LAKE OF THE OZARKS

Read the Latest News in the online daily blog!

EBUSJOURNAL.COM

BOATING ON BACK

A MONTHLY NEWS MAGAZINE FOR THE LAKE OF THE OZARKS

VOL. 9 -- ISSUE 2

FEBRUARY, 2013

MoDOT Agrees to Original OB Proposal

By Nancy Zoellner-Hogland

This month, Osage Beach aldermen will once again discuss a joint project with the Missouri Department of Transportation (MoDOT) to solve transportation issues on the city's west end.

Last October, the board voted to ask MoDOT for both a slip ramp off northbound U.S. 54 Expressway at Key Largo with a roundabout and a 2.75-milelong two-lane, two-way outer road that would extend Osage Beach Parkway and hook it up with the existing service road running from Route Y to Lamar Advertising. They also asked MoDOT to enter into a 50-50 cost-share agreement on the slip ramp and a cost share program for the outer road with one-third coming from the city and the other two-thirds coming from MoDOT, as originally offered. According to estimated figures provided last fall, under that agreement, the cost to Osage Beach to do both projects would be \$1,414,500; MoDOT's share would be

After months of wrangling back and forth, in late January, MoDOT agreed to the proposal, according to Bob Lynch, district engineer with MoDOT.

\$2,437,500.

"We have a dedicated costshare fund of \$30 million a year that's available statewide for cost-share programs only. Unfortunately the money we planned to use when we originally presented the idea got

to an agreement with Osage Beach. However, we're now in a new fiscal year and as long as we can get this under contract before the money runs out again, we have funds available to follow through with what the

spent before we could come

Osage Beach City Administrator Nancy Viselli, who originally described the outer road project as a "dream come true," said since aldermen never vot-

city originally voted for," Lynch

explained, adding that funding

for the outer road most likely

wouldn't be available until the

beginning of 2014.

ed to rescind that proposal to MoDOT, it still stands.

She also said although aldermen will now have to rethink the budget, she still felt construction of the outer road would greatly benefit the city.

"Another advantage of the outer road that we hadn't touched on before, but that is very important, is that it will provide much safer travel for the vets who visit the VA clinic because they won't have to turn out directly on to the Expressway," she said.

In an interview last fall she said because MoDOT would be engineering the road, conducting needed environmental studies, buying right-of-way and building the road, the city wouldn't have to do anything but pay its share.

"Since MoDOT has lined up a cost-share program, the city will only be required to pay one third. And if the city can meet with land owners along the proposed route and convince them to donate the rightof-way needed for construction that would be considered an 'in-kind' donation and the city's share could drop even lower," Viselli said. see page 16



Last October, Osage Beach aldermen asked the Missouri Department of Transportation (MoDOT) to build a slip ramp off U.S. 54 Expressway at Key Largo and a roundabout to aid in the flow of traffic. They also asked for an outer road that would connect the now-deadended Osage Beach Parkway with Route Y. In late January, MoDOT agreed to that request.

How bills become laws Confused about the process? Page 21

NEWS IN BRIEF

Change in law could help job seekers. Pg. 6

American flag project helps scout. Page 25

Wipe out the past

Flying high

Going green HB residents at mercy of POA. Page 4

Spring planning

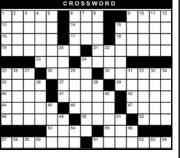
LOWA workshop provides tips. Page 11



The Source: Page 22

Crossword

New feature on page 38



Monthly Features



Glimpses of the Lake's Past Dwight Weaver's look back. Page 29

Technology & Lifestyles

Gifty gadgets and gizmos. Page 21

&, Associates www.YourLake.com 573.365.3330

Who's representing YOU at the negotiating table?

For the latest market stats and real estate info turn to Page 19 for this month's "As the Lake Churns"



age 2 February, 2013 Lake of the Ozarks Business Journal

BUSINESS JOURNAL



The *Lake of the Ozarks Business Journal* strives to provide accurate and relevant news and information for area readers. All stories and photos contained within unless otherwise attributed are produced by editorial staff.

Letters to the Editor and welcomed, provided a valid name, address and phone number are provided (we will not publish your phone or street address). Letters and comments may be edited for space, content or clarity without notice. All submissions become the property of Benne Publishing, Inc., and are Copyright 2011 as part of the magazine's contents. Anonymous comments or letters will not be published.

Local businesses are invited to email or mail relevant press releases for local events and news to the Editor for possible inclusion. Provided as a free service, we do not warrant all materials will be published and/or printed. Materials printed are done so on a space-available basis. A photo may be included.

Include a self-addressed stamped envelope if you mail materials you wish returned. We are not responsible for materials lost through mailing. Materials without return postage will not be returned. We do not accept letters, comments, materials, press releases, etc., via phone or fax. The mailing and email addresses are below. All opinions presented herein are those of the originating author and do not necessarily reflect the views of Benne Publishing, Inc. or its employees.

Subscriptions are available for \$36 per year. Mail check or Money Order to the address below, or call with credit card.

(573) 348-1958 • Fax: (573) 348-1923

Greg Sullens, GSM (573) 280-1154 Linda Bishop, Advertising Manager (573) 216-5277 Stephanie Sittman, Advertising Representative (573) 746-0553 www.lakebusjournal.com lakebusjournal@gmail.com

Publisher: Denny Benne • Editor: Darrel Willman Writers: Nancy Hogland and Dwight Weaver.

Contents Copyright 2012, Benne Publishing, Inc. 160 N. Hwy 42, Kaiser MO 65047

• YOUR ODDS HAVE NEVER BEEN THIS GOOD • IS OF THE STATE O

Thanksgiving Day...Christmas Day...New Year's Day...EVERY Day at 5pm

Reservations Recommended | www.JBRUNERS.com | 573.348.2966 Located 1/4 Mile West of the Grand Glaize Bridge on Osage Beach Parkway

Armchair Pilot

By Nancy Zoellner-Hogland

As of June, air travelers will no longer be subjected to full-body airport security scanners that generate "near naked" images. According to the Transportation Security Administration (TSA), they ordered the scanners to be removed because of the privacy concerns and potential negative health effects of the X-ray technology used to detect explosives or weapons hidden on bodies. However, the technology won't go to waste. Rapsican Systems, the company that makes the scanners, entered into a new agreement with the TSA that will allow the 250 some devices to be used by military and law enforcement agencies.

According to information released by the Aviation Safety Network, an online database of airline incidents, flying has actually become safer than driving. According to data gathered by the firm, there were 23 plane crashes resulting in 470 fatalities worldwide in 2012, which is down from 28 crashes in 2011 and the lowest number of fatal crashes since the 1960s. Of the 22 crashes, 10 involved passenger aircraft; however, none took place in the U.S. The last fatal accident on a U.S. passenger airline occurred in 2009, when 50 people were killed after a Colgan Air flight crashed near Buffalo, N.Y.

If airlines, unions and the **Federal Aviation Administration** (FAA) stick with their decision, the skies may get even safer in coming years. The trio agreed to take part in a voluntary incident reporting program that allows pilots and mechanics to share information about mistakes with the National Transportation Safety Board (NTSA) without fear of retribution. According to a release by the NTSB, sharing that information can help discover situations or dangerous trends before accidents occur. The airlines, unions and FAA have been sharing information since 2007 and as a result, changes adopted prevented planes from departing down wrong runways; taxiing standards were revamped; safety threats were addressed; and additional training for air traffic controllers was ordered.

The FAA is attempting to increase safety even further by prohibiting pilots from using personal wireless devices in the cockpit for anything but work. Pilots have been banned from using such items as laptops, iPads or iPhones during taxiing, take offs or landings or when planes are below 10,000 feet. However, under the new proposal, use of those personal electronics would be prohibited during the entire flight. The FAA stated reducing distractions would allow pilots to pay better attention to air traffic control, weather and other issues. As reason for the change, the FAA cited several incidents including one in 2009 when two pilots, allegedly busy on personal electronic devices, flew 150 miles past their destination. Many airlines already regulate use of personal electronics during flight.

And to better protect passengers against other unruly travelers, at least one airline employs the use of duct tape and zip ties. **According to reports,** an unruly passenger on a flight from Iceland to New York began hitting, screaming, cussing and spitting at other passengers before he was tackled – also by passengers – and then bound to his seat with the tape and zip ties. The man was arrested and then taken to a hospital after the plane landed at John F. Kennedy International Airport.

Some airlines are changing the way their charge passengers to fly the "friendly skies." American Airlines announced last month that travelers who want the option of changing their reservations without a fee will have to pay between \$68 and \$88 more per round trip ticket. The airline previously charged a flat \$150 fee to make the change. According to online travel sites, other airlines are expected to follow and "bundle" other perks, such as checked bags, totally refundable tickets or

early boarding. However, travelers can still choose to opt out of those conveniences and pay the basic fare.

After the New Year rolled around, United Airlines attempted to hike fares from \$2 to \$5 per flight but rescinded that increase when only one other airline -Delta - followed their lead. According to travel experts, for a fare increase to stick, it has to also be adopted by Southwest Airlines, which offers the largest number of domestic flights in the U.S. Soon after United rolled back its prices, Delta dropped its as well. However, United did hold on to a \$10 increase on flights to Alaska and Hawaii.

US Airways recently began offering coach-class customers on international flight the ability to purchase a premium meal option for the extra charge of \$19.99. Travelers can choose from two options on the "DineFresh" menu a vegetarian meal, which comes with a hummus and cracker appetizer, Portobello mushroom tortellini, Caprese salad with balsamic dressing and turtle cheesecake, or meat meal, which comes with citrus-marinated chicken skewers, grilled vegetables, shrimp cocktail and crème brulee cheesecake for dessert. The Dine-Fresh option does not replace the airline's existing complimentary meals in coach, but instead allows fliers to purchase a higher-quality meal. However, those passengers must reserve and purchase their meals at least 24 hours prior to their flights.

Lambert St. Louis International Airport posted record growth for the second consecutive year. According to airport officials, 6.4 million passengers departed from the airport in 2012 - a 1-percent increase from 2011 when 6.3 million passengers flew out. That number was up 1.4 percent over 2010. The number of connecting flights also increased - up 8 percent for 2012. In all, more than 12.7 million passengers traveled through Lambert in 2012, up from 12.5 million passengers in 2011. Passengers on Southwest Airlines accounted for 47 percent of the

Business Journal Socials



Stop by our host location for the Business Journal Social! Get a bite to eat or a cocktail, and decompress. Meet some new people or catch up with old friends. Maybe even stick around for dinner! Good friends, great food, it's a super way to spend a Thursday evening at the Lake! This month's location is February 14th, at Lil Rizzo's in the Outlet Mall sponsored by Guaranteed Green.

Lawmakers reviewing bill that changes the way E. coli levels are regulated

By Nancy Zoellner-Hogland

If all goes as planned, this month Missouri legislators will be debating a bill that could change how the Department of Natural Resources (DNR) determines if public beaches in the state are safe for swimming.

Under current law, the DNR collects water samples early in the week. If results, which aren't available until two days later, show that a single sample exceeds the Environmental Protection Agency's recommended maximum of 235 E. coli colonies per 100 milliliters of water or when the geometric mean - a rolling average of sample data - exceeds 126 E. coli colonies per 100 milliliters of water, that

beach is shut down - sometimes for an entire weekend.

Under House Bill 51, proposed by State Rep. Rocky Miller, R-Tuscumbia, if the initial test exceeds the recommended maximum, the DNR would have to conduct a follow-up test to come up with an average level of E. coli bacteria before closing the beach. In addition, instead of closing the beach after the first high reading, the DNR would simply post a sign warning "Swimming is not recommended."

"That lets the people decided. Most of the locals, and many of the tourists, know that the high reading is only a fluke and not anything to be concerned about," he said.

However, the bill does give the DNR the right to close a beach in the event of a hazardous spill, wastewater by-pass or other documented health risks.

The bill was assigned to committee on Thursday, Jan 24, the same day Sen. Dan Brown, R-Dist. 16, filed identical legislation in the Missouri Senate.

"Of course, we want to protect the public's health but we've found that many times the spike in E. coli is the result of a heavy rainfall and just a few hours later, it's returned to normal levels. In the meantime, the word gets out that the beach is closed so people - especially tourists - assume the entire lake is closed and they stay home," Miller said, adding that a recent discussion with another legislator confirmed that was the case. "He told me that he no longer vacations at the Lake with his family because he heard the water wasn't safe. Unfortunately, that incorrect assumption has seriously hurt the tourism busi-

Miller said he decided to introduce the bill after learning that no other state in the nation used the same strict standards.

"I had never really looked into the law before so I started digging around to see what other method other states used - and what I found shocked me! Missouri has the strictest beach closure law in the nation. I found a federal government handout published by the Department of Agriculture that instructs

continues on page 15



This treatment plant, one of several facilities in the State Park bordering an area troubled by E.coli closures, is just a few hundred yards from Public Beach 1. The facility emptied into a small stream that entered the Lake. File photo by Nancy Hogland.



- **Tan Tar A Estates**
- **Furnished**
- 3bed/3ba, 1692 sq ft

Osage Beach Lakefront

1250 sq ft, 3bd/2ba

ALL NEW in 2011

2 well dock

\$189,800

- **Lake View**
- \$97,500



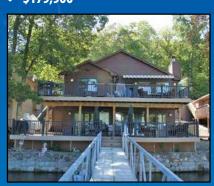
- **Newer Home in Eldon**
- 4bd/3ba, 2400 sq ft
- **Built 2007**
- 2 car garage



- **Villages Home**
- 2440 sq ft, 3bd/3ba
- **Built 2005**
- 2 car garage
- \$184,900



- **Lakefront Foreclosure**
- 1925 sq ft, 2bd/2ba
- 300ft lakefront
- 2 car garage
- \$179,900



- **Lakefront at 25MM**
- 1670 sq ft, 3bd/3ba
- **Remodeled 2008**
- dock
- \$273,900



Horseshoe Bend can now 'go green'

By Nancy Zoellner-Hogland

Environmentally conscious home and business owners on Horseshoe Bend can now take advantage of curbside single stream recycling. With single stream recycling, all allowable recyclables are placed in one container – no sorting is required.

In January, Carolyn Loraine, a trustee on the Village of Four Seasons Board of Trustees and a long-time proponent of recycling, invited representatives from WCA Waste Corporation and Allied Waste Services to attend the board meeting and discuss the service.

WCA Waste Corporation recently started picking up recycled materials on the Bend. Allied Waste Services offers curbside recycling in Lake Ozark, Osage Beach, Camdenton and some points between, but currently does not offer the service on the Bend.

"I knew recycling was offered in other areas but didn't even know this was available here. Until now, we've hauled all our recyclable items to the center," she explained, adding that she also invited two members of the Four Seasons Lakesites Property Owners Association (POA) Architectural Control Committee to come to the meeting.

When the homeowner's association was formed, the board established a Declaration of Restrictive Covenants which requires trash cans to be kept inside an enclosure and forbids the cans from sitting on the curb for more than 24 hours. Nearly all the existing enclosures are large enough for only one container - but two containers are needed to take part in the curbside recycling program offered by both waste management companies - the regular 95-gallon container already used for trash and a 65-gallon container to hold the recyclables. (More information about what can be recycled is provided at the end of this story.)

"We wanted the POA to come because we wanted to hear what they had to say – to see if they would relax the rules a little. Currently they want all containers to stay inside the enclosures but there's a way around that. If you want to recycle, but if your enclosure is too small for two containers, you just roll the recycling container out early in the morning and then haul it back in to

your garage after it gets dumped. It's simple – and a lot easier than hauling it," she said. "Someone said their driveway is too steep to roll a full can up. In that case, that person just won't be able to recycle. Neither will most of the second homeowners who would have to put their trash and recyclables out when they go home at the end of the weekend. But for the rest of us, that is a solution until trash can enclosures are enlarged or the POA changes the rules."

Monte Krehbiel, divisional sales manager for Allied Waste Services, said unless the POA loosened its restrictions so residents of the Village of Four Seasons could more easily participate, it wouldn't be cost effective to offer the service.

"Because we send two trucks into a neighborhood, we typically establish recycling service in a target area, build up the density and then expand it as more and more people come on board," Krehbiel explained in a later interview.

He also said because Village residents have expressed an interest in recycling programs, he was hopeful that the POA would be willing to allow that to happen.

"No one was even thinking about recycling when the POA established the guidelines for trash enclosures. However, now that we're moving towards a 'greener' environment, there's a lot more interest in conserving resources and saving landfill space. We're optimistic that the POA will grant a little leniency so we can get recycling started and then allow the people who want to take part a little time to enlarge their enclosures."

Arnold Sandbothe, a Village trustee who also serves as POA liason, said the matter was presented at a later POA meeting but no vote was taken.

"I have a feeling that this will have to be discussed a little further before anything happens - but the discussion has started. We'll just have to see where it goes from here," he said.

Debbie Shivers, a Horseshoe Bend resident, said she was happy to hear curbside recycling was now available in the area.

"I take mine down to Waste-Watchers below the dam, have for many years. I usually go once a month maybe so curbside recycling would be wonderful! We lived in upstate New York for six years and they had mandatory recycling. You bought clear trash bags for your trash and on pick-up days you put out your recycling containers and your clear trash bag. If they saw something in it that should have been recycled they would put a huge neon pink sticker on the bag rejecting it and you would have to pick the offending item out and try again next time," she said.

Single stream recycling

No sorting is involved in single stream recycling - all items can be placed together in the same bin.

Items that can be recycled include:

- ·Plastics #1, 2, 3, 4, 5, 7
- ·Plastic beverage bottles
- ·Aluminum cans
- ·Steel and tin cans
- ·Clean foil and food trays
- ·Newspapers
- ·Junk mail
- ·Corrugated Cardboard
- ·Greeting Cards
- ·Paperback Books
- ·School and office paper
- ·Paper milk and egg cartons
- Items that cannot be recycled include:
 - ·Yard waste
 - ·Hazardous waste
 - ·Glass

Personal

Dependable



Your Local Raymond James™ Representative*



Robert Cotter Financial Advisor

Libby Holland Loan Production Manager

28 year Lake resident 30+ years of experience

IROQUOIS FEDERAL

Mortgage/Loan Production

573-348-6686





ESTABLISHED 1883

30+ years of experience



THE LANDMARK CENTER
3535 OSAGE BEACH PARKWAY | SUITE 303 | OSAGE BEACH

*Securities offered through Raymond James Financial Services, Inc. • Member FINRA/SIPC
 • Not FDIC insured or guaranteed by any government according to the services of the services o

Not FDIC insured or guaranteed by any government agency., not a deposit
 NOT GUARANTEED by Iroquois Federal • Subject to risk and may lose value
 Iroquois Financial, Libby Holland and Iroquois Federal are independent of RJFS

RAYMOND JAMES'
FINANCIAL SERVICES, INC.
Mambar FINANCIALS

573-348-6888

OUR CLIENTS SAY IT BEST...



"TXR did a fantastic job on our home addition remodeling and exterior lakescape. We really appreciate their high quality work and the follow through from beginning to end."

~ Jim Blaszak

AFTER











+ creative design + quality construction + competitive pricing + professional turn-key execution

TXR ARCHITECTS + CONSTRUCTORS

THE X-FACTOR IN DESIGN AND CONSTRUCTION

101 CROSSING WEST DRIVE - SUITE 200 - LAKE OZARK, MO - 573-552-8145 917 SOUTHWEST 33RD STREET - LEE'S SUMMIT, MO - TOLL FREE AT 888-318-1346 age 6 February, 2013 Lake of the Ozarks Business Journal

Change in expungement laws could help job seekers

By Nancy Zoellner-Hogland

Mistakes made in the past – and the resulting criminal record – may have kept some from getting the jobs they hoped for. However, legislation that went into effect last August could allow some of those records to be expunged.

Under Sections 488.650, 561.026, and 610.140 of the Revised Missouri Statutes, people are allowed to apply for the expungement of certain criminal records after 10 years have elapsed for a specified misdemeanor or 20 years have elapsed for a specified felony since the person has completed his or her imprisonment or any period of probation or parole. (See list of allowable misdemeanors and felonies below.) However, certain requirements must be met. The person must not have been convicted of or been placed on probation for any misdemeanor or felony during that time and

he or she has to have paid any amount of restitution ordered by the court. In addition, only one expungement is allowed per court and per county and the circumstances and behavior of the petitioner must warrant the expungement.

According to a spokesperson at the Office of State Courts Administrator, which provides administrative support to all of Missouri's courts, it is up to the judge to make that determination

"There aren't any hard-andfast guidelines established. The judge just makes the decision on a case by case basis," the spokesperson said.

Once expunged, the court records and files will be confidential and only available to the parties or by order of the court for good cause shown. The expungement also restores all rights to the person as if the crime had never occurred. However, a person granted an expungement must disclose any expunged offense when the disclosure is necessary to complete certain applications for professional licenses, certificates, or permits issued by the state; any license issued by the gaming commission or paid or unpaid employment with an entity licensed by the gaming commission or state-operated lottery; or any emergency services provider.

What the revision could mean to employers

The change in the law comes as more and more employers are looking into the backgrounds of potential hires.

According to the Missouri State Highway Patrol (MSHP), the number of requests for criminal record checks by the non-criminal justice community has increased tremendously in recent years. Employment background checks for teachers, school bus drivers, health and child care workers, licensing, and firearm purchases are among the most common requests.

However, Liz Wilson, vice president of Business Development for Accufax, a background screening service used by employers and churches in the Lake area, said they've seen their biggest jump in businesses that offer in-home services such as heating and air conditioning, plumbing and cleaning – anything where "strangers" will be entering a private residence to do work when the home owner is present or absent.

In fact, she said they saw the biggest jump in requests after a woman was killed by a service worker. The murdered woman's sister, Lucia Bone, founded a not-for-profit organization called C.A.U.S.E. – Consumer Awareness of Unsafe Service Employment – that is lobby-

ing for national legislation that would require criminal background checks on all service employees, contractors and sub-contractors.

"Obtaining background checks on employees just makes sense - and they certainly help reduce the liability for employers," Wilson said, adding that because criminal records and the process to obtain detailed criminal information can vary state by state and county by county and because there is no single source that provides comprehensive access to all criminal information, "handson" research is usually required to get the complete picture.

"All of our Customer Service Representatives have been with us from 15-18 years and are experts in not only knowing where to do the research, but they also know what to look for in that process. What most people don't realize is that criminal records and the process to obtain detailed criminal information can vary state by state and county by county. In some cases, counties don't always share the information so we actually have to visit the county courthouse and research the documents, usually back seven years but in some cases, longer. When you have someone that has lived in multiple locations, it can be an extensive project," she said, explaining that researchers use a variety of resources to conduct an "Essential Element Screening," where they verify all addresses and alias names associated with the applicant. "We also look for any deviations in the date of birth or social security number because a lot of people with a criminal background change their social by one number just to hide their background. People would probably be surprised at how often that happens."

She also said once records are expunged, if researchers discover any information, they cannot share that "find" with those paying for the background search.

"We're governed by the Fair Credit Reporting Act, which strictly prohibits that," she said.

The Missouri Criminal Records Repository (MCRR), also known as the Central Repository, located within the MSHP Criminal Justice Information continues on page 28

Commitment



Mills & Sons Commitment is to treat you as a person, not a policy by identifying the specific insurance coverages that are right for you, your family and your business.



- SINCE 1869 -

3535 Osage Beach Parkway, Suite 401 Osage Beach, MO www.millsinsurance.com

573-302-1616







EQUIPPING YOU FOR WHAT YOU WILL PURSUE IN RETIREMENT

Preparing for what lies ahead starts with confidence and respect. Central Trust & Investment Company gives you both. With access to world class nationally recognized investment solutions, and a comprehensive team approach to estate planning and wealth management, we can tailor a long-term plan to fit you and your specific needs.

After all, you deserve a seasoned team that will be there for you, along with the integrated investment solutions you want.

Because you are Central.



Central Trust & Investment Company

Affiliated with Central Bank of Lake of the Ozarks centrustco.com | 573-302-2474



ALBERS & ALBERS

TWO GENERATIONS OF REAL ESTATE



Horseshoe Bend Pkwy & Bus. 54 Lake Ozark 573-365-8596 Office 800-879-5687 Toll Free http://www.4seasonsrealtyinc.com The #1 Team in 2012 at the #1 independently owned Real Estate Organization at the Lake of the Ozarks

AlbersandAlbers.com



Mary Albers - 2005 Bagnell Dam Association Realtor of the Year 573-216-2139 mary@albersandalbers.com



Jim Albers Selling Lake Ozark Real Estate Since 1973 573-216-5144 jim@albersandalbers.com

Riprap program offer gets huge response

By Nancy Zoellner-Hogland The response to an article about a riprap program was so overwhelming it forced organizers to scale back on

the amount of money they were subsidizing.

In January, the "Lake of the Ozarks Business Journal" ran an exclusive story about the newly formed partnership between the Lake of the Ozarks Watershed Alliance (LOWA) and Rock Works of Lake Ozark, which allowed property owners to protect their shoreline with riprap at half the price, up to \$2,500. The project was part of LOWA's Cost-Share Incentive Program, funded through

the 319 Healthy Lake Grant received in 2010.

LOWA has been promoting the use of riprap - rock of various sizes placed strategically at the base of seawalls because it absorbs and deflects the impact energy of waves before they reach the seawall, nearly eliminating the bounce-back blow on docks and boats. The gaps between the rocks trap and slow the flow of water, lessening shoreline erosion which can undermine the integrity of seawalls and muddy up the Lake. Fishermen appreciate riprap because it provides a near-shore habitat that is valuable for production of aquatic food sources, fish spawning and protection of fry and fingerlings from predators. While many tout the benefits of riprap, many others bemoan the high cost of installing the product.

Donna Swall, executive director of LOWA, whose mission is to keep the lake healthy, said that's where her organization came in.

However, Swall said because the article generated hundreds of calls from property owners wanting to get in on the program, LOWA made the decision to cut back on the portion they were subsidizing.

"We had been giving \$2,000. We changed that to \$400 but Rock Works was still knocking \$500 off their portion of the bill so people would still have ended up with a \$900 savings. We hated to do it but we want to help as many people as possible get riprap on their portions of shoreline. Can you imagine how nice the Lake would be if the entire shoreline was lined with riprap," she mused, adding that even with the reduction, the money they had allocated for the program quickly ran out. The program was to have run through 2014.

In an attempt to keep the program going, they've employed grant writers to seek out any additional money that might be available and also started a letter writing campaign to the "powers that be" in hopes of getting additional money allocated to the program.

"It's not often that you get this kind of response. That showed us that many, many people realize the importance of protecting the shoreline," Swall said.

In an earlier interview Swall said riprap would go a long way in helping them make Lake of the Ozarks a model for other lakes across the nation.

"One of the biggest - and easiest - things we can do to accomplish that goal is to keep the sediment out of the Lake because that serves as a platform for E. coli. I don't care how expensive or how well-built your seawall is, eventually the movement of the waves will erode the base and each wave that goes out will suck more and more dirt out with it. Riprap can stop that and not only keep the sediment out of Lake of the Ozarks, it will also protect what is, for most, a very costly investment," she said.









"Wildlife Control Made Affordable"

Raccoons • Bats • Squirrels • Skunks • Moles • Groundhogs

Snakes • Opossums • Armadillos • Birds







Our Highest Priority is Your Satisfaction & Success!



www.ProBuildLLC.com

- **Professional Design & Construction**
- Superior Oversight & Management
 - Result Driven for Success

ProBuild sets the standard for commercial, multi-family and condominium construction on Lake of the Ozarks. ProBuild has developed and built some of the lake's highest quality projects and offers developers a unique combination of construction and development expertise. ProBuild works closely with developers to maximize the quality and market potential of every project.



From Concept to Completion & Beyond...

573.302.1300 + 1222 Lands' End Parkway Osage Beach MO 65065



We Put The Professional In Property Management

As the Developers and General Contractor for several communities at the Lake, we understand the inner workings of your property like no other group can. You can trust Property Management Professionals for expertise in all areas of property management from site infrastructure and building maintenance to personal service and interaction with Homeowners. With over 10 years of "Hands On - On Site" experience we deliver with Professionalism.



Kevin Brown, Bonnie Burton & Scott Frisella



PROPERTY MANAGEMENT PROFESSIONALS

Phone: 573-302-1300 After hours: 573-216-0605 info@pmplakeozarks.com • www.pmplakeozarks.com 1222 Lands' End Parkway • Osage Beach, MO

ge 10 February, 2013 Lake of the Ozarks Business Journal

Road district cautions owners

By Nancy Zoellner-Hogland

During the first snowfall of the season, snowplows knocked down a mailbox and knocked off the side mirror of a car parked at the top of the driveway. Horseshoe Bend Special Road District officials warn they probably won't be the last mishaps.

"People need to remember, the windrow – the hard-packed bank of snow that comes off the blade – is heavy and it can do a lot of damage. While we understand there are some very steep driveways on the Bend that make it tough for people to get out in the morning, drivers really put their vehicles in jeopardy when they park too close to the side of the road on our right-of-way," said Kevin Luttrell, supervisor for the road district

He suggested that residents instead park their vehicle as far back from the edge of the road as possible to keep them from getting damaged. Some homeowners might consider adding a permanent parking

space at the top of the driveway.

Luttrell also said residents who hope to keep their mail-boxes through a snowy winter season should spend a little extra money to get a sturdy metal box and pole.

"I'd estimate that 90 percent of all mailboxes and trash containers are located on our right-of-way. Although we'd like them pushed back, we know that's probably not going to happen. However, when someone puts an inexpensive plastic mailbox two feet off the edge of the road, they have to expect that it's going to get knocked over or broken if we get a heavy snow," Luttrell said.

He also reminded residents that even though their trucks are big and heavy, they slide on snow and ice just like other vehicles, which makes it difficult to stop quickly when children or dogs run out into the road – or drivers pull out in front of them.

"And when the wind is blowing, it's very difficult to see more than a few feet past the end of the nose of the trucks. We don't want to hit anyone any more than they want to be hit so we'd like to remind drivers of a few safety tips," Luttrell said.

- When possible, don't drive until roads are cleared
- Park vehicles off the road as far as possible to leave room for plows and to avoid damage, including "sand-blasting" by salt-sand spreaders
- Stay back at least 50 feet when following salt-spreading snow plows
- Try not to park in blindspots, on curves or steep hills
- Warn children to stay far away from the road's edge until the snow has stopped and the streets are clear.
- Walk facing traffic and carry or wear reflective gear or flashlights at night
- When weather warms, reexamine placement of mailboxes and trash receptacles
- Call Luttrell at 573-365-2832 to determine if there's room to build a safe parking area at the top of the driveway.

IObit's StartMenu 8 to Bring the Start Menu Back in Windows 8

IObit, the world's leading system utility software provider, announced a brand new and free system tool that will enable Windows 8 users to get themselves better familiarized with the new Microsoft operating system. IObit Start-Menu8 provides a quick and convenient way for Windows 8 users to bring back both the Windows Start Menu and the Start button, while also disabling things like Windows 8 Hot Corners, the Metro Sidebar and hot keys. By giving users more control over their Start Menu, StartMenu8 aims to help users feel more comfortable while using Windows

While many users have praised the new features in Windows 8, one user interface change has met a considerable amount of criticism.In this latest version, the Windows Start Menu, a staple of all Windows operating systems for the last 15 years, has been replaced with the touchscreen optimized Metro UI. StartMenu8 lets users automatically skip the Metro UI screen and immediately gain access to the desktop when Windows 8 loads.But rather than just give users access to the menu they are most familiar with, StartMenu8 also offers four easy-to-use and fully configurable menus that let users remove features they don't need or customize start button with their own images.

Users can also create quick access links to their favorite and most-used applications by right clicking to "Pin to StartMenu", "Pin to Taskbar" or "Pin to Startup."

"IObit has a proven track record of listening closely to what users need and providing the best system utilities in the world. There may be other programs that give access to the Start Menu in Windows 8, but IObit's SmartMenu8 is both the simplest and most comprehensive option on the market. This combination of simplicity with a very high level of customization is rare for any system utility." Said Michael Zhao, Marketing Director at IObit, "Simply install StartMenu8 and you will have the old Start Menu back just the way you want it. And the best part, it's totally free."

About StartMenu8

StartMenu8 is specifically designed for Windows 8 users to feel more comfortable and convenient when using the new Microsoft operating system. It brings back both the start button and Windows Start Menu, and offers options to skip Metro Start page, deactivate Metro Hot Corner as well as allowing users to do customization. For more information and to free download, please visit: http://www.iobit.com/iobitstartmenu8.





php

Lake of the Ozarks Business Journal February, 2013 Page

Mortgage \$ense

with Michael Lasson of First State Bank Mortgage

What is a VA Guaranteed Loan

VA guaranteed loans are made by banks, savings & loans, or mortgage companies to eligible veterans for the purchase of a home --which must be for their own personal occupancy.

To get a loan, a veteran must apply to a lender. If the loan is approved, the Veteran's Administration (VA) will guarantee a portion of it to the lender. This guaranty protects the lender against loss up to the amount guaranteed, and allows a veteran to obtain favorable financing terms.

There is no maximum VA loan. However, lenders will generally limit VA loans to \$417,000. This is because lenders sell VA loans in the secondary market, which currently places a \$417,000 limit on the loans. For loans up to this amount, it is usually possible for qualified veterans to obtain no down payment financing.

A veteran's basic entitlement is \$36,000 (or up to \$104,250 for certain loans over \$144,000). Lenders will generally loan up to four times a veteran's available entitlement without a down payment, provided the veteran is income and credit qualified and the property appraises for the asking price.

Note: For properties in Hawaii, Guam, Alaska and the U.S. Virgin Islands loan limits can be up to \$625,000.

VA Loans Offer the Following Important Features:

Equal opportunity for all qualified veterans to obtain a VA loan. No down payment (unless required by the lender or the purchase price is more than the reasonable value of the property).

Buyer informed of reasonable value. Negotiable interest rate.

Ability to finance the VA funding fee (plus reduced funding fees with a down payment of at least 5% and exemption for veterans receiving VA compensation).

Closing costs are comparable with other financing types (may be lower). No mortgage insurance premiums. An assumable mortgage. Right to prepay without penalty. VA assistance to veteran borrowers in default due to temporary financial difficulty.

VA does not do the following:

Guarantee that a home is free of defects. The VA guarantees only the loan. It is the veteran's responsibility to assure that he/she is satisfied with the property being purchased. The VA appraisal is not intended to be an "inspection" of the property. A veteran



should seek expert advice (a qualified residential inspection service), as necessary, BEFORE legally committing to a purchase agreement.

If you have a home built, the VA cannot compel the builder to correct construction defects--although the VA does have the authority to suspend a builder from further participation in the home loan program.

The VA cannot quarantee a veteran is

making a good investment.
The VA cannot provide a veteran with legal services.

How Does a Veteran Obtain a VA Guaranteed Loan?

Contract to purchase: Veteran selects home and discusses purchase with seller or selling agent and signs purchase contract conditioned on approval of a VA guaranteed loan. Loan application: Veteran selects lender, presents Certificate of Eligibility, and completes loan application. Lender will develop all credit information and request VA to assign a licensed appraiser to determine the reasonable value for the property. Veteran will pay for credit report and appraisal unless the seller agrees to pay. Either VA or the lender will issue a value for property for loan purposes based on the appraisal. Loan decision: If the established value is acceptable to all parties and the lender develops that a veteran is credit and income qualified, the loan may be approved. Most lenders are authorized to make this decision. Loan closing: Veteran (and spouse) attend the loan closing and sign the note, mortgage, and other related papers. The lender or closing attorney will explain the loan terms and requirements as well as where and how to make the monthly payments.

How Can I Obtain More Information About VA Home Loans?

This is just a brief summary of how the VA Mortgage Product works, for more information on this and other Mortgage related topics please contact Michael Lasson at First State Bank Mortgage at 573-746-7211 or on line at www.fsbfinancial.com or www.yourlakeloan.com.

LOWA, Ameren workshops planned

By Nancy Zoellner-Hogland

The Lake of the Ozarks Watershed Alliance (LOWA) wants property owners to think outside the rain barrel – and the speaker at their upcoming workshop will help them do that.

On March 5, Omar Galal of Rain Reserve will share new creative outdoor living design ideas and multi-use landscape elements that allow property owners to harvest rain while enhancing the exteriors of their homes and businesses.

"There are so many fun and amazing water retention sys-

Ameren Missouri to Sponsor Lake Permit Workshops at the Lake of the Ozarks

Homeowners, builders, landscape contractors, realtors and interested members of the general public at the Lake of the Ozarks will have an opportunity to learn more about the permitting process and project boundary by attending an informational workshop sponsored by Ameren Missouri.

Two workshops have been planned. The first will be held

tems out there! Rain barrels are wonderful but now you can accomplish the same goal while incorporating a beautiful bench into your landscaping. I can't believe some of the designs that people have come up with. We think everyone will really get excited about some of these new ideas," said Donna Swall, executive director of LOWA.

She said golf course managers and landscapers will also want to attend the workshop to learn about new turf technology and landscaping for water quality. In addition, a

panel of experts from Ameren, Missouri University Extension and more will share information on a variety of topics.

"No one should miss this meeting. It's going to be great and informative – one of our best yet," Swall promised.

The meeting is scheduled for 5 to 8 p.m. March 5 and will be held in Building D, Suite G (near the water park) at Tan-TarA Resort of Route KK. Refreshments will be served.

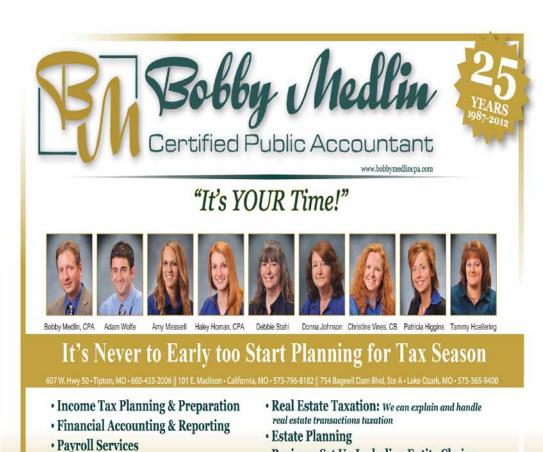
For more information call Mary Jo Doores at 573-280-2296.

Feb. 7, from 3:00 to 5:00 p.m., at Tan-Tar-A (Crystal Ballroom) in Osage Beach. The second one is scheduled for Feb. 12, from 3:00 to 5:00 p.m., at the Warsaw Community Center (Harbor Room).

Topics will include allowable practices and structures along the shoreline, how to apply for permits, and what you can do to speed up permit approvals. Local fire marshals will be on hand to discuss electrical safety. Several members of the Ameren Mis-

souri's shoreline management team will be available to answer questions, and provide resources for permit applications.

Ameren Missouri is sponsoring the event in cooperation with the Lake of the Ozarks Watershed Alliance. Please preregister to attend. For more information, contact the Ameren Missouri Shoreline Management office at 573.365.9212.



(Review your account anytime with our 24/7 online access)

· Business Set Up Including Entity Choice

Page 12 February, 2013 Lake of the Ozarks Business Journal



Why pay more for merchant card services?

Bank Star's new merchant card program offers competitive rates and a 100% equipment guarantee. If your card processing machine malfunctions for any reason, we'll replace the equipment overnight at no charge. With 24/7 tech support, someone is always there to answer your questions.

PLUS, we offer one low monthly statement fee—no compliance fees, no annual fees and no monthly minimums! That means more profits for your business.



Our free Welcome Kit gets you started in minutes.

Give us an opportunity to compare your current merchant card rates and Bank Star will meet or beat them! For information, contact David Creel at 573-365-BANK.



Hy-Vee Supermarket Osage Beach, MO 65065 Open 7 Days 1196 Horseshoe Bend Pkwy Lake Ozark, MO 65049





Brad Krantz

Krantz Insurance Group 2820 Bagnell Dam Blvd, Suite 5B

Lake Ozark, MO 65049 Office: (573) 964-6860

Cell: (573) 216-2297

Condos, Renter's Insurance, Boat / Yacht Insurance, Motorcycles, Contractors Insurance, Workmens Compensation, Restaurants / Bars, Health, Disability and Long Term Care



A Matter of Trust

with Trenny Garrett, Central Trust & Investment Company

Family Fairness: Ensuring a Legacy of Harmony

In a perfect world everyone's behavior and attitudes would be quite predictable. In the real world, unfortunately, people—even those close to us—may not necessarily think and act the way that we expect. By some estimates, as much as 70% of family wealth does not make a successful transition from one generation to the next.

Goal: Equality

Parents often recognize that although siblings may love and respect each other, when it comes to issues of inheritances and dividing money, the picture may change. A typical solution is to treat all children equally. Circumstances may make achieving that goal extremely difficult. If, for instance, lifetime gifts or "inheritance advances" have been made to one child, taking steps to "equalize" a bequest to another child is possible. Making such provision is probably best done during one's lifetime rather than by will or trust, so that misconceptions or miscommunications are avoided.

There can be a multitude of family circumstances that call for a more formal plan of action. For instance, what happens when a child has poor money management capabilities, or finds themselves in a difficult marriage? Or has special medical needs? In these situations, and many others, a carefully crafted trust may offer a potential solution. Language in a trust document can call for a child's inheritance to be conditioned upon gainful employment or protected from a divorcing spouse to ensure that the assets pass to future generations. A special needs trust can be established for a disabled child to preserve eligibility for government assistance.

Goal: Impartiality

Naming a child to serve as a trustee or executor may cause ten-



Trenny Garrett, J.D., CTFA

sions. Those positions carry with them authority and control—and may be perceived as favoring one child over another. Appointing an independent trustee and executor relieves those tensions and assures children that judgments will be rendered impartially.

Distributing Personal Assets

What can be done to avoid a conflict over family heirlooms and collectibles? One solution may be time consuming but surefire: Identify a beneficiary now for everything that carries sentimental as well as real value to family members. Another idea is to make gifts of those collectibles that are likely to cause problems later. A family meeting can be convened to find out how each child feels about treasured objects, and plans can be made or adjusted, taking into account what has been gleaned from the discussions

Making gifts of collectibles and family heirlooms during one's lifetime also makes sense from a tax perspective. By taking advantage of the federal gift tax annual exclusion, assets that are potentially subject to estate tax at death can escape tax altogether.

Trenny Garrett is Senior Vice President at Central Trust & Investment Company, Lake Ozark. You can contact her at 573-302-2474 or visit www.centrustco.com. Central Trust & Investment Company is affiliated with Central Bank of Lake of the Ozarks.

Press Releases are Welcomed!

We reserve the right to edit for content, clarity, space and spelling. Please submit releases to: lakebusjournal@gmail.com

WWW.KRANTZINSURANCE.COM ◆ AUTO ◆ HOME ◆ LIFE ◆ COMMERCIAL

Social Security going 'paperless'

By Nancy Zoellner-Hogland

Social Security recipients who receive paper benefit checks have until March 1, 2013 to switch to one of two electronic deposit options. Eligible recipients can opt for direct deposits into their bank or credit union accounts or to have the funds loaded on prepaid Direct Express Debit Master Cards. Those who fail to make the choice will automatically receive the cards.

According to the U.S. Department of the Treasury, a mailed check costs the government 92 cents more than a payment made by electronic transfer. A spokesperson reported the move to paperless payments will save tax payers as much as \$1 billion over the next 10 years. Nearly 90 percent of all recipients are already receiving the benefits electronically.

According to the Social Security Administration, there are several advantages to the prepaid debit card:

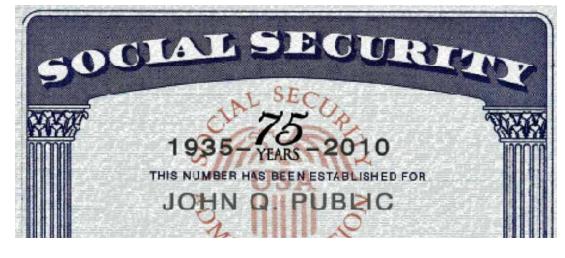
- It gives the benefits of direct deposit without requiring a bank account

goes straight into the Direct Express card account on the same payment day each month, which means no more waiting

purchases, pay bills, buy money orders or get cash 24 hours a day, seven days a week everywhere Debit MasterCard is accepted

ed shipping for the card costs \$13.50

• Card users get only one free



for the mail to arrive or making a special trip to cash a check

- It's safer there's no risk of lost or stolen checks, no need to carry large amounts of cash, and the money is insured by the Federal Deposit Insurance Corporation (FDIC) up to the maximum allowed by law
- It's convenient the card • It's fast and easy - money can be used to make everyday
- There are no sign-up, monthly account or overdraft
- Users can obtain notification of deposits to debit card and low-balance alerts by phone, email or text message

However, there are some fees associated with the card:

• Only one free replacement card is provided per year - the

ATM cash withdrawal for each deposit posted to their account each month

- Those making cash withdrawals outside the U.S. may have to pay a \$3 fee plus 3 percent of the amount withdrawn
- Card holders must use one of the surcharge-free network ATMs for their withdrawals
 - A 90-cent fee is charged per

withdrawal after free transactions are used

- · Monthly paper statements cost 75 cents per month
- A \$1.50 fee is charged to transfer funds to a bank account

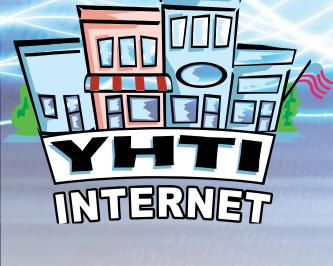
To sign up for direct deposit or the debit cards visit www.godirect.org or call 800-333-1795.

Those who were eligible to receive benefits have been able to sign up online for several years. To apply for retirement benefits:

- You must be at least 61 years and 9 months old
- · Those who are already age 62 may be able to start benefits in the month they apply
- · New benefits are paid the month after they are due - if benefits start in April, the first payment will be made in May
- Those who are 65 but are not ready to retire and who are not getting Social Security should still use the online benefit application to sign up for Medicare three months before their 65th

To apply for new benefits or for more information, including a planner to help recipients decide when they should apply, visit www.socialsecurity.gov/onlineservices.





Visit Today www.yhti.net

WIRELESS ACCESS

The Internet with no strings attached! Get broadband in areas where no other service can go! Up to 2Mbps download speeds!

As low as 39.95 per mo.

YHTI, Inc. can help customize direct T1 & Fiber Optic Internet access to best meet the demands of your business. Whether it is a partial T1 or multiple lines, we will work with your IT department to assess your needs and recommend and install the most cost effective plan for now and as your business grows!

FASTEST INTERNET AVAILABLE

BUSINESS HOSTING

Whether you are a long time site owner or considering your first website, you need a no hassle place to host. If you are new to having a website, we will walk you through each step of the process. Hosting your site locally, instead of with a giant out of state server farm, provides for personalized service and you know just who to contact with questions or concerns.

Per month and up

Time to register for lifeguard certification class

By Nancy Zoellner-Hogland

Recent bouts of cold weather may make it seem like summer is a long way off. However, pools will be opening in just a few weeks. To be ready, this month the Westlake Aquatic Center will be holding a four-day class for lifeguard, first aid, CPR and AED certification. Only 10 spots are available.

The class is scheduled to be

held after school, Thursday February 14 thru Sunday, February 17. The cost of the class, which includes pool time and personal instruction, is \$250 and includes books and CPR mask. Participants must be 15 years old and able to swim. The Westlake Aquatic Center is located at the back of the Laurie Fairgrounds in Laurie.

To register for the class, call

573-374-7370 or visit WestlakeAquaticCenter.com.

Several lifeguard positions are available each summer at the Eldon and Camdenton pools and those applying for the jobs must obtain lifeguard certification on their own.

"We hire 18 to 20 teen-agers each year. We have to hire that many because a lot of the kids take off work at various times

for sports camps and clinics and vacations and we need enough lifeguards to cover all our spots. However, they have to be certified in lifeguard, CPR and First Aid before we put them on the stand so many of our kids end up in classes at Westlake," said Keith Walk, director of Eldon's Department of Parks and Recreation.

Teens who hope to work at Big Surf Waterpark, which hires 30 to 40 lifeguards each year, won't need to take the class because the waterpark provides their own certification on site.

"We just like to do it ourselves," said Missy McPheeters, business manager at the park.

She also said Big Surf is now accepting applications for the lifeguard positions. Those interested in obtaining a position can fill out an application online at www.bigsurfwaterpark.com or stop by the office during normal business hours.

Jeff Smith buys AlphaGraphics "I've joined the best!" said Jeff Smith.

"In November 2012, I purchased AlphaGraphics of Osage Beach. More than just a new job, this will be the beginning of a new chapter in my life".

Jeff has been a part of the Lake Community for over 30 years, has had an entire career of sales and marketing management, and is now excited about the opportunity to join the AlphaGraphics Osage Beach team.

According to Jeff, "I chose AlphaGraphics because it is truly a leader in the marketing services, visual communications and print industry. I know AlphaGraphics has been a part of the community since 2010 and I can't wait to help contribute even more."

With a network of more than 270 independently owned and operated business centers worldwide, AlphaGraphics focuses on partnering with customers to provide solutions for a full range of printing, marketing document management needs. Because the network is more than 270 strong, each business center is backed by state-of-theart technologies, comprehensive training, and extensive support.

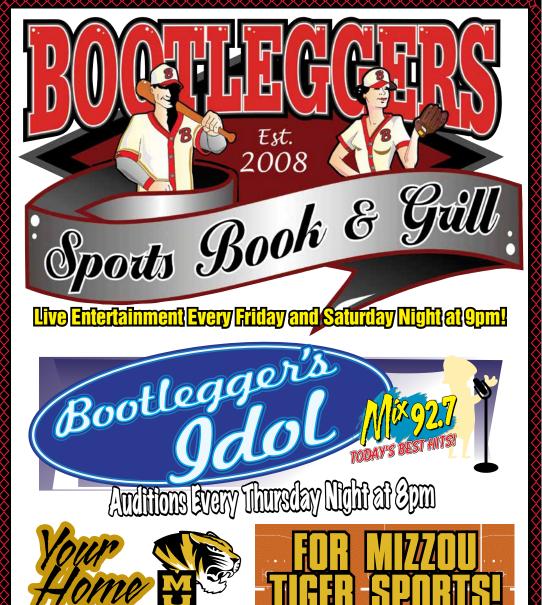
AlphaGraphics Osage Beach is located on Industrial Drive off Osage Beach Parkway and is open Monday thru Friday 8am-5pm. To learn more about the company's products and services, visit the Web site at www. us670.alphagraphics.com , or contact Jeff Smith the new owner at 573-348-5900, jeffsmith@ alphagraphics.com.





Professionally-Maintained Tropical Living Greenery 100% Tax-Deductible Lease for Business **Assure Your Impeccable, Successful Image Proven Health Benefits, "Green" Your Facility No Cost, Timely Plant Replacements**

www.ProPlantLady.com plant.lady@hotmail.com PO Box 984, Osage Beach, MO 65065



vour favorite NBA and college bas

(573) 348-1443

The Lake's Best Kept Secret For Food! **Daily Lunch & Dinner Specials**

BootleggersGrill.com

Lake of the Ozarks Business Journal

February, 2013 Page 15

"Tax Time"

with Bobby Medlin CPA American Taxpayer Relief Act (ATRA)

By now, you have heard that On January 1, Congress finally passed legislation to partially solve the "Fiscal Cliff". Several lingering issues were resolved, affecting most Americans in the process.

The temporary social security tax reduction was allowed to expire. During 2011 and 2012, the employee withholding portion of this tax was reduced to 4.2% from 6.2%. In early 2013, employees felt this change immediately in the form of lower net paychecks. Self-employed individuals will be impacted by the higher rate when they file their 2013 tax returns in early 2014.

Reduced individual income tax rates will apply for 2013 and future years. "Reduced" from what would have kicked in if the Bush-era tax cuts would have been allowed to expire, that is. For higher-income taxpayers, the rates are actually higher than they were in 2012. Tax rates for 2011 were 10%, 15%, 25%, 28%, 33% and 35%. Tax rates for 2013 are 10%, 15%, 25%, 28%, 33%, 35% and 39.6%. The top rate of 39.6% begins for taxable income in excess of \$450,000 for married filing jointly, \$225,000 for married filing separately, \$400,000 for single filers and \$425,000 for head of household fil-

Reduced Capital Gains and Qualified Dividend rates will apply for 2013 forward. Again, these rates are reduced from what they would have been if prior law would have sunset, but are now increased for higher-income filers. The good news is that the qualified dividend rate remains the same as the capital gain rate, a big tax break for investors. These changes are permanent including the 0% rate for those in the 15% or lower tax brackets and the 15% rate for those in the 25% through 35% brackets. However, to the extent a taxpayer has income in the top bracket of 39.6%, capital gains and qualified dividends will be taxed at 20%.

Another law change, from March 30, 2010, took effect on New Year's Day 2013. Code Section 1411's



Bobby Medlin, CPA

3.8% Medicare surtax on investment income and gains when taxable income is in excess of \$250,000 now applies. This means that most capital gains and dividends will be taxed at 23.8% for those in the top individual income tax rate. There are limited exceptions to the 3.8% tax, so not everyone in the top bracket will be subjected to the new tax.

Phase-out of Personal Exemptions for higher-income taxpayers was also revived. The Bush-era cuts had suspended this provision where some taxpayers lose their deduction for personal exemptions. Beginning in 2013, this phase out begins when a taxpayer's Adjusted Gross Income (AGI) exceeds a threshold of \$300,000 for joint filers, \$150,000 for married filing separately, \$250,000 for singles and \$275,000 for heads of households. Exceed these thresholds and you lose 2% of your exemptions for every \$2,500 your AGI is over the limit.

Another provision that is now back in play, is the phase-out of your itemized deductions when your AGI exceeds the limitations where personal exemptions are phased out. This so-called "Pease Limitation" takes away from your itemized deductions in an amount equal to 3% of the amount that your AGI exceeds the threshold for your filing status.

Check back next month for more ATRA details including AMT relief, college tax credits, estate tax changes and a myriad of business tax provisions.

Bobby Medlin CPA has offices in Tipton, California and Lake Ozark. Bobby can be reached by phone at 573-365-9400 or online at www. bobbymedlincpa.com

Press Releases are Welcomed!

We reserve the right to edit for content, clarity, space and spelling. Please submit releases to: lakebusjournal@gmail.com

Lawmakers reviewing bill

continued from page 3 people, whatever they do, not to shut a beach down if results exceed the one-time maximum. Instead, it says to run back-up tests to verify if it's a fluke," he said, adding, "Diane Franklin (R-Camdenton) put me in touch with the right people at the DNR, who also were shocked to see what I found."

Miller said with help from the DNR, he drafted the legislation which has since undergone a couple revisions. He also said he didn't add an emergency clause to the legislation because that sometimes causes delays. However, he is hoping that if the bill is received favorably and continues to move through the House and Senate, the DNR will choose to adopt the new testing method this summer.

In the meantime, scientists are reviewing the results of intensive studies conducted last year near the Grand Glaize Beach (Public Beach No. 2) in Osage Beach and at Public Beach No. 1, located in the Lake of the Ozarks State Park off Route 42.

From May to September, the DNR, the U.S. Geological Survey (USGS) Missouri, the Ohio Water Science Centers and the Missouri University of Science and Technology worked together to take hundreds of water samples from the two coves that host the swim beaches, as well as a few other comparison locations. Representatives from those agencies, along with volunteers, collected between 13 and 17 samples per day at various times of the day, three to five days a week, and always on weekends. The samples were collected under various conditions - some when the beach was empty, some when it was full of people and some when there aren't a lot of people but there are a lot of geese. During the week of July 4, samples were collected every hour around the clock.

After collection, all water samples were analyzed according to EPA guidelines and those that contained the highest levels of E. coli were to undergo microbial source tracking. Dr. John Schumacher, hydrologist with the USGS who is overseeing the study, explained that the intestinal tract of humans is different than that of geese, horses and cows. By looking at the DNA "fingerprint," scientists would be able to identify the source.

However, there was one small

unexpected occurrence - 2012 E. coli counts at the public beaches were extremely low. The highest count recorded since the beginning of the season was taken June 18 when tests showed 48.2 per100 ml on the first sample and 20.9 per 100 ml on the second sample for a geo mean of 18.3. Test results conducted the same day at PB 1 showed 9.5 per 100 ml on the first sample and 30.7 per 100 ml on the second sample for a geo mean of 16.1.

Schumacher said the low numbers could be attributed to the lack of rainfall – and subsequent runoff – in the area. According to the National Oceanic and Atmospheric Administration (NOAA), May 2012 was one of the driest Mays on record for Missouri.

In December, Schumacher said they were in the process of checking all of their results, completing databases and developing the outline for the final report, scheduled to be reviewed by the participating entities in January but not made public until September 2013. He also said that although the report might not pinpoint the exact cause of the E. coli, it would help them eliminate suspected sources.



MoDOT Agrees

from page

She said that if aldermen supported the project, she hoped they could finalize details as soon as possible.

"We saw what happened last time – if you snooze, you lose. We don't want to wait too long again this time," she said.

The timeline for Key Largo
In late November of 2011,
the section of the Expressway
running west/south from the
Grand Glaize Bridge to western
edge of Osage Beach opened.

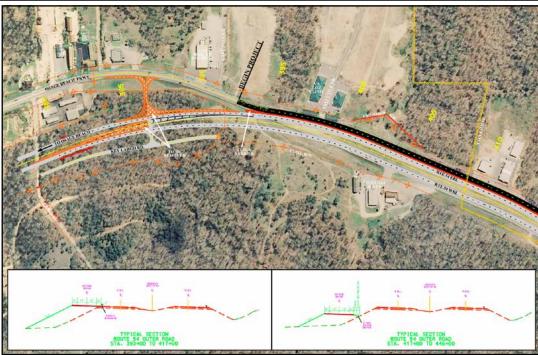
Accidents began occurring soon after the highway was opened to traffic. A fatal crash on April 28 prompted MoDOT to close the intersection to all traffic leaving Osage Beach Parkway.

·In June, MoDOT held a town hall meeting to discuss three options - right-in, right-out only from U.S. 54 and at Key Largo, Runabout Drive and Spring Valley intersections; right-in, right-out, with the left-ins only at Key Largo from northbound traffic on U.S. 54; or a full-access intersection from the Key Largo but a right-

in, right-out access from the Osage Beach Parkway side

·In September, MoDOT proposed construction of an outer road, to be funded in a threeway split. Business owners west of KK, who said the road closures and resulting lack of traffic in the area was crippling business, had been putting pressure on the city to find a solution. Mark Beeler with RE/MAX Lake of the Ozarks, who addressed the board of aldermen in September, said 20 businesses west of the Grand Glaize Bridge were for sale at the end of August, another seven were in foreclosure and property values on the west end of town had dropped to \$1.13 to \$3.26 per square foot compared to \$9.40 to \$13.75 on the east side of the bridge.

·In October, at the request of aldermen, MoDOT presented an option showing a slip ramp that would tie in with a roundabout to be located near the intersection of Osage Beach Parkway and Lazy Days Road. The board voted to ask MoDOT for both the slip ramp with the



roundabout, on a 50-50 cost share basis, and the outer road, with one-third coming from the city and the other two-thirds coming from MoDOT.

·Soon after, members of the Westside Business and Property Owners Coalition attended a meeting and argued the proposed remedy because, according to a spokesperson for the group, it would not resolve the problems that caused businesses to close and property values to plummet. Instead, they asked the city to consider sharing the cost of an economic impact study before settling on any long-term fix for the Key Largo intersection.

·Aldermen expressed surprise at their lack of support, and then decided to drop the project altogether. During the budgeting process, aldermen redirected money that would have been used for the project to widening Nichols Road.

Lake of the Ozarks Business Journal

·In November, MoDOT reopened the Key Largo intersection. However, they eliminated the left hand turn from Key Largo to westbound 54 Expressway. MoDOT also said they would build both projects

continues on page 19

ORR STUDIOS.....

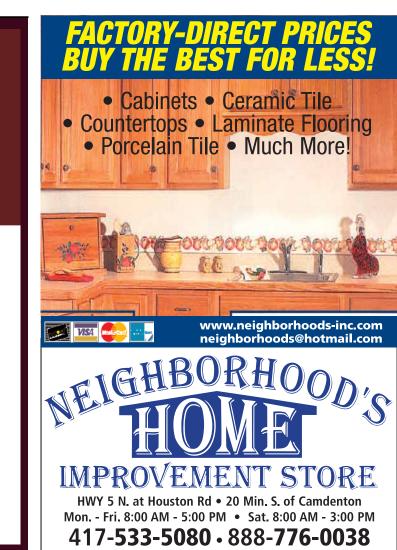
nationally recognized artists JOSEPH & RITA ORR

Painting the Lake area since 1974

Original Paintings & Prints shown by chance or appointment.....

573/348-3879 "the artist is in" 1405 Highway KK, Osage Beach

on the web: www.JosephOrr.com www.RitaOrr.com



Lake of the Ozarks Business Journal

"Insurance Talk"

with J.L. Brenizer of Golden Rule Insurance

Planning for the New Year

Another year has come and gone so now it is time once again to make plans for the year ahead of us. So what are your plans? How will you make more money for you and your family? How will you make more time to spend with your family? How will you make sure there is money to pay for your children to go to college? Wait this sounds like most of our planning is for our family's future and that is the way it should be. So let me ask you a question. What happens to your family if you are gone? Who will provide for their needs then?

As you think about that not every need can be fixed with money, but a lot of the problems they will face without you could be taken care of with a little planning. Planning like starting a life insurance policy that will pay off your debts, make sure your children can go to college, and just to pay the ongoing bills. Life insurance is the best way to guarantee your family will be able to continue their normal life style if you are gone.

People always ask me about the different kinds of life insurance policies your can buy. I will give a quick over view of the 3 main Life policies that are available.

Term life insurance is so inexpensive that everyone should consider it. The term policy is just that, it is for a term of years. There are different kinds of term policies. Most you just pay a premium until needed or for the number of years you choose. Now there are term policies that if you pay the premium for the full term and don't use it you will be returned every dollar you paid for it. Also remember term life is only for the term of



J.L. Brenizer, CIC, LUTCF President Golden Rule Agency

the policy.

Whole life policies cost more but they are for your whole life-time. These policies are designed to last for your whole life with a level premium no matter how old you get. They also accumulate cash that is yours if needed. This policy gives you more options.

Universal life insurance costs some where in between the term policy and whole life. It is designed to give you a little more flexibility. You can vary the premium you pay at times if needed. So you might pay less if you need and then make up the difference next year. You must be careful with this policy to make sure you fund it properly.

This is only a quick overview of the different styles of life policies available. For more information contact a good life insurance agent and explain your planning for the future. They will be able to help you with the family financial needs. Now you can work on finding more time to spend with your family.

JL Brenizer, LUTCF is a Certified Insurance Counselor with the Golden Rule Insurance Agency in Osage Beach. He can be reached at 573-348-1731 for additional comments or questions.

ARCHITECTURE & ENGINEERING CONSULTANTS LAKE OZARK, MO 673.366.2100

WILSON, TOELLNER & ASSOCIATES, L.L.C.

Certified Public Accountants & Business Consultants

Estate Planning

February, 2013

- **❖** Financial Planning
- ***** Retirement Planning
- **❖** Tax Preparation
- **❖** Tax Planning
- ***** Business Consulting
- **Accounting Services**
- **❖** Payroll Services
- ***** Employee Benefits
- **❖** Audit & Review Services
- Business Succession Planning
- Accounting Software

Three Locations To Serve You!

201B CLIFFSIDE CENTER 2140 BAGNELL DAM BLVD. LAKE OZARK * 573-964-5739

2700 MATTHEW DRIVE SEDALIA * 660-827-4990

2751 SOUTH ODELL
MARSHALL * 660-886-6815

Your Partners In Progress * www.wtcpa.com



Maintenance Free Borders
For Your Landscaping

Central Missouri 660-287-7516



Lake Area **573-723-0804**

Add curb appeal and beautify your home Increase your property value Spend less time and effort maintaining your yard







To protect identity strengthen password

By Nancy Zoellner-Hogland

According to the FBI's Internet Crime Complaint Center, millions of online gaming, dating, shopping, virtual storage and social media accounts were compromised last year. The FBI report said the owners of those accounts may have made it easier for hackers to obtain personal information by using a "weak" password. They referred to information published by SplashData.com on the most popular 2012 passwords on the web. SplashData's Top 25 list was compiled from files containing millions of stolen passwords posted online by hackers.

The report listed passwords

in the order of popularity:								
#	Password	Change from 2011						
1.	Password	Unchanged						
2.	123456	Unchanged						
3.	12345678	Unchanged						
4.	abc123	Up 1						
5.	qwerty	Down 1						
6.	monkey	Unchanged						
7.	letmein	Up 1						
8.	dragon	Up 2						
9.	111111	Up 3						
1 ∩	hacoball	Un 1						

11. iloveyou	Up 2
12. trustno1	Down 3
13. 1234567	Down 6
14. sunshine	Up 1
15. master	Down 1
16. 123123	Up 4
17. welcome	New
18. shadow	Up 1
19. Ashley	Down 3
20. football	Up 5
21. jesus	New
22. Michael	Up 2
23. ninja	New
24. mustang	New
25. password1	New

The FBI warned that any password included in the list or a close variation of any password - should be changed immediately.

"Long is strong," the FBI advised. "The longer the password, the more difficult it will be for someone to try and crack it using 'brute force.' So, instead of a single word with a jumble of symbols, numbers and characters, try a string of words. Use a line of your favorite poem, song or just something memorable. Feel free to add your lucky number at the end if you like."

According to the FBI, something like, "Withnodirectionhome1085," a famous Dylan lyric with a birthdate tagged on the end, will be easier to remember than a strong of characters randomly chosen from

password for multiple accounts which is never a good idea. So another benefit of having long, easy to remember passwords is that you keep many passwords," the FBI said.

In a press release, SplashDa-



the keyboard.

"Variety is the spice of life. The trouble with smaller, complex passwords is that they can be a real hassle to remember, often forcing you to use the same

ta, provider of the SplashID Safe line of password management applications, also provided suggestions for making passwords more secure:

acters or more with mixed types of characters. One way to create longer, more secure passwords that are easy to remember is to use short words with spaces or other characters separating them. For example, "eat cake at 8!" or "car_park_city?"

· Avoid using the same username and password combination for multiple websites. Especially risky is using the same password for entertainment sites that you do for online email, social networking, and financial services. Use different passwords for each new website or service you sign up for.

For those who have trouble remembering all those different passwords, SplashData suggests using a password manager application that organizes and protects passwords and can automatically log users into web-

"It just takes a few extra moments to make a password better," said Morgan Slain, Splash-Data CEO. "If you get started now and make it a resolution to keep it up, your life online will be safer and more secure in 2013."

For more information, visit www.splashid.com.











4050 Osage Beach Parkway • Osage Beach MO 65065 573.348.3332 • Hours: 9–6 Mon–Sat • www.Duncan2Jewelry.com



Accounting And Tax Preparation Services for



Malcolm Decker, Agent 1179 E Highway 54 Camdenton, MO 65020 Bus: 573-346-5920

mac.decker.le2o@statefarm.com

Family is why we do it all.

We all feel the same commitment to care for our families. Helping you meet your insurance needs is part of my commitment to you. Like a good neighbor, State Farm is there®





Lake of the Ozarks Business Journal February, 2013 Page 1

As the Lake Churns

Market Notes

Nationally, sales of existing homes for 2012 hit the highest level in five years, according to data by the National Association of RE-ALTORS®. 2012 Existinghome sales hit 4.65 million, the highest level since 2007 and up 9.2 percent from 2011.

2012 Lake home sales rose 14.8 % over 2011 sales. This is the largest number sold since 2007 and represents and increase of 32.9% over the 2008 low point. Average sales price was still down slightly in 2012 however, January 2013 partial sales show a 10.6% increase in the average sales price so far this year. This number is higher than last year's overall average and exceeds the average for 9 out of 12 of each individual month's average in 2012.

It is too soon to be certain if the increase in average sales price will carry out through the year. Based on the decrease in inventory supplies, I feel we will see moderate increases in some areas, while others will still be in stabilization mode.

The particular market segment that I feel took the biggest hit in terms of value was the luxury home market. I am now seeing inventories down in some areas more than half of what they were at the peak of the seller's market, such as Porto Cima, The Villages at Shawnee Bend and Four Seasons. This in itself will help to drive the



Real Estate and Lake News with C. Michael Elliott

property values back up. In addition, the distressed luxury home market, as small as it was, seems to have dried up. Also, I have noticed over the past 30 days an increased interest from luxury home buyers.

By far, the largest market last year was lake homes in the \$100-\$200,000 range which made for 34.1% of sales. The \$200-\$300,000 range followed closed with 27.5% of market share. Below is a chart detailing the number of lake homes sold in varying price ranges.

Data gathered from Lake of the Ozarks MLS for all dates noted. If you would like a detailed sales report on your specific property type or neighborhood, or would like information on the best buys at the lake, contact C. Michael Elliott & Associates at 866. Your. Lake or cme@yourlake.com View thousands of lake area listings at www. YourLake.com. You can also log your opinions on Michael's real estate blog, www.AsTheLakeChurns.com

Lake Homes Sold in Price Increments

250
200
150
50-5100 to \$200 to \$300 to \$400 to \$500 to \$600 to \$700 to \$800 to \$900 To \$1 Mil to \$1.5 Mil to \$2 Mil

MoDOT Agrees

continued from page 16
but because funding had tightened up, both would have to be funded on a 50-50 cost share basis.

tral island without traffic signals, as a way to manage traffic at some intersections. The one-lane roundabout requires drivers to slow down and yield

· In December, the board voted to embark on a letter writing campaign to pressure MoDOT to pick up the entire tab on both projects.

All about roundabouts

If the project is approved, this will be the second round-about to be built at the Lake. The first was constructed at Route KK near the overpass for the Expressway.

According to MoDOT, driving in circles can be a good thing, if it means drivers get where they want to go quicker and safer. That's why they're using roundabouts, one-way circular intersections that channels traffic around a cen-

nals, as a way to manage traffic at some intersections. The one-lane roundabout requires drivers to slow down and yield to one-way traffic already circulating before entering, then round the loop to the appropriate exit. Splitter islands and lane stripes help keep traffic moving in the right direction. If drivers miss the exit, they simply travel around the circle again and exit on the appropriate road. This keeps vehicles from clogging up the circle, and it allows vehicles to enter when there is an opening.

In a brochure covering the topic, MoDOT states that roundabouts are a great alternative to a signalized intersection when a high volume of traffic needs to get through with the least amount of inconvenience. The brochure lists benefits to the driver:

· While signalized intersections have 20 conflict points – or spots where vehicles could collide – roundabouts reduce that number to eight. Fewer conflict points, combined with slower speeds and calmer traffic, can translate into as much as 75 percent fewer crashes.

· Because roundabouts tend to have fewer severe crashes than signalized intersections, they have fewer crash-related injuries as well.

· Roundabouts simplify an intersection, giving the driver a smoother transition to entrances and exits, and reduce driver delay by allowing motorists to yield rather than stop. They can also handle higher traffic volumes, especially at intersections with many left turns, which helps vehicles get through quicker.

CULTURE

FEATURE

HH O M

M

LE

AY

ENJOY

NOW, NEVER MISS A WORD.

(orphoto!)



FEATURING:

NEW! L•O PROFILE'S RECOMMENDED AREA BUSINESS LISTING

PLUS

SNEAK PEEK OF **VIP SCENE**EVENTS AND WHO WAS THERE

PEOPLE, PLACES AND PROFILES
RADIO SHOW SOUND BITS

BUY YOUR **ELECTRONIC COPY** ONLINE

VIDEO EVENTS





W W W . L A K E P R O F I L E . C O M • 5 7 3 . 3 6 5 . 2 2 8 8



When it comes to this region's water, your Lake of the Ozarks Culligan Man® is the local expert. Culligan has been a trusted name in the water treatment industry for over 75 years. You can have Peace of Mind that our trained, certified staff of water professionals will provide the best possible solution for your home's water.

> Better quality water is only a call or a click away. Just say "Hey Culligan Man!®"



better water. pure and simple.®

Culligan Lake of the Ozarks (573) 346-5221

277 Lower Business Park Rd. Linn Creek, MO 65052 CulliganPro.com

olden Rule Insurance Agency



UNDERSTAND YOUR NEEDS

Providing a full-time staff located here at The Lake to serve all your personal and commercial needs.

Services Provided Include:

Boat Dealers • Boat Repair • Marinas • Boats • PWC • Docks



Trusted 4065 Osage Beach Parkway Osage Beach, MO 573-348-1731 • www.goldenruleinsurance.com



Building an effective web presence

with Mike Waggett, MSW Interactive Designs LLC

Go Mobile to Go Big!

Did you know that the average iPhone user only spends 45% of their time using their device to make phone calls? Did you also know that 1 in 5 internet users in the United States ONLY use their mobile device and not a computer? Predictors of Mobile trends say that by 2015, mobile internet users will overtake desktop

Get your mobile site going now!

Mobile websites are a great way to portray your service or product on a smartphone, smart tablet, or other mobile device. Mobile sites are slimmed down versions of your desktop website and allow viewers to quickly get the information they are looking for. Examples of content for your mobile site might include your services, relevant images, video, products, inventory, contact information, and directions to your brick and mortar storefront. Consumers are quickly becoming comfortable with buying online via mobile websites and mobile market share is growing at a phenomenal

A personal story:

A year ago, I was in the market for a truck that would pull our travel trailer. I had specific performance requirements and wanted to buy a vehicle made in the US. Sandy and I were traveling to see family in St Louis, and as we made our way up Hwy 54 and Interstate 70, I was searching for car dealers who had mobile sites. I would search their car inventory and if a vehicle looked like a good fit, we would pull off the highway and look at it. I found a truck at a dealership in Wentzville, we stopped and looked,



Mike Waggett

and I bought the truck. The dealers who had no mobile site had no chance at my business!

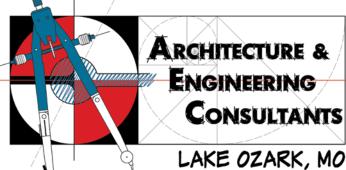
How to get a mobile website

There are various options to get a mobile website up for your business, and costs can vary widely. We suggest that you work with an expert to get a branded mobile website that best meets your needs and those of your customers. We recently put together some great mobile website packages and it's more affordable to go mobile that you might think!

As always, give us a call if we can answer any of your questions on mobile websites. Our goal is to help business owners establish a complete web presence ... and today mobile is a must!

Follow MSW Interactive Designs Twitter: @PutTheWebToWork Facebook: http://Facebook.com/ putthewebtowork Blog http://put-the-web-to-work. blogspot.com Waggett, Co-Owner, MSW Interactive Designs LLC We put the web to work for you! 573-552-8403

www.PutTheWebToWork.com



LAKE OZARK, MO 673.366.2100

Lake of the Ozarks Business Journal February, 2013

How a bill becomes a law

Because several pieces of legislation that have either already proposed or that are "in the works" could affect the Lake of the Ozarks area, the "Lake of the Business Journal" thought readers might be interested in how a bill becomes a law. The information was compiled from the Missouri Senate website.

When a bill is introduced, it is assigned a number and read for the first time by its title by the Senate or House reading clerk. It then goes on the calendar for second reading and is assigned to a committee, who then holds a public hearing where both proponents and opponents have the opportunity to voice their opinions. At the conclusion of the hearing, the committee votes and makes its recommendations to either pass or pass with committee amendments, which are attached to the bill. They can also return the bill without recommendation: substitute a new bill; recommend that it does not pass; or simply make no report at all.

If a bill is reported favorably

out of committee or a substitute is recommended, it is placed on the "perfection calendar" and when it comes up for consideration, it is debated on the floor of the originating house. If a substitute is recommended, those amendments are presented, debated and voted upon. Further amendments can then be proposed by other members. When all amendments have been considered, a motion is made to declare the bill perfected. Perfection is usually voted on a voice vote but on the request of five members, a roll call vote will be taken. If a majority of members vote to perfect, the bill is reprinted in its original or amended form.

After perfection and reprinting, the bill goes on the calendar for third reading and final passage. When the bill comes up for vote, any member may speak for or against its passage but no further amendments of a substantive nature can be offered. At the conclusion of debate, a recorded vote is taken. Approval of a constitutional majority of the elected members (18 in the Senate and 82 in the House) is required for final passage.

Passage of the bill is then reported to the other house where it is again read a second time; referred to committee for hearing; reported by committee; read for a third time and



then offered for final approval. If further amendments are approved, these are reported to the originating house with a request that the changes be approved. If the originating house house and upon approval there, the bill is declared "truly agreed to and finally passed." If either house rejects the conference committee report, it may be returned to the same or a newly

does not approve, a conference

may be requested and mem-

bers from each house are des-

ignated as a conference com-

mittee. Upon agreement by the

conference committee (usually

a compromise of differences),

each reports to its own house on

the committee's recommenda-

tion. The originating house acts

first on the conference com-

mittee version of the bill. If it

appointed committee for further conferences.

Upon final passage, a bill is typed in its finally approved form, printed and the bills are closely compared and proofed for errors. They are then signed in open session by the House speaker and Senate president or president pro tem. At the time of signing, any member may file written objections which are sent with the bill to the governor. The governor has 15 days to act on a bill if it is sent to him during the legislative session and 45 days if the legislature has adjourned or has recessed for a 30-day period. If he signs a bill, it is returned to its house of origin with his message of approval and then delivered to the Office of Secretary of State. If the governor vetoes a bill, it is returned to the house of origin with his objections. A two-thirds vote by members of both houses is required to override a governor's veto. Any bill not returned by the governor within the established time limits automatically becomes law. Unless it contains an emergency clause, the bill takes effect 90 days after the end of session in which it was enacted.







in the heart of Osage Beach for each of the last 50 years beginning with Jo-Jo's in the fifties. Our newest location is City Grill and Blue Room Night Club. We are an 8,000 sq.ft.operation that includes our City Grill, offering a casual lunch and dinner menu with a bit of flair. We sell certified Angus steaks, fresh seafood, chicken entrees, crisp salads and an array of appetizers. Each Thursday, Papa Joe and Annelie prepare authentic German cuisine that includes Beef Rouladen, Jager Schnitzel, Sauerbraten and fresh Potato Pancakes. We have expanded our wine list and added some fun new desserts!



Sports Bar-Menu

Appetizers • Salads • Wraps • Sandwiches • Burgers Joey Homm Voted #1 Chef at the Lake!

A Menu Sampling

(All beef selections are Certified Angus)

6 & 8oz Tenderloins • Signature Steaks

Coarse Salt Encrusted Prime Rib

14oz Strip Steak • Ribeyes

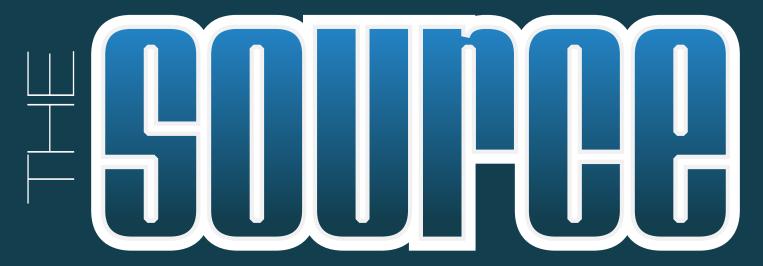
Beef New England • King Crab Legs

Orange Roughy . Blackened Tuna Filet Chicken • Pork • Pasta Dishes

The S

- Live Professional Comedy Every Wed.
- Executive Ladies Night 1st Thursday of the Month! • Martinis • Manicures
- Pedicures
 Massages
- Live Concerts on Blue Room Stage
- Last Thursday of the Month is **Business Social Nite**
- . Book Your Private or Company Parties Year Round

4 Osage Beach Pkwy in Osage Beach • 573-302-0848 KIT CASE RD • ONE MILE WEST OF THE GRAND GLAIZE



What is the Source?

The Source is your guide to businesses at the Lake of the Ozarks, with listings each month for the top companies in their field, their services or products, and how to contact them. You can

also learn a bit about the business and the decision makers.

Each month a different segment of the business community will be highlighted. This month we look at **Healthcare and Medical services.**

Hire Connection • 866-661-4473

This is an uncertain time in our country concerning healthcare. The Affordable Healthcare Act carries major importance for millions of Americans, businesses and healthcare facilities. Currently, in the US, physician shortage exceeds 20,000, and by the year 2020 the shortage will exceed 80,000! The Healthcare Act is projected to guarantee healthcare coverage to an additional 40 million people, making the shortage even more devastating. Facilities not getting the message out effectively to the pool of available, qualified healthcare candidates equals a community settling for sub-par talent and subsequently, sub-par healthcare.

The Good News:

The Hire Connection is a full-service recruiting agency specializing in the permanent placement of Physicians, Physician Assistants and Nurse Practitioners. Nationally, The Hire Connection assists hospitals and clinics in securing top talent utilizing cutting edge technology; disseminating an opportunity message faster and more effectively than anyone in the country. Far surpassing Snail Mail or antiquated Job Boards; we connect qualified Physicians to Opportunities at the speed of light using multiple communication tools. Facilities who partner with The Hire Connection realize physician placement faster than with anyone else!

Partnering with The Hire Connection allows facilities to be good stewards of their financial resources because of our Money Back Guarantee; and multiplies their odds of success by utilizing the Hire Connection's numerous sourcing vehicles.

Founder, Van Allen, understands the key to a successful placement and greater retention between organization and provider, is to understand the Physician's behavioral and motivational competencies; the company's training program revolves around this principle. Van has over 23 years of experience in the Physician recruiting field; he believes there is a new way to recruit Physicians, to which our lengthy Client List will attest. Learn more about this revolutionary way of securing top Physician talent for your community. Call Van and his highly qualified staff at The Hire Connection.

866.661.4473

Osage Beach, MO 65065 www.thehireconnection.net

NOW HIRING Really smart people!

Do you have a serious desire to pursue a real career in a fast paced, fun, energetic environment? The Hire Connection is growing and is now accepting applications for Marketer and Recruiter.

If you are a goal-oriented self-starter, please email cover letter and resume for immediate consideration! accounting@thehireconnection.net

www.thehireconnection.net 866.661.4473

We require:

- Engaging interpersonal skills!
- Excellent verbal and written communication skills!
- Must be motivated by a strong work ethic and code of conduct!
 We offer:
- Aggressive base salary!
- Incredible commission potential!
- Health benefits!



healthcare recruitment specialist

Based in Osage Beach, MO, the Hire Connection is a full-service recruiting agency that specializes in the permanent placement of physicians, physician assistants, nurse practitioners, dentists and executives



PROFILES: HEALTHCARE AND MEDICAL

February is Heart Month

Heart Attacks and Risk Factors



10 a.m. Friday, Feb. 15

Hosted by Lake Regional Cardiologist Zubair Kahn, M.D., FACC

This free medical forum will explain risk factors for heart attacks and tips to improve heart health.

Registration is required.

These events will be held in Lake Regional Hospital's third floor conference rooms. For more information, call **573-348-8222** or visit **lakeregional.com/events**.

Cardiovascular Screening

7:30 - 10 a.m. Saturday, Feb. 16

\$15 Pocket EKGs \$5 Cholesterol Panels \$5 Blood Sugar Tests

Free Blood Pressure, Body Mass Index and Pulmonary Function Screenings

- Fasting is required 12-14 hours before cholesterol screening.
- Drink only water during fast.
- Take all routine medications.





PROFILES: HEALTHCARE AND MEDICAL

St. Marv's Lake Medical Clinic • 573 964-5599

Dr. Kathleen Robbins

2265 Bagnell Dam Blvd., Suite 203, in Lake Ozark

Dr. Kathleen Robbins joins St. Mary's Lake Clinic as their newest family physician. With years of experience serving families in the lake area, Dr. Robbins is looking forward to providing exceptional care to her current and future patients at her new location.

A graduate of the University of Kansas Medical School, Dr. Robbins is board-certified in internal medicine, which makes her an exceptional choice as a provider of primary care for all age groups. With children of her own, she knows the unique needs of health care for the entire family.

Dr. Robbins joins St. Mary's Lake Clinic March 1. She'll be accepting new patients immediately, and the clinic accepts most insurance plans. Clinic hours are 8 a.m. - 5 p.m. weekdays, with additional walk-in and urgent care services offered 9 a.m. - 7 p.m. Monday through Saturday, and 9 a.m. – 2 p.m. on Sunday.

The clinic is part of the clinic network of St. Mary's Health Center in Jefferson City nationally recognized as the top hospital in Missouri for clinical quality. The full-service hospital offers a complete array of medical services and procedures, from surgery, emergency, OB and diagnostic services to specialty services such as wound care, sleep disorders and rehabilitation. For more information, visit LetHealingBegin.com.

St. Mary's is constructing a brand-new hospital in the largest all-new construction project mid-Missouri has seen in years. The new hospital will be complete late next year and open to patients soon after. For more information on the new hospital project, visit NewStMarys.

St. Mary's Lake Medical Clinic offers scheduled and walk-in appointments for patients of any age. With two board-certified primary-care physicians and a well-respected family nurse practitioner, the clinic is able to handle all of your family's medical needs. For more information, call the clinic at 573 964-5599.

Lake Regional Health System • 573-348-8222

Lake Regional Cardiologist Encourages Residents to Get Screened

OSAGE BEACH, Mo. — Our hearts are always working, even when we're at rest. That's why board-certified cardiologist Zubair Khan, M.D., FACC, with Lake Regional Health System in Osage Beach, encourages patients to check their heart health periodically.

"Heart disease is the No. 1 killer of men and women in America," Dr. Khan said. "Screenings are important because they may provide early warning signs of heart disease "

Dr. Khan encourages area residents to attend the Cardiovascular Screening at Lake Regional Hospital, scheduled 7:30 to 10 a.m. Saturday, Feb. 16. Free pulmonary function tests, body mass index and blood pressure screenings will be offered in the hospital's third floor conference rooms. Complete cholesterol panels and blood glucose tests also will be available for \$5. In addition, participants may have electrocardiograms performed for \$15. "EKGs are important because they measure how well the heart is functioning," Dr. Khan

said. "They also may indicate whether the heart has sustained previous damage, such as a mild heart attack.' Nearly one third of all heart attacks are "silent." Although patients may feel something

is wrong, they may not realize they have suffered a heart attack until the damage is revealed in an EKG.

"If an individual has suffered a mild heart attack, they are more likely to experience another one and sustain more damage to the heart muscle," Dr. Khan said.

Both men and women should begin screening for heart disease no later than age 45. However, individuals who have a family history of heart disease or stroke should begin screenings at age 35 or younger.

"Blood cholesterol tests are especially important for individuals with a family history of heart disease," Dr. Khan said. "I tell patients 'the earlier the better' when it comes to checking for warning signs."

Registration is not required for the cardiovascular screening. Fasting is required 12-14 hours in advance of the cholesterol panels. Water and prescribed medications may be

For more information, call 573-348-8222 or visit lakeregional.com/events. To learn more about cardiovascular services available at Lake Regional, visit lakeregional.com/ HeartCare.













We Pride Ourselves in Perfection

Monuments • Memorials • Sculptural • Sandcarved

Lake of the Ozarks Business Journal February, 2013 Page 2

Flag-waving Eagle Scout project nearly complete

By Nancy Zoellner-Hogland

Fourteen-year-old Garrett Lynch will join the ranks of some of the nation's most distinguished and notable leaders when he receives the Eagle Scout Award this spring.

To earn the award, the highest given by the Boy Scouts of America, Garrett, a member of Boy Scout Troop 21, volunteered to take on responsibility for the fundraising, purchase and installation of the Lake Area Chamber of Commerce welcome sign flagpole and a time capsule to capture and preserve the moment for future generations.

The ceremony marking completion of the flagpole, which sits above the newly completed, 40-foot-long glimmering Hollywood-style welcome sign, was held October 4. The time capsule, which will be housed in the museum at Wilmore Lodge, was sealed December 31. It's not to be unsealed until 2081, when the Lake area will celebrate the 150th anniversary of the opening of Bagnell Dam.

All that's left to accomplish is for Garrett to complete and submit paperwork to the Eagle Scout oversight committee and for the chamber to finalize plans for a donor plaque that will hang over the capsule. In addition to the recognition, Garrett said sponsors of the project got another "perk." They were all invited to place something inside the capsule – and he ended up with quite an assortment.

"We have some notes or stories that people wrote; we have pictures; we have a few mementos like T-shirts and patches and we have newspaper articles that covered the entire project, including the welcome sign, from beginning to end," he said, adding that although he will be 81at that time, he hopes to be at the capsule's open ceremony. "But if I'm not, I'll make sure that my family members all know about it so at least one of them can be

On that day, either Garrett or his children – or even his grandchildren – will probably be most moved by a handwritten letter that was placed inside by Bob and Regina Lynch, Garrett's par-

"We wrote it because we wanted him to know how we felt about him and about the growth we've seen in him through this project," said Regina. "He was always a good public speaker but before Garrett started this, it was difficult for him to talk to people one-on-one. He was just so shy a community service project was not the only requirement for obtaining the Eagle Scout Award – it was just the final step of a several-step process. In fact,

Boy Scouts

Joe Roeger, who served as chairman of the Lake Area Chamber of Commerce Welcome Sign Committee, said According to the National Eagle Scout Association, of the more than 115 million boys who passed through the Boy Scouts of America, just 4 percent continued to achieve the Eagle Scout award – and only 4 percent of that group was able to earn the award at the age of 14. The average age is 17 years and 7 months. Last year, the National Eagle

Last year, the National Eagle Scout Association tallied up all of the Eagle service projects completed to date and found that more than 100 million hours of service had been performed by boys working toward obtaining the award. They also estimated Eagle Scouts were adding more than 3 million more hours per year.

A list of notable Eagle Scouts includes:

Neil Armstrong, first man on the moon

Willie Banks, Olympic athlete, former world-record holder in triple jump and long jump

Michael Bloomberg, mayor of New York City

Guion "Guy" S. Bluford Jr., retired U.S. Air Force officer and space shuttle astronaut; first African American in space

Bill Bradley, former professional basketball player, U.S. senator, and presidential candidate

Stephen Breyer, associate justice of the U.S. Supreme Court

William C. DeVries, M.D., surgeon and educator; transplanted the first artificial heart

Michael Dukakis, former governor of Massachusetts and presidential candidate

Gerald R. Ford, 38th president of the United States

Robert Gates, U.S. secretary of defense and former director of the Central Intelligence Agency

Michael Kahn, Academy Award–winning film editor

James A. Lovell Jr., former U.S. Navy officer and Apollo 13 commander

Gary Locke, former governor of Washington; first Chinese American governor in the United States

J. Willard Marriott Jr., chairman and CEO of Marriott International

Rick Perry, governor of Texas Donald Rumsfeld, former U. S. secretary of defense

Togo West, former U.S. secretary of Veterans Affairs and secretary of the Army



Garrett Lynch readies to run the American flag up the flagpole, commemorating the completion of a several-month-long project designed to honor and thank Lake-area veterans and military for their service and welcome visitors to Lake of the Ozarks. Evan Lampe photo.

and quiet. Now he's a confident and relaxed young man that can easily converse with everyone. We're so pleased with him and what he was able to accomplish."

And converse he did. In addition to addressing municipal board of aldermen meetings and participating in a live radio talkshow interview, he also spoke to dozens of people, both face to face and over the phone, soliciting donations. His efforts paid off. In just a few weeks he was able to raise some \$4,000 to pay for the 40-foot flagpole kit, the 8-foot-by-12-foot American flag, the installation equipment and materials and the time capsule. All money that came in over expenses was placed in an escrow account with the chamber to be used to purchase flags as need-

Organizing and carrying out

before even starting on a project, Boy Scouts must first complete the ranks of Tenderfoot, Second Class and First Class, which teach basic Boy Scout skills such as camping, and first aid; and they must earn the ranks of Star and Life, which requires earning additional merit badges and serving in a leadership position. Overall, 21 merit badges covering a range of subjects including citizenship, environmental science, personal fitness, personal management, emergency preparedness and hiking, are required. Then the boys must plan, develop, and provide leadership to complete the chosen community project.

Garrett even took it a step further and worked to become a member of the Order of the Arrow, which is considered akin to the National Honor Society for Garrett – and his entire family – represented the best of what the area had to offer.

"This is a good community. People care about each other and they care about the overall welfare of the entire area. Bob (district engineer with the Missouri Department of Transportation) showed that when he got involved and acted as a liaison between the chamber and MoDOT to get this project done. Garrett displayed it when he volunteered to take care of the flag pole project. With their involvement, his whole family showed had an appreciation for the project and showed they knew it would far outlive them. That's why it was so successful,"

Becoming an Eagle Scout

Garrett is part of an elite group.



Lake of the Ozarks Business Journal February, 2013 Page 2

TECHNOLOGY AND LIFESTYLE

Gadgets and Gizmos for the Geek in All of Us



Intex MegaChill Cooler

The Intex MegaChill Cooler is just the thing for keeping it cool in the hot tub this winter. This inflatable beverage cooler holds up to a case of your favorite canned delights and ice. Features five cup holders spaced around the float, just enough for an intimate get-together. Keeps drinks frosty no matter how hot the tub gets. Measures 31" in diameter. About \$18. Various online retailers.



My **Cuppa**Coffee

Nothing says "Happy New Year!" like a skull-shattering fuzzy-teeth knee-wobbling hangover. If you wake up in need of a serious Cuppa, this may be the vessel for you. This cup has a Pantone style color chart on the inside so you can gauge exactly how strong your coffee is. Milky, Regular, Dark and Strong or Black. Now, if it just had a viscosity gauge! About **\$8** from Flashwear.com



Remote-Controlled Cooler

Relax and let the RC-Controlled cooler deliver drinks to you and your guests! From thirty feet away, your inputs on the bottle-cap shaped controller are transmitted to this rolling fun dispenser that holds 12 cans and the ice to keep them cold. The fabric center portion allows it to collapse to just 6.5" high when not filled with adult refreshments. Use six "C" batteries and two "AA" in the remote. Maneuvers easily around furniture and passed-out patrons at only 12" in diameter and 14" high. About \$70.



Ranked Liked Followed Mapped & Mobile!

MSW Interactive Designs

Official Custom WEB SITES
THAT RANK WELL IN GOOGLE!

MOBILE WEB SITES
WHAT YOUR CUSTOMERS EXPECT

FREE UPDATES
WITH HOSTING!

SOCIAL MEDIA
SETUP & MAINTENANCE!

BEST SERVICE IN TOWN
OUR VERY FIRST CLIENT 13 YEARS AGO IS STILL OUR CLIENT!

We put the web to work for you!

Visit Our Portfolio Online

MSW Interactive Designs LLC www.PutTheWebToWork.com 573.552.8403

BBB A+ Rating For 10+ Years!







Page 28 February, 2013 Lake of the Ozarks Business Journal

PRE-OWNED INVENTORY VISIT OUR WEBSITE FOR A FULL LIST

0351 2005 FORMULA 48 YACHT 51'00 2 660HP CUMM \$329,000.00 0022 2001 CRUISERS YACHT 4270 EXPRESS 46'06 2 420HP CAT \$165,000,00 0244 2000 FORMULA 419 FASTECH 41'09 2 470HP MERC \$119,900.00 0243 2003 BAJA 40 OUTLAW 40'00 2 575 HP MER \$139,000.00 0405 2007 FORMULA 400 SUPER SPORT 40'00 2 425HP MERC \$275,000.00 0308 1990 CHRIS CRAFT 360 EXPRESS CRUISER 38'07 2 INB 350HP \$34,900.00 0449 2006 SEA RAY 38 SUNDANCER 38'00 2 420HP MERC \$199,000.00 0242 2001 SEA RAY 38 SUNDANCER 38'00 2 380HP 8.1L \$129,900.00 0407 2008 FORMULA 370 SUPER SPORT 37'00 2 425HP MERC \$199,900.00 0452 2001 FORMULA 34 PC 37'00 2 310HP VOLV \$114,500.00 0237 2004 BAJA 36 OUTLAW 36'00 2 425HP MERC \$89,900.00 0235 1999 DORAL 360 SEV 36'00 2 310 HP MER \$99,000.00 0492 2006 FORMULA 353 FASTECH 35'30 2 425HP MERC \$149,000.00 0453 2005 FORMULA 353 FASTECH 35'03 2 470HP MERC \$149,000.00 0339 2002 SILVERTON 330 SPORT BRIDGE 35'00 2 300HP CRUS \$90.000.00 0234 2000 CIGARETTE 35 TOP GUN LTD EDIT 35'00 2 470HP MERC \$99.000.00 0498 2005 REGAL 3350 SPORT CRUISER 34'08 2 375HP MERC \$99,900.00 0376 1994 RINKER 300 FIESTA VEE 34'00 2 250 HP MER \$29,900.00 0350 2006 FORMULA 330 SUN SPORT 33'00 2 375HP MERC \$115,000.00 0302 2004 DONZI 33 ZX 33'00 2 425HP MERC \$99,900.00 0131 2002 FORMULA 330 SUN SPORT 33'00 2 375HP VOLV \$64,900.00 0033 2000 FORMULA 330 SUN SPORT 33'00 2 310HP VOLV \$49,900.00 0440 1999 SEA RAY 330 SUNDANCER 33'00 2 310HP MERC \$65,700.00 0330 1997 FORMULA 330 SUN SPORT 33'00 2 310HP MERC \$39,900.00 0460 2008 CROWNLINE 320LS 32'05 2 320HP MERC \$89,900.00 0478 2007 FOUR WINNS 310 HORIZON 31'00 2 270HP 5.0 \$79,900.00 0229 2006 RINKER 300 EXP CRUISER 30'00 2 260 HP MER \$89,900.00 0226 2002 FORMULA 292 FASTECH 29'02 2 300HP MERC \$49,900.00 0493 2001 ENVISION 2900 COMBO 29'01 1 310HP MERC \$36,900.00 0303 2005 RINKER 282 CAPTIVA BR 29'00 1 375HP MERC \$39.900.00 0467 2004 MONTEREY BO 268 SS 29'00 1 375HP MERC \$27.900.00 0459 2002 COBALT BOAT 292 BR 29'00 2 280HP VOLV \$49,000.00 0482 2006 SEA RAY 260 SUNDANCER 28'00 1 300HP MERC \$48,000.00 0305 1998 SEA RAY 280 BOWRIDER 28'00 2 300HP MERC \$36.500.00 0387 2003 FORMULA 280SS 28'00 2 280HP VOLV \$49.900.00 0381 2002 REGAL 2465 COMMODORE 26'11 1 260 HP VOL \$30.995.00 0469 2002 SEA RAY 240 SUNDECK 26'00 1 300 HP 5.7 \$21.800.00 0417 2000 BAYLINER 2455 CIERRA 25'07 1 220HP MERC \$14,900.00 0483 1996 FORMULA 252 BR 25'02 1 300 HP MER \$17,900.00 1998 REGAL 2500 LSR BR 25'00 1 310HP VOLV \$19.900.00



Boat Show



continued from page 6

Services (CJIS) Division compiles and stores such information as arrests, detentions, indictments, information or other formal criminal charges, as well as disposition of the cases. Information is linked both by name and fingerprint. In the near future, access to criminal history record information from the state repository for name-based searches will be available through the Internet. In addition, Missouri is actively pursuing "rap back" notification to employers and state entities, which will consist of flagging an individual's fingerprints and providing an email notification when criminal charges are received on a previously supplied fingerprint-based criminal record check request.

Missouri law also allows researchers to tap into the Missouri Administrative Office of Courts; the Missouri Department of Corrections; the Missouri Department of Corrections Historical Data and the Missouri Sex Offender Registry.

FXPUNGEMENT

In the past, only alcohol offenses of minors and guilty pleas for first-offense Driving While Intoxicated (DWI) convictions could be expunged. However, under Revised Missouri Statute 610.140, the following criminal records can also now be removed:

First degree trespassing

Second degree property damage

Second degree tampering

Misdemeanor negligent fires or explosions

Misdemeanor peace disturbance

Drunkenness or public intoxication

Fraudulently stopping payment of a check or other means of payment for goods or services rendered

Bad checks

Fraudulently using a credit or debit device

Illegal gambling

LAKE OF THE OZARKS knot your average marina

(573) 365-4001 GlencoveMarina.com Sales@Glencovemarina.com

BOAT & PWC SERVICE - FIBERGLASS - DETAILING - CUSTOM UPHOLSTERY & CANVAS - PROP REPAIR SALES - FINANCE - TITLE SERVICES - SLIP RENTALS - STORAGE - GAS DOCK - BOAT RENTALS - WET STEPS

Data Common All Things Office

Call In: 573-348-1440 Walk-In: 877 Hwy. 42 E

Log In: www.datacomminc.com

Office Equipment & Mailing
Office IT Solutions
Office Furniture & Supplies

Lake Ozark Rotary Club Sponsors "Wish List' Drive For Area Charities

The Lake Ozark Rotary Club is supporting Kids' Harbor, Wonderland Camp and Lake Area Helping Hands by accepting donations of items on their "wish list".

Items such as cleaning supplies (laundry soap, disinfectant spray, bleach, window cleaner, carpet cleaner, trash bags, etc.), office supplies (scotch tape, file folders, envelopes, copy paper), paper products (Kleenex, toilet paper, paper cups, paper towels), items for their infirmary (band aids, cotton balls, bed pads, rubbing alcohol), art supplies (markers, crayons, Play-doh, coloring books, popsicle sticks, stickers); items for their dining hall (plastic forks, knives and spoons, cups), toys and games, and gift cards for Lowe's, Home Depot, Wal-Mart, Target, etc. Helping Hands also has listed gas cards to help their residents get to and from jobs, doctor visits, church and meetings.

Items may be dropped off at Hospice Compassus, Monday through Friday from 8 a.m., to 5 p.m. Their address is 4681 Osage Beach Parkway, Unit 16 (in Kings Plaza where Randy's is located).

For a more complete list of items needed or if you have any questions, please contact Jessica Clark at 353-2058.

Lake of the Ozarks Business Journal February, 2013

Top Free Photo Editing Software Titles

By Darrel Willman

Not so long ago, in the studio we would use a Polaroid "back" on our camera to get a feel for how the images were going to turn out. The Polaroid would show us if our subject was properly lit and the exposure was right. Depending on the end use, sometimes the "Polaroids" themselves were suitable for press. Polaroid prints "developed" quickly without a darkroom or processing.

After the shoot, we would develop our film and make prints. Dodging and burning the print exposure (allowing more or less light onto the photo paper) could sometimes salvage a poor image – or even enhance a good one. One of the best at this darkroom wizardry was the legendary landscape photographer Ansel Adams. He used the technique to great effect on his stunning scenic vistas.

Today, we can see exactly how our photos are going to look and easily correct basic problems with exposure and lighting. Software for the PC is often bundled with our cameras.

These applications can correct "red eye" and other common problems. For those with greater needs, like special effects or the use of RAW images (from DSLR cameras) there are professional software titles on the market. But what is "in-between"?

We can't always afford - or justify – expensive software. The titles that come with our cameras are too limited. The alternative is freeware photo editors, software that is written and distributed free of charge. Some of these titles are open source (written based on public training your employee to use it (training requirements are stringent—please read them first). The limit for 2013 is \$500,000 for

and is more or less intuitive. It's easy to get started without a lot of experience, everything is labeled conveniently.



Hornil StylePix - Freeware - http://hornil.com/en/products/stylepix

code that is freely distributable) and others are "lite" versions of more capable software titles. We're going to review a few here.

Software is often a purchase businesses are reluctant to make.

Let's mention before we begin, that Section 179 of the tax code lets small businesses deduct in full the cost of off-theshelf software in the year that it is purchased (software normally requires a three-year write-off).

Don't let the cost of a professional title stop you from using it. It's also useful to note that you can deduct the cost of the computer system to use it on, and first-year deduction.

Our Top Pick: Hornil StylePix Freeware - http://hornil.com/ en/products/stylepix

This is simply an amazing title for the cost-nothing, of course.

Absolutely free, StylePix gives you the look and feel of a professional photo editor, with most of the important features. You can do the basics-resize, rotate, crop, adjust contrast and brightness, sharpen or blur, and more.

The title also comes with a batch processing tool, support for layers, text creation, drawing, cloning and a host of filters. Everything works as it should

It allows for multiple images to be open in a tabbed format, with cutting and pasting. More advanced tools like red-eye removal and cloning are also included. The software runs well on older machines and laptops. If you are looking for a no-cost basic alternative to Photoshop,

Paint.Net - Freeware - www. getpaint.net/download.html

this is it.

We like this title a lot—a nice clean interface and everything works like it should. It is quite responsive on older machines and laptops. Like the others, it supports all of the basic editing functions, and performs them well. The tools and options are easily understood and intuitive. It supports layering, has drawing and text functions, cloning, magic wand selection and a host of filters and effects-although some are lacking adjustability. Support for batch processing and RAW files are not included, but the program supports plug-ins which may bring added functionality. For most users looking for a basic photo editing program, this one is an easy pick.

Chasys Draw IES - Freeware www.jpchacha.com/chasysdraw

While we're not quite sure what the IES stands for, we are sure this photo editing has a vast set of functions and abilities that will allow you to manipulate and enhance your images. You can of course do all of the basic corrections and resizing. It has an extensive feature set of effects and brushes, and allows for text and drawing. We were impressed by many of the functions and were able to complete most tasks easily. Some of the tools were a bit obtuse and worked counter-intuitively, however. The interface also seemed a bit "much" and less than user-friendly. We give this one a thumbs-up to users who don't mind putting in a moment or two to read documentation and learn the ins-and-outs.

Keep in mind that this is a saturated category in software. There are dozens of titles available-many are free-and most are capable. This is not an allinclusive list, and the title that's right for your needs is probably only a click away. These are just a couple of the programs available.

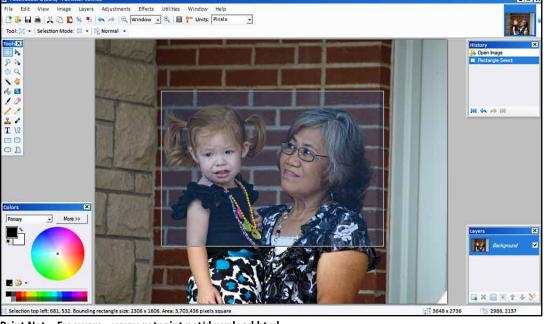
Other mentions

Zoner Photo Studio Free http://free.zoner.com/

ImageMagick - Freeware http://www.imagemagick.org

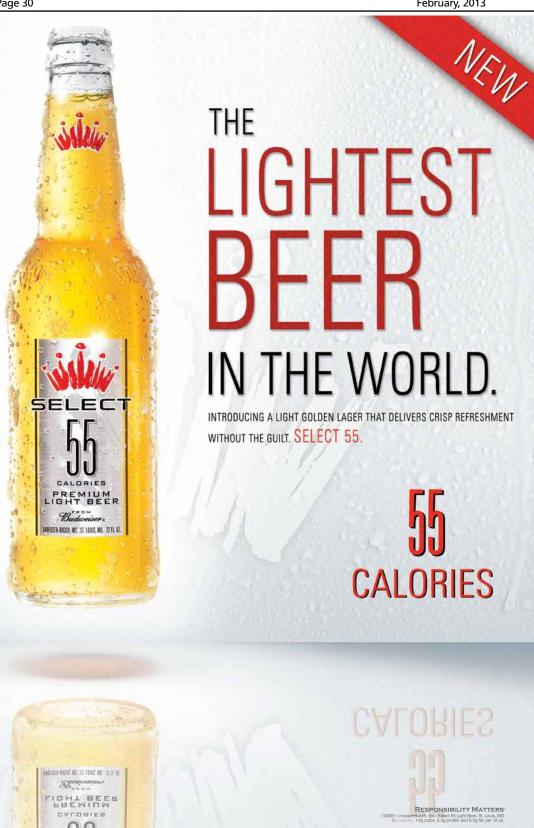
Gimp - Freeware - http:// www.gimp.org

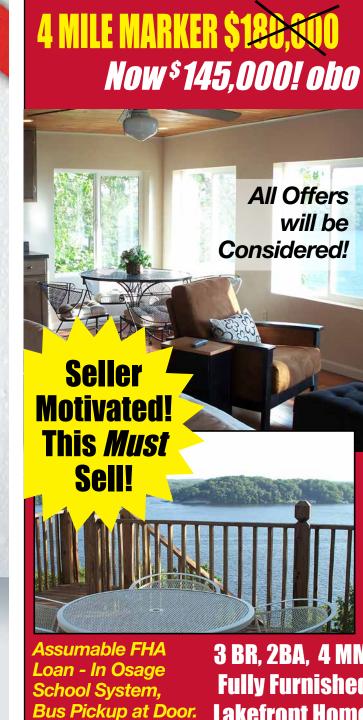
Photoscape - Freeware http://www.photoscape.org



Paint.Net – Freeware - www.getpaint.net/download.html







ENDLESS LAKEFRON1

Assumable FHA Loan - In Osage School System, Bus Pickup at Door. Super Investment **Opportunity!**

3 BR, 2BA, 4 MM **Fully Furnished Lakefront Home** 816 547-5992

All Offers

Considered!

will be



AUTO & TIRE SERVICE LLC Complete Auto Repair & Fleet Management WWW.PRECISIONAUTOANDTIRE.COM

Lake of the Ozarks Business Journal

February is Earthquake Awareness Month in Missouri

Great Central U.S. ShakeOut earthquake drill on Feb. 7 is a way for Missourians across the state to get involved in earthquake preparedness

More than 350,000 Missourians are already registered to participate in the Great Central U.S. ShakeOut earthquake drill on Feb. 7, the best opportunity for residents across the state to take part in Missouri Earthquake Awareness Month.

Missouri is one of nine states taking part in the Shake-Out, an earthquake drill held at 10:15 a.m. on Feb. 7. During the ShakeOut, participants will practice the "Drop, Cover, Hold On" technique for 60 seconds. More than one million people in the central U.S. will:

- DROP to the ground
- Take COVER by getting under a sturdy desk or table, and
- HOLD ON to it until the shaking stops

Feb. 7 is the 201st anniversary of the largest earthquake to ever occur in Missouri.

"Unlike other natural disasters, earthquakes provide no warning before they occur,"

said State Emergency Management Agency Director Donald L. King. "Scientists can't predict when the next big earthquake will hit Missouri, but the best way to ensure earthquake safety is to plan and prepare so that we are ready when it does happen. Earthquake Awareness Month is a great opportunity for schools and families to practice and discuss preparedness so that they know what to do before, during and after an earthquake." Other events scheduled

during Earthquake Awareness Month include:

• Feb. 1 - The Earthquakes: Mean Business seminar will be held at St. Louis University. More than 300 people, primarily from the business community, are expected to attend the seminar, which will include speakers, breakout sessions and exhibits about earthquakes and the best way to prepare for them. Registration is required. For more information go to http://parks. slu.edu/news-events/upcoming-conferences/earthquakesmean-business/

• Feb. 9 - Edie Starbuck, a geologist from the Missouri Department of Natural Resources' Division of Geology and Land Survey will present a program on earthquake basics, history, preparedness, and the effects earthquakes have and will have on the population. The program, "The Earth Moves Under Our Feet," will be held at 10:30 a.m. at Onondanga Cave State Park. The event is free and open to all ages. For more information, visit http://mostateparks. com/event/60039/earthmoves-under-our-feet.

- Feb. 9 The St. Louis Science Center will host an earthquake awareness day from 10 a.m. to 3 p.m., offering handson activities that teach participants how to prepare homes, families and businesses for earthquakes. The event is free and open to all ages.
- Feb. 16 The West Park Mall in Cape Girardeau will host a local Earthquake Awareness Day beginning at 10 a.m., including displays and information about earthquakes for the public.

The New Madrid Seismic

Zone, centered in southeast Missouri, is the nation's most active earthquake zone east of the Rocky Mountains. At least three of the largest earthquakes in history in the continental United States are believed to have occurred in that area in 1811-1812. The largest of the quakes was centered in the southeast Missouri town of New Madrid and occurred on Feb. 7, 1812. The earthquakes altered the flow of the Mississippi River, turned rich farmland into fields of sand and destroyed countless structures. People on the East Coast of the United States felt shaking and church bells reportedly rang as far away as New England. Although no one can predict future earthquakes, scientists say it's only a matter of time before another major quake strikes the area.

In Missouri, a major New Madrid Seismic Zone earthquake would likely be felt throughout the state, as well as nearby states to the south and east. Missouri has a comprehensive earthquake response plan in place to assist the 47

counties that likely would be impacted most directly. Visit the Department of Natural Resources' website for information about the science and history of earthquakes in the state at: http://dnr.mo.gov/geology/ geosry/earthquakes.htm.

SEMA has information about earthquake safety and resources to help prepare for the Great Central U.S. Shakeout, including a three minute video showing a fourth grade class taking part in a "Drop, Cover, Hold On" drill. Check out SEMA's Earthquake Preparedness Web page: http://sema.dps.mo.gov/earthquake_preparedness/. The video can also be viewed at: http:// www.youtube.com/watch?v=-P0pSPm6dX4&feature=player_ embedded

To register for the ShakeOut, go to http://www.shakeout. org/centralus/index.html. This website provides more information about the ShakeOut drill and provides links to other earthquake preparedness information.



House maintenance, repairs, boat winterizing, holiday decorations, car tune-ups, brakes, vard work. on-site oil changes, buff, wax, fiberglass repair.

Steven Richter, Owner 573-286-8854 stevenrichter6996@yahoo.com



www.missouribell.com

Sales - 24 Hour Service Installation Servicing Most Brands



 All Telephone System Equipment • Fiber Optics • Engineering • LANS • WANS

- Integrated Voice & Data Networks
- VOIP Paging Voicemail Systems

(573) 873-5599 15 Harvest Rd (5-77), Camdenton (888) 873 0070



Serving the Lake Area since 19









We are a full service inspection company to help you with all your inspection needs. Our company has served all of Central Missouri and the Entire Lake Area since 1998. Call us for your next inspection!

- Relocation Inspections
- Termite Inspections

- Radon (NEHA Certified)
- HUD Compliant Foundation Inspections USDA Inspections

- Mold Inspections (Certified by EPA Lab)
- Air Quality Testing

Home - Condo - Commercial **573 - 302 - 1799**

Number One In North America



GLIMPSES OF THE LAKE'S PAST With Dwight Weaver

HART'S FISHING PIER

In the 1950s the Hart Fishing Pier and Boat Service of Gravois Mills on the Gravois Arm of Lake of the Ozarks was a thriving enterprise. The accompanying photo, photographer unknown, shows an elaborate board-walk like pier extending some distance out into the Lake at Gravois Mills. H. B. Hart, owner of the pier, said he built it for people "who like to fish but who do not care

to do so from the bank or a boat."

The late H. B. Hart was an interesting personality who made a name for himself as a promoter in the first half of the 20th century. He was born in 1897 in Camden County and became a graduate of the Versailles high school. He served as Deputy Clerk of Morgan County for three years and Morgan County Treasurer for one term. He served on the

Republican County Committee and on various state and county committees. When Lake of the Ozarks was formed he led the fight to keep Highway 5 running through the Versailles-Gravois Mills area when state officials proposed re-routing Highway 5 by way of Eldon and Bagnell Dam to Camdenton. He also led the fight to protect Morgan County interests in securing damages from the creation of Lake

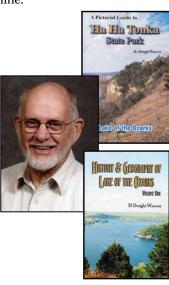
of the Ozarks.

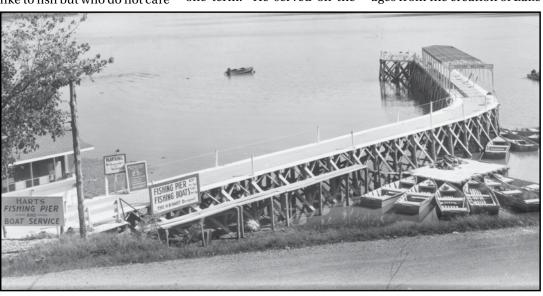
Hart was an entrepreneur who dabbled in many things from real estate to mining. He developed lead and zinc mines, most of which were only marginally productive, and spent his declining years promoting the development of an enterprise in Camden County called "The Decaturville Dome Mine. His promotions led one to believe that rare earths and minerals could be found there which would lead to the cure just about every ailment known to mankind. His efforts on the routing of Highway 5 and the fishing pier at Gravois Mills were probably two of his most successful endeavors. ■

This historical sketch is from the collection of H. Dwight Weaver. He is the author of six books on the history of Lake of the Ozarks.

The author's latest book on Lake history – Images of America, Osage Beach – is now locally available and is a pictorial history of Osage Beach from 1880 to 1980. Weaver's book "A Pictorial Guide to Ha Ha Tonka State Park" contains more than 300 photos of the park, which include all of the park's significant natural and man-made features along its trails and boardwalks.

Contact him at: dwight-weaver@charter.net or call 573-365-1171. Visit www. lakeoftheozarksbooks.com to obtain more information or to purchase one of his books on line.







1800 Bagnell Dam Blvd. Lake Ozark, MO 65049

FUN NAUTICAL PILLOWS, RUGS, LAMPS, FURNITURE AND MORE



ECONOMY TO MUSEUM
QUALITY AND MUCH
MORE

OYC NAUTICAL HAS AN EXTENSIVE SELECTION OF NAUTICAL DECOR, NAUTICAL GIFTS AND BEACH AND COASTAL ACCENTS

SHOP ONLINE AT WWW.OYCNAUTICAL.COM

Lake of the Ozarks Business Journal February, 2013 Page 33

Crossword **Puzzle** THEME: SUPER BOWL

ACROSS

- 1. Idealized image
- 6. Snake in the grass
- 9. Attired
- 13. Bourne actor
- 14. U.N. labor agency
- 15. Domenikos Theotokopoulos,
- a.k.a. El
- 16. Like NCAA's eight
- 17. Microprocessor chip, for short
- 18. Number of planets
- 19. *Expensive Bowl purchase
- 21. *Tied with Steelers for most ap-

pearances

- 23. Big fuss
- 24. Hoodlum
- 25. Car wash option
- 28. Camera setting
- 30. *Found on many players
- 35. Corner pieces
- 37. Snoopy
- 39. As opposed to best 40. Etna output
- 41. Where one is treated for drug or alcohol dependence
- 43. Flood survivor
- 44. Time on the job
- 46. Foolhardy challenge
- 47. Tyrant's power
- 48. Listed on driver's license 50. Chapter 11 issue
- 52. "____ for the course"
- 53. Royal Indian
- 55. E in B.C.E.
- 57. *Cause of Superdome leak
- 61. One who inspires fear
- 65. Set of values
- 66. *Coach's
- 68. Factual evidence
- 69. No person
- 70. Draft choice
- 71. Lacks
- 72. Very pleased with oneself
- 73. *It's won more than its counterpart
- 74. Affirmatives

Solution on page 10

DOWN

- 1. Brainchild
- 2. French Sudan, today 3. Gulf V.I.P.
- 5. Iroquois tribe
- 6. *Record-holder for touchdowns and points scored
- 7. Mont Blanc, e.g.
- __ football
- 9. Stewie Griffin's bed
- 10. Construction set for kids
- 11. Common flu feeling
- 12. Some letter toppers
- 15. Cheap showy jewelry
- 20. Pitcher's domain
- 22. *Wide receiver, aka wide_
- 24. Taqueria offering
- 25. Like one from Prince Charles' domain
- 26. Winged
- 27. *47
- 29. Three-
- 31. *_ Dorsett, won one Super
- Bowl ring

sloth

- 32. Girl Scout unit
- 33. Japanese port
- 34. Catchall category
- 36. Belted out
- 38. Bygone era
- 42. Type of sailing ship
- 45. *Joe Montana, only ner of Super Bowl MVP
- 49. "The Joy Luck Club" author
- 51. *Named after Vince Lombardi
- 54. Birthplace of anime
- 56. Saints' lights
- 57. Barbie dolls' boyfriends
- 58. Nucleus plus electrons
- 59. Biblical pronoun
- 60. *Peyton is still seeking his second one of these
- 61. Work detail
- 62. Famous seamstress
- 63. "Going, going, _
- 64. Salamander in terrestrial stage,
- 67. Will Ferrell played one

C R O S S W O R D														
1	2	3	4	5		6	7	8			9	10	11	12
13						14				15				
16						17				18				
19					20			21	22					
			23				24							
25	26	27		28		29			30		31	32	33	34
35			36		37			38		39				
40					41				42		43			
44				45		46					47			
48					49		50			51		52		
				53		54			55		56			
57	58	59	60					61				62	63	64
65						66	67			68				
69						70				71				
72						73				74				

if you could save \$522 ... why wouldn't you?*

Call 1-866-929-9071 to get your fast, free car insurance quote.

*National average annual savings based on data from customers who reported savings by switching to Esurance between 1/1/10 and 5/19/10.

esurance[®] an Allstate company

f the Real Estate Market

Find the latest Real Estate Market updates and trends at

www.TheBeelerGroup.com

Commercial • Residential • Condominiums • Vacant Land • Farms



toll-free 866.434.3660 at the lake 573.302.3660 Attention Developers & Juvestors!
Call for details of current and future projects at the Lake of the Ozarks



BRIDALEXPO SUNDAY FEB. 24th

New brides will have everything they need to plan their entire day from start to finish. Browse merchants and exhibitors for help with; invitations, photography, make-up, hair styling, catering, flowers, jewelry, fashions, decorations, planning and much much more! Register online at www.lakebridalexpo.com

Event Sponsors:















Bus Fax: (573) 874-2302 dealers association Bus: (573) 873-2300 Camdenton, MO 65020 111 Thunderboat Row lake of the ozarks Performance Boat Center

www.summersetboatlifts.com brett@performanceboatbrokerage.com info@summersetboatlifts.com Bus Fax: (573) 348-4676 Bus: (573) 348-5073 Osage Beach, MO 65065 1165 Jeffries Rd Summerset Boat Lifts

www.polylift.com mark@polylift.com Bus Fax: (573) 374-8081 Bus: (573) 374-6545 Sunrise Beach, MO 65079 PO Box 135 Poly Lift Boat Lifts

rich@premier54.com Bus Fax: (573) 552-8557 Bus: (573) 552-8550 Osage Beach, MO 65065 4370 Osage Beach Parkway Premier 54 Motor Sports, LLC

19882 West 156 St Rogers Manufacturing, Inc. www.premier54.com

www.rmigolfcarts.com mrogers@rmigolfcarts.com Bus Fax: (913) 829-1609 Bus: (913) 829-1211 Olathe, KS 66062

www.roughwaterdock.net crabcollc@yahoo.com Bus Fax: (573) 374-8025 Bus: (573) 374-0470 Sunrise Beach, MO 65079 PO Box 1225 Rough Water Docks/Crabco LLC

studiompublishing@gmail.com Bus Fax: (573) 365-2288 Bus: (573) 365-2288 Lake Ozark, MO 65049 PO Box 1457 LO Profile Magazine Bus Fax: (573) 365-5901 8ns: (573) 365-5900 Lake Ozark, MO 65049 PO Box 2487 PDQ Marine Service

fim.shields@ozarkyachtclub.com

www.ozarkyachtclub.com

Bus Fax: (573) 693-9102

Bus: (573) 552-8401

Ozark Yacht Club

Lake Ozark, MO 65049

1800 Bagnell Dam Blvd.

www.ozarkbarge.com

Bus Fax: (573) 372-3672

Gravois Mills, MO 65037

Bus Fax: (573) 873-2426

Osage Beach, MO 65065

Midwest Boat Brokerage

www.midmoyacht.com

barret@midmoyacht.com

Bus Fax: (573) 302-1226

Osage Beach, MO 65065

3855 Osage Beach Pkwy.

Bus: (573) 302-0500

Mid Missouri Yachts

Bus: (573) 873-2425

140 N Frontage Road

Ozark Barge & Dock Service

www.midwestboatbrokerage.com

info@midwestboatbrokerage.com

ninag@socket.net

Bus: (573) 372-5501

PO Box 140

pdqmarineservice@hotmail.com

www.marinemax.com

Bus: (573) 365-5382

Marine Max

501Hwy 42

Marine Concepts

Lake Ozark, MO 65049

3070 Bagnell Dam Blvd.

www.worldsbestboatcover.com

marineconcepts@ymail.com

Bus Fax: (573) 693-9203

Osage Beach, MO 65065

www.lakewestmarine.com

bob@lakewestmarine.com

www.midwestboatparty.com

ed@midwestboatparty.com

Bus Fax: (573) 693-9290

Bus: (573) 693-9290

Columbia, MO 65203

Lake Ozark Marine

5408 Bell Flower Court

www.lakenewsonline.com

Bus Fax: (573) 348-0556

Bus: (573) 317-8124

Lake Media

Camdenton, MO 65020

918 North Bus. Route 5

bill.arnold@lakemediaonline.com

Bus: (573) 372-8115

350 South Main Street

Laurie, MO 65037

Lake West Marine

dave.bigge@marinemax.com

Bus Fax: (573) 365-6487

Bus Fax: (573) 348-6252 Bus: (573) 348-6575 Osage Beach, MO 65065 5863 Osage Beach Pkwy Surdyke Yamaha & Marina

ммм. surdykeyamaha. com

jcramer@surdykeyamaha.com

Sunrise Beach, MO 65079 Wet Steps www.villagemarina.com bpecenka@villagemarina.com Bus Fax: (573) 365-0777

Bus: (573) 365-1800

107 Village Marine Road

Village Marina Yacht Club

www.tritoontown.com

Bus: (573) 365-2805

1062 Susan Road

TriToon Town

Lake Ozark, MO 65049

tritoontown@yahoo.com

Bus Fax: (573) 964-6171

Eldon, MO 65026

www.wetsteps.com info@wetsteps.com Bus: (573) 374-9731 17245 North State Hwy 5

www.yachtclubmarina.com info@yachtclubmarina.com Bus Fax: (573) 693-9254 Bus: (573) 693-9250 Osage Beach, MO 65065 1650 Yacht Club Drive Yacht Club Marina

SERVING THE LAKE OF THE OZARKS AREA

The Membership of the Lake of the Ozarks Marine Dealers Association



6.86 Marina 1528 Maritime Roach, MO 65787 Bus: (573) 346-2433 Bus Fax: (573) 346-5505 larry@ggmarina.com

Formula Boats of Missouri A915 Windjammer Drive Osage Beach, MO 65065 Bus: (573) 302-8000 Bus Fax: (573) 302-7301 info@formulaboatsmo.com

Glencove Marina PO Box 759 Lake Ozark, MO 65065 Bus Fax: (573) 964-3404 sherry@glencovemarina.com www.glencovemarina.com

Hydrohoist of the Ozarks 4065 E US Hwy 54, Suite A Linn Creek, MO 65052 Bus: (573) 346-4504 jclark@boatlift.com www.boatlift.com

Kelly's Port 5250 Dude Ranch Rd Osage Beach, MO 65065 Bus: (573) 348-4700 rwk@kellysport.com www.kellysport.com

> Dock Realty 2820 Bagnell Dam Blvd, Unit 5A Lake Ozark, MO 65049 Bus Fax: (573) 374-9285 dave@dockrealty.com www.dockrealty.com

Dock Works PO Box 1180 Bus: (573) 964-1919 Bus Fax: (573) 964-1919 dockworks@dockworks.net www.dockworks.net

Dog Days Bar & Grill 1232 Jeffries Road Osage Beach, MO 65065 Bus: (573) 348-9797 Rus Fax: (573) 348-4244 rrau71@yahoo.com

Drew Boat Lifts, Inc. 8161 Morth State Hwy 5 Camdenton, MO 65020 Bus: (573) 873-0400 Bus Fax: (573) 873-0401 brandi@drewlift.com

Fibersteel Boat Lifts 3910 North Hwy 5 Gamdenton, MO 65020 Bus: (573) 346-9688 fibersteel@socket.net fibersteel@socket.net

> Boat Floater Industries PO Box 17 Kimberling City, MO 65686 Bus: (417) 739-2431 Bus Fax: (417) 739-2431 marcia®boatfloater.com

www.boatfloater.com

Boat Lift Marine Center PO Box 586 Osage Beach, MO 65065 Bus: (573) 348-4999 Bus Fax: (573) 348-4496 david@boatliftmarine.com jim@boatliftmarine.com

Bridgeport Jet Ski PO Box 186 Osage Beach, MO 65065 Bus: (573) 348-3588 Bus Fax: (573) 348-3588 bridgeportjetski@yahoo.com

bridgeportjetski.com

Captain Ron's Bar & Grill PO Box 568 Sunrise Beach, MO 65079 Bus: (573) 374-5852 Bus Fax: (573) 374-8834 duggan@usmo.com

D & B Dock, Inc. 166 Sparrow Drive Glimax Springs, MO 6S5324 Bus Fax: (573) 347-2349 dbdock@att.net www.dbdocks.com

> Advantage Marine 48 Beachwood Drive Sunrise Beach, MO 65079 Bus Fax: (573) 374-2232 Bus Fax: (573) 374-2232

All About Boats 3597 Osage Beach Parkway Osage Beach, MO 65065 Bus: (573) 302-4102 Bus Fax: (573) 302-4102 mtylersanders@yahoo.com

Bus: (575) 502-4100 Bus Fax: (573) 302-4103 mtylersanders@yahoo.c www.boatozarks.com B & M Manufacturing 1150 Old South 5 Camdenton, MO 65020

Bus: (573) 346-546 Bus: (573) 346-7246 Bus Fax: (573) 346-5470 Bus Fax: (573) 346-5470 mb@haulritetrailers.net

Benne Media 160 Highway 42 Kaiser, MO 65047 Bus: (573) 348-1958 Bus Fax: (573) 348-1923 gsullens@mix927.com www.nakebusjournal.com

Berger's Marina PO Box 517 Bus: (573) 365-2337 Bus Fax: (573) 365-6979

SERVING THE LAKE OF THE OZARKS AREA



Lake of the Ozarks! day boating event at the Join the crowd at the single largest one

FAMILY BOATING EVENT LAKE'S LARGEST

COME AND EXPERIENCE IT! **LHONSYNDS OF PEOPLE** HONDREDS OF BOATS...









H9I7))ang



Condition! Back To Pre Accident Insurance Repairs

SUJEOS MOT ETET-TIE-ETE



Four miles North of Cambenton on Old Route 5

Marineservicecompany.com Transportation of any Size Boat! Pickup, Delivery and

Gel Coat - Custom Paint



www.PaintRiteLK.com

Boat Refinishers

1 mm

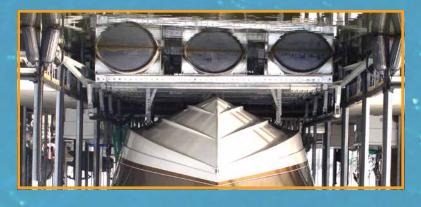
Facility in the State! Equipped Fiberglass Largest, Most *i918 001 80° on*

Serving the Lake Area for Over 30 Years!

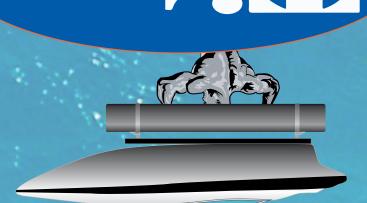
Lake of the Ozarks Boating February, 2013 Page 39

BOAT & PWC LIFTS

For Strength & Dependability!



Standard lifts from 1,500 – 30,000 lbs. V-hulls, cat lifts, pontoons, PWC. with optional offset, platforms and walkboards, shallow water!
Warranty: 5 year on all structure components & lifetime on tanks!



Hoat Lifts A Heavy Duty Lift

Lift Installed

Three Log 6,500 lb. Pontoon

TITAN BASIC LIFT



A Quality Lift!

Great Value For





PRE-OWNED LIFTS AVAILABLE!

...tA su lled fift? Call Us At...

666*-98£-008

OAT LIFT

2801 9311 Center, inc. 573-348-4999

since 1987

www.boatliftmarine.com • info@boatliftmarine.com

1032 INDUSTRIAL DR. (2.0 Miles West of Grand Glaize Bridge)



Boat at the Lake ... nu i fo snoT Most Fuel Efficient Least Expensive. ...guilla2 f# adT





and we've got em!

Lake choose Yamaha! and see why boaters at the or Limited S for yourself Check out the 242 Limited







SEE THEM FOR YOURSELF AT THE 2013 WINTER BOAT SHOWS



Surdyke Yamaha.com **888-575-9283**







For More Information Text SURDYKE to 22828 By Water: 26 Mile Marker in Tan-Tar-A Cove Lake of the Ozarks By Land: 5863 Osage Beach Pkwy. Osage Beach, MO 65065 🔳 🔐

The dealer that BACKS IT UP se boop se ylno si

The days of a tech running down to your boat with a crescent wrench

In today's environment, it takes education and equipment. and a straight-edge screwdriver and fixing your boat are over...

If your boat has a re-occurring problem or is ready for Annual Maintenance,

lles a su evig esaeld

Service Vehicles S..... Techs Table Techs Years in Business KELLY'S PORT

CALL YOUR LOCAL AUTHORIZED ZIJA DISTRIBUTOR

Skin CareEnergy



2545 HWY 54 • Osage Beach, MO

8886-846 873



Osage Beach, MO Lake Rd. 54-56 to Dude Ranch Rd.



moo.yootZijaStory.com

100% NATURAL MORINGA PRODUCT LINE AVAILABLE NOW!



AWARDED TOP TEN DEALER SINCE 2004!

Join Us For the Show at: Lake of the Ozarks Marine Dealers in Overland Park KS Jan 24th - 27th and St. Louis' Sport & Boat Show Feb. 6th - 10th! BOAT SHOW REBATES AVAILABLE!

I gaising to broadau in viilou of





Kinkink

- Power Steering sənnivə papuvis

- -In Tube Storage
- Stainless Steel Prop
- Performance Lifting Fins
- inimid anoT 2 -
- Premium Stereo and Speakers
- 45 Gal. In Tube Fuel Tanks
- Stainless Steel Logo and Cup Holders - Heavy Duty Ski Tow Bar
- 30 Oz Carpet
- Open Stern Walk Around



Leaititneu**Q** batimid lynnuH

GREAT SAVINGS!

Package Pricing Means

2012 25' JC Split Lounger w/ 250 Honda.....\$9,000 2012 25' JC Sporttoon Black w/ 250 HP Honda.....\$51,500 2013 24' Limited w/ 150 HP \$1,900 2013 24' Limited w/ 200 HP \$37,500 2013 25' Neptoon w/ 200 HP, 4 Stroke 2013 JC Sporttoon W/ 250 Suzuki NEW JCTRITOON 2012 Manitou 25 SE Oasis VP, 150 HP, 4-stroke\$39,000 2013 Autora Sport W/150 4-stroke 2013 Lebacy 25 W/250 Suzuki.....In Stock Now! 2013 Manitou 25 Oasis SR SHP, New Model.................In Stock Now!

NEW MANITOUTRITOON





- Stainless Steel Prop

- 30 Oz Carpet

inimid anoT 2 -

- Open Stern Walk Around

- Heavy Duty Ski Tow Bar

- 45 Gal. In Tube Fuel Tanks

- Performance Lifting Fins

Standard Features

- Premium Stereo and Speakers

- Stainless Steel Logo and Cup Holders

FINANCE

Man 150 hp, 4 Stroke

2013 24th JC Limited

1996 Regal Ventura 8.3 SC, 7.4L.....\$15,900 1989 27' Slickcraft 279SL w/ twin Volvo 205's.....\$13,900 1999 28° Sleekcraft w/383 Metc \$\\$990 1999 28° Sleekcraft w/383 Metc 1998 Active Thunder w/ 3-502 Mercs\$50,000 2000 JC 266, 225 HP Optimax, Tritoon \$24,900 2007 Manitou Oasis SHP w/ 250 HP Verado, Fast...... 2003 175 Bayliner Open Bow w/ Trailer 1992 Baja Marine 270, Mercruiser 502.....\$17,900 \$16,900 2005 Sea Ray 360 Sundancer, Twin 8.1 S Horizon Mercruiser V-Drives...... \$159,900 1993 Carver Yachts 330 Mariner, Twin 350's\$69,000 \$49,900 2012 JC Manufacturing Spirit 221, 115 HP, Tritoon Honda 4-stroke...... \$26,500 \$25,900 1987 Cobalt Boats 21 BR, Excellent Condition, Mercruiser 260 HP\$11,960 \$16,900 \$9,900 1989 21.5' Wellcraft V8 Eclipse, One Owner \$4,900

4.0% FINANCING AVAILABLE

Osage Beach Parkway, Osage Beach | www.TriToonTown.com

A Big Investment At The Lake







UltraLift²



Hb2XL

OF THE OZARKS



Shallow Water Lift

Page 45

SALES SERVICE INSTALLATION

- No trailering and less maintenance
- Ready to go. More time on the lake doing what you love!
- Protect your investment

4002 E. HWY. 54 • LINN CREEK, MO 65052

BOATLIFT.COM · HHLOZ@BOATLIFT.COM · 800.259.7532 · 573.346.7505



Meets Army Corps of Engineers and AmerenUE Standards! 15 Year Warranty - All Sizes Available

- FORM RENTAL & SALES
- CONCRETE TOOLS
- SYMONS HARDWARE
- SAFETY PROTECTIVE FENCE
- REBAR, CHAIRS & CAPS
- 4 MIL & 6 MIL POLY

O yawagih no thgilqots 99V-yh to Ation səlim s.t

CONCRETE SUPPLIES

- CONCRETE MACHINE
- MASONRY BLADES
- FLOATS/TROWELS
- SONA TUBES
- SLAB BOLSTERS
- CURE & SEAL WATER STOP

છા, દુવાર્થિ કાર્યો કાર્યસ્ટ: **9081-878** 829

FAX 573-348-3652

530 Highway D - Osage Beach, MO 65065

Next Door at CWD Supply

Free Estimates on Dock Flotation

Dock Flotation - Vinyl - Cable

Angle - Rebar - Rebar Fabrication Roofing Material - 2 Purlins - Square Tubing

Serving the Lake Area for 31 Years!

1-800 **481-9509**

.m.a00<mark>E: 4-.</mark>m.a00:8 Monday-Friday

TORCH KITS

HOODS

MIBES

• BODS

METAL CUTOFF BLADES

OXYGEN & ACETYLENE

NEW WELDING MACHINES

MELDING SUPPLIES

FOLD-DOWN TIE CLEATS

Be Sure to Check Our Prices! CWD SUPPLY is conveniently located next to Dam Steel & Supply

BOLT & ACCESSORIES

DOCK FOST BUMPERS

CONCRETE DECKING

DOCK BOFFEBS & WHEELS

DOCK NINAL & NINAL NAILS

GALVANIZED DOCK CABLE

DOCK SUPPLIES

SHOREPORTS FOR PWC

 DOCK FOCKEBS CABLE FLOATS

DOCK MINCHES

LADDERS, BUOYS

6651-917 (878) TYKE SEKNICES BOYT BROKERAGE

www.lakeservicesboats.com

mike@lakeservicesboats.com WE DON'T SELL NEW BOATS, WE SELL YOUR BOAT!



tions. From \$249,900. At Blue Moon. CRADES! SOLD NEW AT THE LAKE! Loaded with all the op-44° Sea Ray Sundancer ° 06 & '07. Both boats are pristine! Low hours on the 8.1L Mercs. Both have MAJOR STEREO UP-

OUT! This is a freshwater one and PRICED TO SELL! Asking \$119,900!

42' Sea Ray Motoryacht '97. Powered by twin 7.4L Mercs with under 450 HOURS! This is the THREE STATEROOM LAY-

and a 13 foot beam! MAKE AN OFFER! At Blue Moon.

more! Features include walk-thru windshield, large open interior

Powered by twin 380 HP Mercs, generator, AC, windlass and

39' Cruisers Yachts 3575 Express '00. BANK REPO!!!



freshwater beauty is ready to go. She is powered by twin 660hp Cummins diesels with low hours and is USED AS A DAY BOAT! Reduced to \$399,900. At Blue Moon Marina.





freshwater unit. Bottom, buff and wax being scheduled! Gen., heat & ac, windlass, BOWTHRUSTER too! Always a



OFFER! AT BLUE MOON! 425HP Mercs, generator, AC, and more! A REAL QUALITY RIDE ON THE LAKE! BANK REPO! TIME TO SELL! MAKE AN S6. Chris Craft Corsair 'U/, HEKITAGE EDITION! IWIN

'07 BAJA TWINS/GEN/AC CLEAN!!!

,89 SEEBOLD 324 EAGLE T-385 MERCS NICE!

101 WELLCRAFT SCARAB T-502 MERC MAGS! HAS TRAILER!

'02 BAJA 302 T-496 MERCS UNDER 300 HRS. PRISTINEL

101 SEA RAY SUNDANCER T-660'S W/ PLATFORM! 101 SEA RAY SUNDANCER PRISTINE!

,02 SEA RAY SUNDANCER SHOWS NEW! UPGRADES

96 SEALINE 440 STATESMAN T_DSLS. LOTS OF TOYS! 194 SEA RAY SUNDANCER UPCRADES & 27,000# HOIST!

406 SEA RAY SUNDANCER PEWTER HULL! OPTIONS!

VOS CHRIS CRAFT ROAMER T-540HP CUMMINS! ON HOIST

'98 SEA RAY SUNDANCER T-380HP MERCS! UPGRADES

499 CRUISERS 3575. TWINS/CEN/LOADED! NICE BOAT!

400 MAINSHIP MEDITERRANEAN PICTURE UPGRADES

82 CARVER MONTECO MANY UPGRADES LOADED!!

405 CRUISERS EXPRESS, LOADED, BEAUTIFUL CONDITION

92 CARVER MOTORYACHT TWINS/CEN/AC, BIG BOAT! '03 FOUR WINNS 268 WITH TRAILER! NICE!

98 SEA RAY SUNDANCER CHERRY INTERIOR.

405 SEA RAY SUNDANCER PRISTINE CONDITION!

0.02 SEA KAY SUNDANCER NEW UPGRADES!.

48 SEA RAY EXPRESS 13'5" BEAM 38'LONG

402 SEA RAY SUNDANCER VERY NICE!

402 MONTEREY 302 TWINS/GEN/AC NICE!

,03 DOKYF 310 TWINS/GEN/AC...

VOO CRUISERS 3575 TWINS/GEN/AC

'86 JEFFERSON MOTORYACHT TWIN CUMMINS DSLS! NEW BOTTOM 101 SEA RAY EXPRESS REAL CLEAN! GREAT OPPORTUNITY!

'88 marinette motoryacht pristine condition, reduced \$10k

'96 MAINSHIP MOTORYACHT PRISTINE! SLEEPS (6)!! ONE OWNER!

VND DON≀T MISS THESE ADDITIONAL OPPORTUNITIES

67 FORMULA SS NICE SHAPE!

30 WACH LENDEAVOR CLEAN.

33,

30,

τ0, τ0,



FOR IMMEDIATE SALE!! POURS! Will talk trade! JUST REDUCED TO \$234,900 Cummins diesels! THIS ONE WILL FLY! LOTS OF OPTIONS! 40' Chris Craft Roamer '05. Powered by twin 540HP



DPGRADES. Always in freshwater. Two staterooms and ensuite 45' Sea Ray Sundancer '98. LOW hours on diesels! Recent



s a real plus! Asking \$89,900. loaded with all the bells and whistles. The walk-thru windshield with 370 hours. The 13' beam gives you lots of space. Fully 37' Wellcraft Martinique '01. Powered by twin 8.1L Mercs



maintained with service records available. This one is impressive Owner has had a change in plans. Asking \$199,900!



\$1.50,000/OFFERS! At BLUE MOON. The String one separate staterooms and heads. Boat will sleep (8) and has much upgrades. THIS ONE SHOWS LIKE NEW! Asking IS PRISTINE! This one offers lots of liveaboard space featuring 406 Carver Motoryacht '01 with under 450 hours. BOAT



oaded and ready to go! TIME TO BUY! At Blue Moon. ered by twin 380HP Merc Horizons with LOW HOURS! Fully



HELP! DUE TO A LARGE NUMBER

ac and more! Cherrywood interior and upgraded stereo! BOAT IS PRISTINE! Asking \$89,900/OFFERS! 32' Sea Ray Sundancer '02. Twin 6.2L Mercs, generator



41' Marinette MY '88. Twin 350 HP Crusaders, gen, ac and more. Two staterooms with ensuite heads. BOAT IS IN TREMEUDOUS CONDITION! Owner says SUBMIT ALL



Horizons and loaded with stuff. Recent upgrades too! BOTH 40' Sea Ray Sundancer '98 & '99. Both with 380HP Merc



35' Rinker Express '07. Powered by twin Mercruisers with LOW HOURS, generator, ac, bowthruster, interior teak floors and more! Owner looking to move up! VICE OPPORTUVITY! Asking \$124,900!!!!



graded stereo. This one won't last long! CALL NOW! SOLD! Powered by twin 8.1L Mercs and 7.3KW generator. Boat well maintained and in great shape. Lots of \$\$\$ spent on up-38, Sea Ray Sundancer '06 BANK WANTS THIS ONE



oy twin 7.4L Mercs with under 550 original hours. Recent bot-38' Carver Santego '93 THIS IS A REAL SLEEPER! Powered

tom job, buff & wax. Great stereo & CLEAU! Owner wants this one sold NOW! Asking \$59,900. At Blue Moon.

199 SEA RAY SUNSPORT TWINS, ALWAYS ON HOIST! 006'61\$ '96 REGAL 8.3L BOWRIDER NICE SHAPE! HOIST AVAILABLE! 006'48\$ '07 HARRIS FLOTE BOAT 275HP MERC VERADO. 64 BALINER RENDEZVOUS 175HP OB 72. 0.0 bbewiek 720 tecend 122Hb 2ndni' 4 2lboke' fom honksi **Bomkideks' deck boyls & k**na**pbonls-heib i.ae kna onl oe inaenloksi fill immedialelsi** 006'67\$ 006'611\$ 00 FORMULA 400SS TWIN 500 VOLVOS! UPGRADES!

006'69\$ SOLD NEMi

KEPO

OFFERS!

094/98

OFFERS!

006'6125\$

006'697\$

006'677\$

000'6/1\$

006'68\$

006'66\$

OFFERSI **OFFERS!**

006'611\$

006'601\$

006'611\$ **KEPO!**

CALL!

NEMi

SEPO! 006'64\$

NEMi

006'67\$

006'48\$

OFFERS!

OFFERS!

006'68\$

006'64\$ NEMi

SOLD!



Sea-Doo® watercraft is the ONLY brand with an on-water braking system (iBR).

PURCHASE AN ELIGIBLE SEA-DOO WATERCRAFT* AND GET:

GREAT FINANCING

SELECT MODELS*
REBATE ON
POPULO

POPULO

REBATE ON

REBATE ON

PLUS

SURPRINTED PROPERTY.

WARRANTY

YTHER



HURRY! OFFER ENDS SOON!

831,900

006'94\$

839,900

859,900

006'91\$

006'98\$

\$56,900

\$13,900

006'61\$

006'61\$

\$52,900

009'68\$

\$159,900

000'86\$

000'98\$

\$13,000

985,000

006'671\$

006'77\$

\$53,900

8886-846 873

3545 HWY 54 • Osage Beach, MO



2003 PRESTIGE 23 TANDEM – BLUE

2012 BENNINGTON 28 Q I/O - 5.6 GXI - BRONZE - 56 HRS...

. 2996 FOUNTAIN 42 LIGHTNING - T526 - N/PPL - 129 HRS

1999 SUNDANCER 260 - 125 - WHT - 317 HRS.

3008 PREMIER - 250 SS - 225 ETECH - 185 -

OUR TRADE INS

2003 REGAL 2600 LSR - 5.7 -WHT/TEAL - 217 HRS.

5004 BINKEB 530 BB – 320M – 11/BD/1BF – 300 HBS'

1993 REGAL 230 SE - 350 - MAROON/WHT - 640 HRS

PRICED TO MOVE!!

Super clean pre-owned tri-toon with 4 stroke motor

NER MERCURY 225 4/STROKE - TAN - 50 HRS

2010 HARRIS FLOTEBOTE 250SL GRAND MARI-

5006 CROWNLINE 320 LS - T350 MAG MPI - BLK/WT - 140 HRS

2008 PREMIER 350 SS - 225 ETECH - 185 HRS.

1999 SUNDANCER 260 D - 125 - WT - 317 HRS.

2011 BENNINGTON 2575 RCW I/O - 5.0 - MERLOT - 120 HRS

2010 HARRIS FLOTEBOTE 250 SL GRAND MARINER - MERC 225 4/ STROKE -

5008 PREMIER 250 SUNSATION - 225 - 65 HRS - EVINRUDE 225 \$39,900

2006 HERITAGE 25 -.

CRAILERS

SAUOH 02 - NAT

SNOOTNO9

2007 PRESTIGE 26 - BLK.

2007 HERITAGE 35 - BLACK

Kelysport.com

0014-846 873



Osage Beach, MO

Lake Rd. 54-56 to Dude Ranch Rd. 19 MM Past Grand Glaize Bridge

He sulto math wall

1888 ENNISION 3500 COMBO – 1.4 Mbi – N/GN/BFK. 2006 CROWNLINE 320 LS - T350 MAG MPI - BL/WT - 140 HRS..

3001 REGAL 2800 LSR - 5.7 - WT/BLK - 320 HRS

1994 REGAL 8.3SE - 7.4L - 800 HRS.

2009 TAHOE Q5I – 4.3 EFI – RED – W/TRL

2004 REGAL 3350 - 18.1 - TT/TAN - 268 HRS.

2005 REGAL 3350 - T/8.1 - 75 HRS - TT/BLK.

2004 REGAL 3350 - T5.7 - 198 HRS.

. 2007 Regal 3350 - T5.7 GXI DP - N/TAN - 201 HRS

. 1996 FOUNTAIN 42 LIGHTNING - T525 - N9THOU 4199 HSS

2000 BAJA 36 OUTLAW - T/454 MAG W/TRL -BLK/YL/RD.

2006 BAJA 35 OUTLAW - T/496 MAG HO - 190 HRS.

2000 BAJA 302 BOSS 7.4L - WHT/PPL/BLK - 317 HRS.

1995 WELLCRAFT SCARAB 29 - 502 - WT/TEAL - TRL - 415 HRS

BOWRIDERS

CUDDYS

2000 REGAL 2450 - 5.7 - TRL -

. 2003 Regal 2900 LSR - 5.7 GXI - NTT/SAND - 450 HRS

2003 REEGAL 2600 LSR - 5.7 - WHT/TEAL - 217 HOURS.

1993 REGAL 230 SE – 35 – MAROON/WHT – 640 HRS.

5004 BINKER 236 - MERCURY 350 MAG -TT/RED - 360 HRS

F THE OZARKS	
7 TO	
400	
C	

SVII97	
\$298,0 - T/8.1 - NTT/BLK - 70 HRS.	SECAL 4460

000'867\$	2007 REGAL 4460 - T/8.1 - NTT/BLK - 70 HRS.
000,781\$	2003 REGAL 4260 - 78.1 - TT/BLUE - 260 HRS
\$240,000	2003 REGAL 4260 TWIN VOLVO 75P DIESEL LOADED BOAT!
000'681\$	2003 REGAL 4260 TWIN 8.1 LOADED WITH HARD TOP!
006'717\$	2003 REGAL 4260 - 78.1 - NTT/BLK - 325 HRS
006'691\$'''''	2001 SILVERTON 410 SB - T/454 - WHT
006'69\$	1993 REGAL 400 COMMADORE - TT.4 - WHT
158,900	2004 REGAL 3560 - 78.1 - 360 HRS
006'74\$	2002 REGAL 3260 – T/T.4 MPI B3 – 184 HRS
006'98\$	1996 SEA RAY SUNDANCER 300
006'67\$	2002 SEA RAY 290 AMBERJACK - T/350 MPI W/TRL - 240 HRS
006'69\$	2007 REGLA 2665 – 350 – T/BLK W/TRL -112 HRS
006'82\$"	2000 REGAL 2660 - MERC 6 CYL - WHITE -
006'82\$"	2000 REGAL 2660 SC - 7.4 - WHT 359 HRS.

buff/wax/detail and comes with full warranty! big bowrider that has had full annual maintenance,

HOURS This is a well optioned, well maintained

CURY 350 MAG MPI BRAVO 3 - BLK/WT - 147

5000 CKOMNTINE 350 TR BOMBIDER - WEK-

006'9Ls

CENIZEES

006'9Es	
	-
DEMICON.	

mentable! extremely clean, well maintained and is docu-GXI DP - WT/BLUE - 217 HOURS - This boat is 2003 REGAL 2600 LSR - VOLVO PENTA 5.7

006	6 ⁴ 9E _{\$}	
		-
	NO-2002-0N	
	7 7	

options, this boat is a must see!! 268 HOURS - Extremely clean 3350 loaded with 2004 REGAL 3350 CUDDY - T/8.1 - TT/TAN -

PERFORMANCE





008,1\$

000'7\$

23,500

000'8\$

006'99\$

006'79\$

834,900

006'91\$

006'77\$

000'82\$

006'94\$

006'91\$

006'98\$

\$56,900

834'600

\$13,900



LAKE OF THE OZARKS

Our Pre-Owned Inventory

Wet & Dry Storage • Full Fiberglass and Mechanical Repair Enitism TetisW-no eelvies-liuf

84 Years with Same Owner and Manager!

jasuo his filuo pue 15ag ayi hng

Page 48 February, 2013 Lake of the Ozarks Boating ALL AT A PRICE EQUAL TO OR LESS THAN TRADITIONAL AC ELECTRIC SYSTEMS



-SNOW MELT SYSTEMS

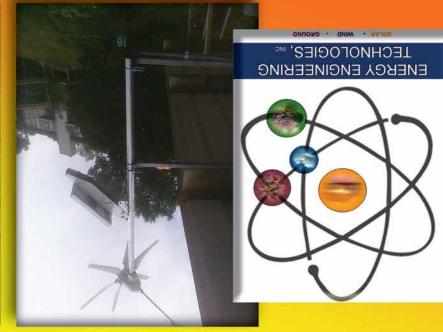
-LED LIGHTING

-1ELZKI FIŁLZ

- BOAT LIFTS

DC SOLAR/ WIND HYBRID SYSTEM CAN PROVIDE ENOUGH POWER

CAN YOUR DOCK BE "ELECTROCUTION" PROOF?





573.365.2111 LAKE OZARK, MO. 65049 PO BOX 273 100 CKOSZINGS EYZL DK' DYN K' WILLS, PE LECHNOFOGIES' INC. **CONTACT:**

ENEKCK ENCINEEKING













OSAGE BEACH • 573-348-5073 • CAMDENTON • 573-873-5073 mos.ethoatlifts.com

SID BY BY BOLLE SEBVICE



gorockworks.com 573-280-7654 • 573-964-0016





3297 Osage Beach Pkwy

By Water: 1 MM on the Grand Glaze Arm lam by Main Channel

(573) 302-4100 www.BoatOzarks.com

Thout It.

Each featuring the latest in innovation and modern design! From the Super Sport Series - The ALL NEW 28855 and 32855!







Crownline 285









"Motos griddunds gots"

On The Lake For

Over 30 Years!

LOCALLY OWNED AND MANUFACTURED • CAMDENTON/PIER 31 EXIT FROM NEW HWY 5, TURN RIGHT ON OLD ROUTE 5. WE ARE 1.7 MILES ON LEFT SIDE OF THE ROAD

FIVE-YEAR WARRANTY ON ALL

GALVANIZED PARTS!

DIFFERENT SIZES OF LIFTS AVAILABLE: LIFETIME WARRANTY POLYETHYLENE TANKS!

PERSONAL WATERCRAFT LIFTS 4,500 to 20,000

operation & extended wear! Polyethylene bushings tor quieter



914-719 tank and galvanized metal parts makes for the most durable and dependable lift available today!

Econo Lift will go anywhere in the entire Lake area to serre you. Econo Lift Boat Hoist with its polyethylene

econolift@charter.net www.econolift.com



PROUD TO BE THE LAKE OF THE OZARKS'



48 Years in Consistency, Stability and Value! Chaparral Boats - Leading the Industry for

STAO92 A SOTOM HEMIEE (V)





2013'S IN STOCK



Starting at **\$23,885** 19 Sport Including Trailer



Starting at \$24,985



Specializing in Pre-Enjoyed Boats

BDUKED ΛΙ ΙΖ

006'79\$	Sea Ray 270 SD 496Merc 375 HP	2008
006'69\$	Chaparral 264 Sunesta, 377/320HF	1102
20ГD *39 ° 300 ° 30° 30°	Sea Ray 240SD, 350 Mag 300HP	2008
<i>i006'7Z\$</i> алоѕ	Sea Ray 240SD, 7.4L 310HP	2000
	STA	DECKBOY
006'69\$ Q70S	Crownline 316BB, T/350M, 300 HP	2002
i006'9E\$ MON 006'6E\$	Cobalt 293CC, 502 415HP	1661
<i>i006'6</i> ₺\$ MON 006'₺\$\$	Crownline 288BR, T/350M 300HP.	2003
006'6E\$	Formula 2805S, 7.4L, 310HP	2000
006'67\$	Glastron 25 BR, 5.7L 300 HP Glastron 25 BR, 5.7L 300 HP Sea Ray 260BR, 7.4L 310HP Monterey 268 BR, 496, 375HP	2002
i006'12\$ MON 006'9E\$	Sea Ray 260BR, 7.4L 310HP	2001
<i>i006'6Z</i> \$ длоs	Sea Ray 260BB, 7.4L 310HP	2000
006,54\$	Chaparral 256 BR 5.7L 320HP	2002
006'68\$	Glastron 25 BR, 5.7L 300 HP	2008
006'69\$	Larson 248BR, 5.0L 260HP Sea Ray 250SLX 6.0L 320HP, Glastron 25 BR, 5.7L 300 HP	2008
006'67\$	Larson 248BB, 5.0L 260HP	2002
006'6E\$	Calabria 24 350 Mag 300HPFour Winns 24 BR, 350 Mag 300 HI Four Winns 24 BR, 350 Mag 300 HI	2002
006'61	Four Winns 24BR, 5.7L V, 280HP	1 999
006'97\$	Calabria 24 350 Mag 300HP	2002
006,21\$	Regal 23BR, 5.0L, 235HP	1993
006'8\$	SeaRay 185BR, 4.3L 190HP	766 r
	STL	JOBANUR
3UANI - 1130	L - DKOVEK - 2	DA

Bayliner 245 Cruz 5.0L 220HP

Carver 2587 CC, 7.4L, 330HP PENDING \$17,900

Premier 21 PT, Yam 90Hp

Voyager 25 Tri-toon, Merc 150\$18,900

Sea Ray 270SD, 496M 375HP449,900 NOW \$46,900!

Way Consumers Want to Boat! Why the New 32788X has Changed the come and see



V V W M

986 L

1892

686 L

500₫ CBUIS

1102

2002

PONT

2002







CLOZ 'É INDIGAL - OAAL ANSSL - AALAAAL ALUDIOA

ONCE A YEAR DEALS FEB. 6-10TH

ST. LOUIS SPORT & BOAT SHOW



Marina

1650 Yacht Club Drive Osage Beach, MO 65065 573-693-9250

Highway Store
3864 Osage Beach Parkway
Osage Beach, MO 65065

9936-869-849

oni gnideildu9 **enne8**