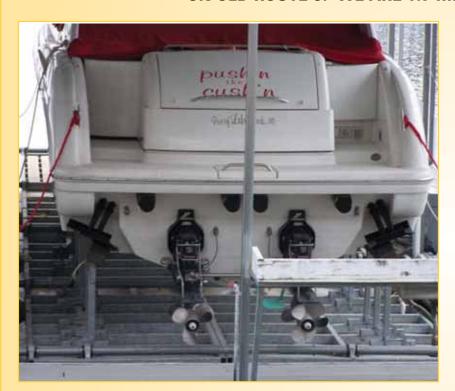
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2002 Landau 24' Landau Triple Log Fish 150HP Includes trailer	PENDING \$18,900
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2008 Manitou Aurora 22' 50HP	\$11,900
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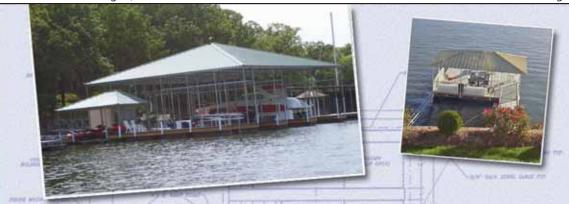
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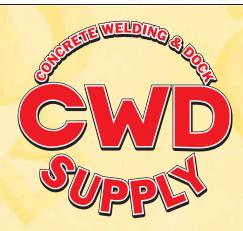


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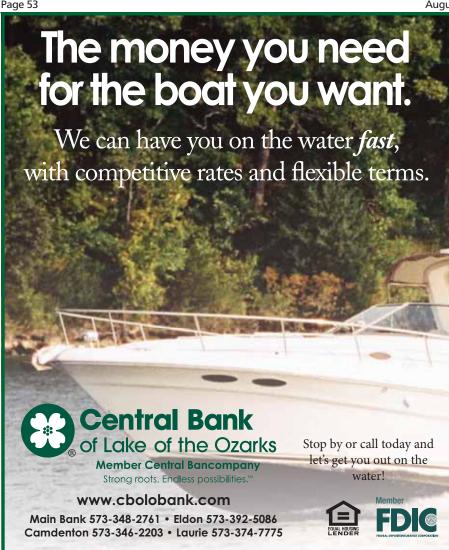
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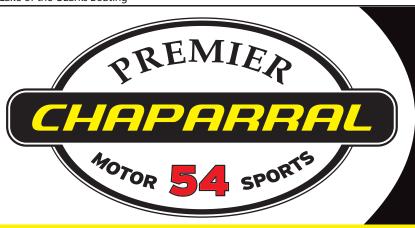
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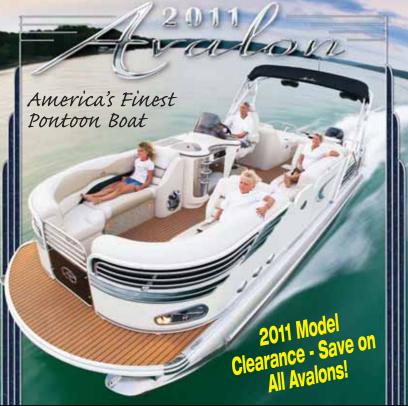
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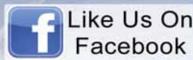


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